Accenture Reports Strong Fourth-Quarter and Full-Year Fiscal 2011 Results, With Record Annual Revenues, EPS, Operating Margin, Free Cash Flow and New Bookings

-- Fourth-quarter revenues increase 23% in U.S. dollars and 14% in local currency, to \$6.7 billion; quarterly EPS increase 38%, to \$0.91; free cash flow is \$1.2 billion --

-- For full year, revenues increase 18% in U.S. dollars and 15% in local currency, to \$25.5 billion; EPS increase 28%, to \$3.40; and free cash flow is \$3.0 billion --

-- New bookings are \$8.4 billion for fourth quarter and \$28.8 billion for full year --

-- Company increases semi-annual cash dividend 50%, to 67.5 cents per share; Board of Directors approves \$5 billion of additional share repurchase authority --

-- For fiscal year 2012, Accenture expects net revenue growth of 7% to 10% in local currency and EPS of \$3.80 to \$3.88, an increase of 12% to 14% --

NEW YORK; Sept. 27, 2011 — Accenture (NYSE: ACN) reported strong financial results for the fourth quarter and full 2011 fiscal year, ended Aug. 31, 2011, with record annual revenues, earnings per share, operating margin, free cash flow and new bookings.

For the fourth quarter, revenues before reimbursements ("net revenues") were \$6.7 billion, an increase of 23 percent in U.S. dollars and 14 percent in local currency compared with the fourth quarter of fiscal 2010. Diluted earnings per share were \$0.91, an increase of 38 percent. Operating margin was 13.8 percent. Operating cash flow was \$1.4 billion and free cash flow was \$1.2 billion, both quarterly records. New bookings were \$8.4 billion, the company's highest quarterly bookings ever.

For the full fiscal year, net revenues were \$25.5 billion, an increase of 18 percent in U.S. dollars and 15 percent in local currency compared with fiscal 2010. Diluted earnings per share were \$3.40, an increase of 28 percent. Operating margin was 13.6 percent. Operating cash flow was \$3.4 billion and free cash flow was \$3.0 billion, which exceeded the top end of the company's expectations by more than \$300 million. New bookings were \$28.8 billion.

In addition, Accenture's Board of Directors has declared a semi-annual cash dividend of 67.5 cents per share, an increase of 22.5 cents per share, or 50 percent, over its previous semiannual dividend, declared in March. The Board also approved \$5 billion in additional share repurchase authority.

Pierre Nanterme, Accenture's chief executive officer, said, "Our excellent results for the fourth quarter and full fiscal 2011 reflect the continued momentum in our business as we execute our growth strategy. We hit the top end of our range for both revenues and EPS and are particularly pleased with the growth across all dimensions of our business. In addition, we generated free cash flow of \$3 billion for the year, which enabled us to return more than \$2.8 billion to our shareholders through dividends and share repurchases and still close the year with an exceptionally strong balance sheet.

"While we are closely monitoring the economic environment, we continue to see strong demand for our services — demonstrated by record bookings of \$8 billion in the fourth quarter and \$29 billion in the full year. We are investing in our core business, in strategic initiatives and in our key geographic growth markets. Our industry expertise and technology leadership remain key differentiators for us, and we continue to run our business with rigor and discipline — with a focus on driving profitable growth, increasing market share and delivering significant value to clients and shareholders."

Financial Review

Fourth Quarter Fiscal 2011

Net revenues for the fourth quarter of fiscal 2011 were \$6.7 billion, compared with \$5.4 billion for the fourth quarter of fiscal 2010, an increase of 23 percent in U.S. dollars and 14 percent in local currency. Net revenues for the fourth quarter of fiscal 2011 exceeded the company's guided range of \$6.4 billion to \$6.6 billion, which assumed a foreign-exchange impact of positive 8 percent. Adjusting for the actual foreign-exchange impact of positive 9 percent in the fourth quarter, the company's guided range for quarterly net revenues would have been \$6.45 billion to \$6.65 billion. Net revenues of \$6.7 billion for the quarter were just above this adjusted range.

- Consulting net revenues were \$3.9 billion, an increase of 25 percent in U.S. dollars and 16 percent in local currency compared with the fourth quarter of fiscal 2010.
- Outsourcing net revenues were \$2.8 billion, an increase of 21 percent in U.S. dollars and 13 percent in local currency compared with the fourth quarter of fiscal 2010.

