

### CONSOLIDATED FINANCIAL STATEMENTS

Prepared in accordance with International Financial Reporting Standards ("IFRS") as adopted by the European Commission for use in the European Union

**January 1, 2018 – December 31, 2018** 

- 1 - 19/02/2019

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### CONSOLIDATED INCOME STATEMENT

Period from January 1 to December 31	Notes	2018	2017
			Restated (1)
Sales	6	26,512	25,864
Other revenues		3	3
Revenues		26,515	25,867
External expenses	7	(15,224)	(14,188)
Salaries and related costs	8	(7,759)	(7,620)
Taxes other than income taxes		(166)	(158)
Other income and expenses	10	851	862
EBITDA (2)		4,217	4,763
Amortization, depreciation and provisions	9	(2,885)	(2,840)
Income from current operations		1,332	1,923
Sales of aircraft equipment		4	18
Other non-current income and expenses	11	(16)	(1,925)
Income from operating activities		1,320	16
Cost of financial debt	12	(465)	(570)
Income from cash and cash equivalents		39	34
Net cost of financial debt	_	(426)	(536)
Other financial income and expenses	12	(271)	649
Income before tax		623	129
Income taxes	13	(227)	21
Net income of consolidated companies		396	150
Share of profits (losses) of associates	21	15	21
Net income from continuing operations		411	171
Net income from discontinued operations (3)		-	(8)
Net income for the period		411	163
Non-controlling interests		2	-
Net income - Group part		409	163
Earnings per share – Equity holders of Air France-KLM (in euros)		0.05	0.07
- basic	14	0.87	0.37
- diluted  Not income from continuing operations. Equity holders of Air.		0.87	0.37
Net income from continuing operations - Equity holders of Air France-KLM (in euros)			
- basic	14	0.87	0.39
- diluted	= =	0.87	0.39
Net income from discontinued operations - Equity holders of Air France-KLM (in euros)			
- basic	14	_	(0.02)
- diluted	17	_	(0.02)

The accompanying notes are an integral part of these consolidated financial statements.

<sup>(1)</sup> See note 2 in notes to the consolidated financial statements.

<sup>(2)</sup> See note 4.9 in notes to the consolidated financial statements.

<sup>(3)</sup> The net result from discontinued operations as of December 31, 2017 represents an adjustment to the result on the disposal in 2016 of 49.99% of the Servair Group share capital and the revaluation of the shares retained.

# CONSOLIDATED STATEMENT OF RECOGNIZED INCOME AND EXPENSES

In $\epsilon$ millions  Period from January 1 to December 31	Notes	2018	2017
<u> </u>			Restated (1)
Net income for the period		411	163
Cook flow hodges and cost of hodging			
Cash flow hedges and cost of hedging  Effective portion of changes in