Diluted EPS for the fourth quarter were \$0.91, compared with \$0.66 for the fourth quarter last year. The \$0.25 increase in EPS reflects:

- \$0.14 from higher revenue and operating results in local currency;
- \$0.06 from favorable foreign-exchange rates compared with the fourth quarter of fiscal 2010;
- \$0.02 from a lower effective tax rate;
- \$0.02 from a lower share count; and
- \$0.01 from higher non-operating income.

Operating income for the fourth quarter of fiscal 2011 was \$923 million, or 13.8 percent of net revenues, compared with \$714 million, or 13.2 percent of net revenues, for the fourth quarter of fiscal 2010, an expansion of 60 basis points.

Gross margin (gross profit as a percentage of net revenues) for the fourth quarter was 33.1 percent, compared with 34.0 percent for the fourth quarter of fiscal 2010. Selling, general and administrative (SG&A) expenses for the fourth quarter were \$1.29 billion, or approximately 19.4 percent of net revenues, compared with \$1.13 billion, or 20.9 percent of net revenues, for the fourth quarter of fiscal 2010.

The company's effective tax rate for the fourth quarter was 27.0 percent, compared with 28.8 percent for the fourth quarter of fiscal 2010. The lower rate in the fourth quarter of fiscal 2011 was primarily due to a number of factors that affect the geographic mix of income.

Net income for the fourth quarter was \$683 million, compared with \$510 million for the same period of fiscal 2010.

Operating cash flow for the fourth quarter was \$1.38 billion, and property and equipment additions were \$137 million. Free cash flow, defined as operating cash flow net of property and equipment additions, was \$1.24 billion. For the same period of fiscal 2010, operating cash flow was \$1.25 billion, property and equipment additions were \$102 million, and free cash flow was \$1.15 billion.

Days services outstanding, or DSOs, were 30 days at Aug. 31, 2011, compared with 30 days at Aug. 31, 2010.

Accenture's total cash balance at Aug. 31, 2011 was \$5.7 billion, compared with \$4.8 billion at Aug. 31, 2010.

Utilization for the fourth quarter of fiscal 2011 was 85 percent. Attrition for the fourth quarter was 14 percent, compared with 17 percent for the fourth quarter of fiscal 2010.

New Bookings

New bookings for the fourth quarter were approximately \$8.4 billion. This reflects a positive 9 percent foreign-currency impact compared with the fourth quarter of fiscal 2010.

- Consulting new bookings were \$4.16 billion, or 49 percent of fourth-quarter bookings.
- Outsourcing new bookings were \$4.28 billion, or 51 percent of fourth-quarter bookings.

Net Revenues by Operating Group

All of the company's operating groups achieved positive revenue growth in both local currency and U.S. dollars compared with the fourth quarter last year. Net revenues by operating group for the fourth quarter were as follows:

- Communications & High Tech*: \$1.4 billion, compared with \$1.2 billion for the fourth quarter of fiscal 2010, an increase of 23 percent in U.S. dollars and 13 percent in local currency.
- Financial Services: \$1.4 billion, compared with \$1.1 billion for the fourth quarter of fiscal 2010, an increase of 23 percent in U.S. dollars and 13 percent in local currency.
- Health & Public Service: \$994 million, compared with \$856 million for the fourth quarter of fiscal 2010, an increase of 16 percent in U.S. dollars and 12 percent in local currency.

- Products: \$1.6 billion, compared with \$1.3 billion for the fourth quarter of fiscal 2010, an increase of 25 percent in U.S. dollars and 16 percent in local currency.
- Resources: \$1.3 billion, compared with \$1.0 billion for the fourth quarter of fiscal 2010, an increase of 28 percent in U.S. dollars and 18 percent in local currency.

* On Sept. 1, 2011, Accenture changed the name of its Communications & High Tech operating group to Communications, Media & Technology. The three industries that make up the operating group — Communications, Electronics & High Tech, and Media & Entertainment — remain the same.

Net Revenues by Geographic Region

Net revenues by geographic region for the fourth quarter were as follows:

- Americas: \$3.0 billion, compared with \$2.5 billion for the fourth quarter of fiscal 2010, an increase of 21 percent in U.S. dollars and 18 percent in local currency.
- Europe, Middle East and Africa (EMEA): \$2.7 billion, compared with \$2.2 billion for the fourth quarter of fiscal 2010, an increase of 22 percent in U.S. dollars and 8 percent in local currency.
- Asia Pacific: \$957 million, compared with \$688 million for the fourth quarter of fiscal 2010, an increase of 39 percent in U.S. dollars and 23 percent in local currency.

Full Year Fiscal 2011

Net revenues for the full 2011 fiscal year were \$25.5 billion, compared with \$21.6 billion for fiscal 2010, an increase of 18 percent in U.S. dollars and 15 percent in local currency. Net revenues for fiscal 2011 reflect a foreign-exchange impact of positive 3 percent compared with fiscal 2010.

- Consulting net revenues were \$14.9 billion, an increase of 21 percent in U.S. dollars and 17 percent in local currency compared with fiscal 2010.
- Outsourcing net revenues were \$10.6 billion, an increase of 15 percent in U.S. dollars and 13 percent in local currency compared with fiscal 2010.

Diluted EPS for the full fiscal year were \$3.40, compared with \$2.66 for fiscal 2010, an increase of 28 percent. The \$0.74 increase in EPS reflects:

- \$0.42 from higher revenue and operating results in local currency;
- \$0.11 from a lower share count;
- \$0.09 from a lower effective tax rate;
- \$0.08 from favorable foreign-exchange rates compared with fiscal 2010; and
- \$0.04 from higher non-operating income.

Operating income for the full fiscal year was \$3.47 billion, or 13.6 percent of net revenues, compared with \$2.91 billion, or 13.5 percent of net revenues, for fiscal 2010, an expansion of 10 basis points.

Gross margin (gross profit as a percentage of net revenues) for fiscal 2011 was 32.9 percent, compared with 33.6 percent for fiscal 2010. Selling, general and administrative (SG&A) expenses for the full fiscal year were \$4.91 billion, or approximately 19.2 percent of net revenues, compared with \$4.33 billion, or approximately 20.0 percent of net revenues, for fiscal 2010.

Accenture's annual effective tax rate for the full fiscal year was 27.3 percent, compared with 29.3 percent for fiscal 2010, in line with the company's guided range of 27 percent to 28 percent.

Net income for the full fiscal year was \$2.55 billion, compared with \$2.06 billion for fiscal 2010.

For the year ended Aug. 31, 2011, operating cash flow was \$3.44 billion and property and equipment additions were \$404 million. Free cash flow, defined as operating cash flow net of property and equipment additions, was \$3.04 billion, exceeding the company's previously guided range of \$2.5 billion to \$2.7 billion. For the prior fiscal year, ended Aug. 31, 2010, operating cash flow was \$3.09 billion, property and equipment additions were \$238 million, and free cash flow was \$2.85 billion.

Utilization for the full fiscal year 2011 was 86 percent. Attrition for the full year was 14 percent, compared with 15 percent for fiscal 2010.

New Bookings

New bookings for the full fiscal year were \$28.8 billion, an increase of 15 percent in U.S. dollars and 12 percent in local currency over fiscal 2010. New bookings for fiscal 2011 reflect a positive 3 percent foreign-currency impact compared with fiscal 2010.

- Consulting new bookings were \$15.4 billion, an increase of 13 percent in U.S. dollars and 10 percent in local currency over fiscal 2010. Consulting represented 53 percent of new bookings in fiscal 2011.
- Outsourcing new bookings were \$13.4 billion, an increase of 18 percent in U.S. dollars and 14 percent in local currency compared with fiscal 2010. Outsourcing represented 47 percent of new bookings in fiscal 2011.

Net Revenues by Operating Group

All of Accenture's operating groups grew revenues in both local currency and U.S. dollars in fiscal 2011 compared with fiscal 2010. Net revenues by operating group for the full fiscal year were as follows:

• Communications & High Tech: \$5.4 billion, compared with \$4.6 billion for fiscal 2010, an increase of 18 percent in U.S. dollars and 14 percent in local currency.

- Financial Services: \$5.4 billion, compared with \$4.4 billion for fiscal 2010, an increase of 21 percent in U.S. dollars and 18 percent in local currency.
- Health & Public Service: \$3.9 billion, compared with \$3.6 billion for fiscal 2010, an increase of 8 percent in U.S. dollars and 7 percent in local currency.
- Products: \$5.9 billion, compared with \$5.0 billion for fiscal 2010, an increase of 19 percent in U.S. dollars and 16 percent in local currency.
- Resources: \$4.9 billion, compared with \$3.9 billion for fiscal 2010, an increase of 25 percent in U.S. dollars and 21 percent in local currency.

Net Revenues by Geographic Region

Net revenues by geographic region for the full fiscal year were as follows:

- Americas: \$11.3 billion, compared with \$9.5 billion for fiscal 2010, an increase of 19 percent in U.S. dollars and 17 percent in local currency.
- Europe, Middle East and Africa (EMEA): \$10.9 billion, compared with \$9.6 billion for fiscal 2010, an increase of 13 percent in U.S. dollars and 11 percent in local currency.
- Asia Pacific: \$3.4 billion, compared with \$2.5 billion for fiscal 2010, an increase of 35 percent in U.S. dollars and 23 percent in local currency.

Dividend

Accenture plc has declared a semi-annual cash dividend of 67.5 cents per share on Accenture plc Class A ordinary shares for shareholders of record at the close of business on Oct. 14, 2011, and Accenture SCA will declare a semi-annual cash dividend of 67.5 cents per share on Accenture SCA Class I common shares for shareholders of record at the close of business on Oct. 11, 2011. Both dividends are payable on Nov. 15. This represents an increase of 22.5 cents per share, or 50 percent, over the company's previous semi-annual dividend, declared in March.

Share Repurchase Activity

During the fourth quarter of fiscal 2011, Accenture repurchased or redeemed 13.1 million shares for a total of \$731 million, including \$621 million for 11.3 million shares repurchased on the open market. During the full fiscal year 2011, Accenture repurchased or redeemed 42.8 million shares for a total of \$2.17 billion, including \$1.31 billion for 24.3 million shares repurchased in the open market. The Accenture Board of Directors has approved \$5 billion in additional share repurchase authority, bringing Accenture's total outstanding authority to approximately \$6 billion.

At Aug. 31, 2011, Accenture had approximately 704 million total shares outstanding, including 641 million Accenture plc Class A ordinary shares and minority holdings of 63 million shares (Accenture SCA Class I common shares and Accenture Canada Holdings Inc. exchangeable shares).

Business Outlook

First Quarter Fiscal 2012

Accenture expects net revenues for the first quarter of fiscal 2012 to be in the range of \$6.8 billion to \$7.0 billion, which assumes a foreign-exchange impact of positive 3 percent compared with the first quarter of fiscal 2011.

Fiscal Year 2012

Accenture's business outlook for the full 2012 fiscal year assumes a foreign-exchange impact of zero percent compared with fiscal 2011.

For fiscal 2012, the company expects net revenue growth to be in the range of 7 percent to 10 percent in local currency. The company expects diluted EPS growth to be in the range of 12 percent to 14 percent, or \$3.80 to \$3.88. These ranges for revenue and EPS growth are consistent with the preliminary business outlook the company provided at its Investor & Analyst Conference in April.

Accenture expects operating margin for the full fiscal year to be in the range of 13.7 percent to 13.9 percent, an expansion of 10 to 30 basis points.

The company expects operating cash flow to be \$3.6 billion to \$3.9 billion; property and equipment additions to be \$490 million; and free cash flow to be in the range of \$3.1 billion to \$3.4 billion. The annual effective tax rate is expected to be in the range of 27 percent to 28 percent.

Accenture is targeting new bookings for fiscal 2012 in the range of \$28 billion to \$31 billion.

Conference Call and Webcast Details

Accenture will host a conference call at 4:30 p.m. EDT today to discuss its fourth-quarter and full-year fiscal 2011 financial results. To participate, please dial +1 (800) 230-1092 [+1 (612) 288-0340 outside the United States, Puerto Rico and Canada] approximately 15 minutes before the scheduled start of the call. The conference call will also be accessible live on the Investor Relations section of the Accenture Web site at www.accenture.com.

A replay of the conference call will be available online at www.accenture.com beginning at 7:00 p.m. EDT today, Tuesday, Sept. 27, and continuing until Wednesday, Dec. 14, 2011. A podcast of the conference call will be available online at www.accenture.com beginning approximately 24 hours after the call and continuing until Wednesday, Dec. 14. The replay will also be available via telephone by dialing +1 (800) 475-6701 [+1 (320) 365-3844 outside the United States, Puerto Rico and Canada] and entering access code 214430 from 7:00 p.m. EDT today, Tuesday, Sept. 27, through Wednesday, Dec. 14.

About Accenture

Accenture is a global management consulting, technology services and outsourcing company, with approximately 236,000 people serving clients in more than 120 countries. Combining unparalleled experience, comprehensive capabilities across all industries and business functions, and extensive research on the world's most successful companies, Accenture collaborates with clients to help them become high-performance businesses and governments. The company generated net revenues of US\$25.5 billion for the fiscal year ended Aug. 31, 2011. Its home page is www.accenture.com.

Non-GAAP Financial Information

This press release includes certain non-GAAP financial information as defined by Securities and Exchange Commission Regulation G. Pursuant to the requirements of this regulation, reconciliations of this non-GAAP financial information to Accenture's financial statements as prepared under generally accepted accounting principles (GAAP) are included in this press release. Financial results "in local currency" are calculated by restating current-period activity into U.S. dollars using the comparable prior-year period's foreign-currency exchange rates. Accenture's management believes providing investors with this information gives additional insights into Accenture's results of operations. While Accenture's management believes that the non-GAAP financial measures herein are useful in evaluating Accenture's operations, this information should be considered as supplemental in nature and not as a substitute for the related financial information prepared in accordance with GAAP.

Forward-Looking Statements

Except for the historical information and discussions contained herein, statements in this news release may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those expressed or implied. These include, without limitation, risks that: the company's results of operations could be adversely affected by volatile, negative or uncertain economic or geopolitical conditions and the effects of these conditions on the company's clients' businesses and levels of business activity; if the company is unable to keep its supply of skills and resources in balance with client demand around the world, the company's business, the utilization rate of the company's professionals and the company's results of operations may be materially adversely affected; the company's results of operations and ability to grow could be materially negatively affected if the company cannot adapt and expand its services and solutions in response to changes in technology and client demand; the consulting and outsourcing markets are highly competitive and the company might not be able to compete effectively; work with government clients exposes the company to additional risks inherent in the government contracting environment, including risks related to governmental budget and debt constraints; clients may not be satisfied with the company's services; results of operations could be materially adversely affected if clients terminate their contracts with the company; outsourcing services subject the company to additional risks; results of operations could materially suffer if the company is not able to obtain favorable pricing; the company's business could be materially adversely affected if it incurs legal liability in connection with providing its services and solutions; if the company's pricing estimates do not accurately anticipate the cost and complexity of performing work, then the company's contracts could be unprofitable; many of the company's contracts include performance payments that link some of the company's fees to the attainment of performance or business targets and this could increase the variability of the company's revenues and margins; the company's ability to attract and retain business may depend on its reputation in the marketplace; the company's alliance relationships may not be successful or may change, which could adversely affect the company's results of operations; the company's Global Delivery Network is increasingly concentrated in India and the Philippines, which may expose it to operational risks; as a result of the company's geographically diverse operations and its growth strategy to continue geographic expansion, the company is more susceptible to certain risks; the company's results of operations could be materially adversely affected by unfavorable fluctuations in foreign currency exchange rates; the company could have liability or the company's reputation could be damaged if the company fails to protect client data and company data or information systems as obligated by law or contract or if the company's information systems are breached; the company could be subject to liabilities or damage to its relationships with clients if subcontractors or the third parties with whom the company partners cannot meet their commitments on time or at all; the company's services or solutions could infringe upon the intellectual property rights of others or the company might lose its ability to utilize the intellectual property of others; the company has only a limited ability to protect its intellectual property rights, which are important to the company's success; changes in the company's level of taxes, and audits, investigations and tax proceedings, could have a material adverse effect on the company's results of operations and financial condition; the company's profitability could suffer if its cost-management strategies are unsuccessful; if the company is unable to collect its receivables or unbilled services, the company's results of operations, financial condition and cash flows could be adversely affected; the company may be subject to criticism, negative publicity and legislative or regulatory action related to its incorporation in Ireland; if the company is unable to manage the organizational challenges associated with its size, the company might be unable to achieve its business objectives; the company may not be successful at identifying, acquiring or integrating other businesses; consolidation in the industries the company serves could adversely affect its business; the company's share price could fluctuate and be difficult to predict; as well as the risks, uncertainties and other factors discussed under the "Risk Factors" heading in Accenture plc's most recent annual report on Form 10-K and other documents filed with or furnished to the Securities and Exchange Commission. Statements in this news release speak only as of the date they were made, and Accenture undertakes no duty to update any forward-looking statements made in this news release or to conform such statements to actual results or changes in Accenture's expectations.

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CONSOLIDATED INCOME STATEMENTS

(In thousands of U.S. dollars, except share and per share amounts) (Unaudited)

	Three Months Ended August 31,				Year Ended August 31,			
	2011	% of Net Revenues	2010	% of Net Revenues	2011	% of Net Revenues	2010	% of Net Revenues
REVENUES:								
Revenues before reimbursements ("Net revenues")	\$ 6,687,650	100%	\$ 5,420,581	100%	\$ 25,507,036	100%	\$ 21,550,568	100%
Reimbursements	486,423		412,492		1,845,878	_	1,543,510	_
Revenues	7,174,073		5,833,073		27,352,914		23,094,078	
OPERATING EXPENSES:								
Cost of services:								
Cost of services before reimbursable expenses	4,472,263	66.9%	3,575,769	66.0%	17,120,317	67.1%	14,299,821	66.4%
Reimbursable expenses	486,423		412,492		1,845,878	-	1,543,510	-
Cost of services	4,958,686		3,988,261		18,966,195		15,843,331	
Sales and marketing	820,841	12.3%	698,325	12.9%	3,094,465	12.1%	2,658,058	12.3%
General and administrative costs	471,610	7.1%	432,793	8.0%	1,820,277	7.1%	1,668,306	7.7%
Reorganization costs, net	407		5 110 420	<u>.</u>	1,520	-	9,538	-
Total operating expenses	6,251,544		5,119,439		23,882,457	-	20,179,233	-
OPERATING INCOME	922,529	13.8%	713,634	13.2%	3,470,457	13.6%	2,914,845	13.5%
(Loss) gain on investments, net	(145)		(35)		(1,086)		(6)	
Interest income	11,936		8,556		41,083		29,931	
Interest expense	(3,930)		(3,616)		(15,000)		(14,677)	
Other income (expense), net	5,008		(1,945)		16,568	-	(15,724)	-
INCOME BEFORE INCOME TAXES	935,398	14.0%	716,594	13.2%	3,512,022	13.8%	2,914,369	13.5%
Provision for income taxes	252,533		206,331		958,782	-	853,910	-
NET INCOME	682,865	10.2%	510,263	9.4%	2,553,240	10.0%	2,060,459	9.6%
Net income attributable to noncontrolling interests								
in Accenture SCA and Accenture Canada Holdings Inc.	(60,299)		(58,286)		(243,575)		(257,636)	
Net income attributable to noncontrolling interests – other (1)	(10,633)		(6,495)		(31,988)	-	(22,167)	-
NET INCOME ATTRIBUTABLE TO ACCENTURE PLC	\$ 611,933	9.2%	\$ 445,482	8.2%	\$ 2,277,677	8.9%	\$ 1,780,656	8.3%
CALCULATION OF EARNINGS PER SHARE:								
Net income attributable to Accenture plc	\$ 611,933		\$ 445,482		\$ 2,277,677		\$ 1,780,656	
Net income attributable to noncontrolling interests								
in Accenture SCA and Accenture Canada Holdings Inc. (2)	60,299		58,286		243,575		257,636	
Net income for diluted earnings per share calculation		•	\$ 503,768	•	\$ 2,521,252	-	\$ 2,038,292	-
	\$ 672,232	1	\$ 303,708		\$ 2,321,232		\$ 2,038,292	
EARNINGS PER SHARE:								
- Basic	\$ 0.95		\$ 0.70		\$ 3.53		\$ 2.79	
- Diluted (3)	\$ 0.91		\$ 0.66		\$ 3.40		\$ 2.66	
WEIGHTED AVERAGE SHARES:								
- Basic	647,428,247		637,092,938		645,631,170		637,170,234	
- Diluted (3)	738,340,289		758,708,473		742,184,540		766,578,978	
Cash dividends per share	\$ -		\$ -		\$ 0.90		\$ 1.125	

(1) Comprised primarily of noncontrolling interest attributable to the noncontrolling shareholders of Avanade, Inc.

(2) Diluted earnings per share assumes the redemption of all Accenture SCA Class I common shares owned by holders of noncontrolling interests and the exchange of all Accenture Canada Holdings Inc. exchangeable shares for Accenture plc Class A ordinary shares on a one-for-one basis.

(3) Diluted weighted average Accenture plc Class A ordinary shares and earnings per share amounts in fiscal 2010 have been restated to reflect additional restricted share units issued to holders of restricted share units in connection with the payment of cash dividends.

SUMMARY OF REVENUES

(In thousands of U.S. dollars) (Unaudited)

	Three Months I	Ended A	nonst 31.	Percent Increase	Percent Increase Local
	 2011		2010	U.S.\$	Currency
OPERATING GROUPS	 2011		2010	0.5.4	Currency
Communications & High Tech (1)	\$ 1,431,911	\$	1,164,475	23%	13%
Financial Services	1,372,310		1,115,259	23	13
Health & Public Service	993,657		856,109	16	12
Products	1,586,462		1,267,809	25	16
Resources	1,298,799		1,013,513	28	18
Other	4,511		3,416	n/m	n/m
TOTAL Net Revenues	 6,687,650		5,420,581	23%	14%
Reimbursements	486,423		412,492	18	
TOTAL REVENUES	\$ 7,174,073	\$	5,833,073	23%	
GEOGRAPHY					
Americas	\$ 3,041,001	\$	2,519,671	21%	18%
EMEA	2,689,793		2,213,375	22	8
Asia Pacific	 956,856		687,535	39	23
TOTAL Net Revenues	\$ 6,687,650	\$	5,420,581	23%	14%
TYPE OF WORK					
Consulting	\$ 3,881,006	\$	3,094,287	25%	16%
Outsourcing	2,806,644		2,326,294	21	13
TOTAL Net Revenues	\$ 6,687,650	\$	5,420,581	23%	14%

		Year Ended	l Augus	st 31,	Percent Increase	Percent Increase Local
OPERATING GROUPS	2011			2010	U.S .\$	Currency
Communications & High Tech (1)	\$	5,434,024	\$	4,612,290	18%	14%
Financial Services		5,380,674		4,446,038	21	18
Health & Public Service		3,861,146		3,580,802	8	7
Products		5,931,333		4,985,347	19	16
Resources		4,882,248		3,911,041	25	21
Other		17,611		15,050	n/m	n/m
TOTAL Net Revenues		25,507,036		21,550,568	18%	15%
Reimbursements		1,845,878		1,543,510	20	
TOTAL REVENUES	\$	27,352,914	\$	23,094,078	18%	
GEOGRAPHY						
Americas	\$	11,270,668	\$	9,465,357	19%	17%
EMEA		10,853,684		9,583,268	13	11
Asia Pacific		3,382,684		2,501,943	35	23
TOTAL Net Revenues	\$	25,507,036	\$	21,550,568	18%	15%
TYPE OF WORK						
Consulting	\$	14,924,187	\$	12,371,268	21%	17%
Outsourcing		10,582,849		9,179,300	15	13
TOTAL Net Revenues	\$	25,507,036	\$	21,550,568	18%	15%

n/m = not meaningful

(1) On Sept. 1, 2011, Accenture changed the name of its Communications & High Tech operating group to Communications, Media & Technology. The three industries that make up the operating group — Communications, Electronics & High Tech, and Media & Entertainment — remain the same.

OPERATING INCOME BY OPERATING GROUP (OG)

		Three Months Ended August 31,						
	2011OperatingOperatingIncomeMargin				2010			
			Operating	Operating Operat		perating Operating		icrease
OPERATING GROUPS			Income Margin		Income	Margin	(Decrease)	
	\$	188,444	13%	\$	160,598	14%	\$	27,846
Communications & High Tech (1)								
Financial Services		187,312	14		191,382	17		(4,070)
Health & Public Service		100,715	10		40,219	5		60,496
Products		206,169	13		151,129	12		55,040
Resources		239,889	18		170,306	17		69,583
Total	\$	922,529	13.8%	\$	713,634	13.2%	\$	208,895

(In thousands of U.S. dollars) (Unaudited)

		Year Ended August 31,						
	2011			2010				
	Operating Operating Income Margin		Operating	Operating		Operating		
OPERATING GROUPS			Income Margin		Income	Margin	Increase	
	\$	727,761	13%	\$	614,777	13%	\$	112,984
Communications & High Tech (1)								
Financial Services		898,287	17		772,499	17		125,788
Health & Public Service		318,430	8		286,510	8		31,920
Products		679,716	11		592,152	12		87,564
Resources		846,263	17		648,907	17		197,356
Total	\$	3,470,457	13.6%	\$	2,914,845	13.5%	\$	555,612

(1) On Sept. 1, 2011, Accenture changed the name of its Communications & High Tech operating group to Communications, Media & Technology. The three industries that make up the operating group — Communications, Electronics & High Tech, and Media & Entertainment — remain the same.

CONSOLIDATED BALANCE SHEETS

(In thousands of U.S. dollars)

	August 31, 2011	August 31, 2010		
	(Unaudited)			
ASSETS				
CURRENT ASSETS:				
Cash and cash equivalents	\$ 5,701,078	\$ 4,838,292		
Short-term investments	4,929	2,987		
Receivables from clients, net	3,236,059	2,534,598		
Unbilled services, net	1,385,733	1,127,827		
Other current assets	1,143,384	1,059,921		
Total current assets	11,471,183	9,563,625		
NON-CURRENT ASSETS:				
Unbilled services, net	49,192	54,310		
Investments	40,365	41,023		
Property and equipment, net	785,231	659,569		
Other non-current assets	3,385,539	2,516,726		
Total non-current assets	4,260,327	3,271,628		
TOTAL ASSETS	\$ 15,731,510	\$ 12,835,253		
LIABILITIES AND SHAREHOLDERS' EQUITY				
CURRENT LIABILITIES :				
Current portion of long-term debt and bank borrowings	\$ 4,419	\$ 143		
Accounts payable	949,250	885,328		
Deferred revenues	2,219,270	1,772,833		
Accrued payroll and related benefits	3,259,252	2,683,492		
Other accrued liabilities	1,474,398	1,225,808		
Total current liabilities	7,906,589	6,567,604		
NON-CURRENT LIABILITIES :				
Long-term debt	-	1,445		
Other non-current liabilities	3,474,049	2,991,481		
Total non-current liabilities	3,474,049	2,992,926		
TOTAL ACCENTURE PLC SHAREHOLDERS' EQUITY	3,878,951	2,835,746		
NONCONTROLLING INTERES TS	471,921	438,977		
TOTAL SHAREHOLDERS' EQUITY	4,350,872	3,274,723		
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 15,731,510	\$ 12,835,253		

CONSOLIDATED CASH FLOWS STATEMENTS

(In thousands of U.S. dollars) (Unaudited)

	Three Months E	anded August 31,	Year Ended August 31,		
	2011	2010	2011	2010	
CASH FLOWS FROM OPERATING ACTIVITIES :					
Net income	\$ 682,865	\$ 510,263	\$ 2,553,240	\$ 2,060,459	
Depreciation, amortization and asset impairments	141,340	124,958	513,256	474,688	
Share-based compensation expense	106,419	99,193	450,137	425,822	
Change in assets and liabilities/other, net	450,652	517,191	(74,894)	130,651	
Net cash provided by operating activities	1,381,276	1,251,605	3,441,739	3,091,620	
CASH FLOWS FROM INVESTING ACTIVITIES:					
Purchases of property and equipment	(136,975)	(101,602)	(403,714)	(238,215)	
Purchases of businesses and investments, net of cash acquired	(187,525)	(12,545)	(306,187)	(41,075)	
Other investing, net	3,370	4,227	6,514	5,525	
Net cash used in investing activities	(321,130)	(109,920)	(703,387)	(273,765)	
CASH FLOWS FROM FINANCING ACTIVITIES:					
Proceeds from issuance of ordinary shares	89,003	45,840	557,366	437,025	
Purchases of shares	(730,804)	(738,396)	(2,171,877)	(2,070,875)	
Cash dividends paid	-	-	(643,642)	(824,148)	
Other financing, net	27,266	(13,850)	136,649	28,972	
Net cash used in financing activities	(614,535)	(706,406)	(2,121,504)	(2,429,026)	
Effect of exchange rate changes on cash and cash equivalents	(1,217)	90,902	245,938	(92,199)	
NET INCREASE IN CASH AND CASH EQUIVALENTS	444,394	526,181	862,786	296,630	
CASH AND CASH EQUIVALENTS, beginning of period	5,256,684	4,312,111	4,838,292	4,541,662	
CASH AND CASH EQUIVALENTS, end of period	\$ 5,701,078	\$ 4,838,292	\$ 5,701,078	\$ 4,838,292	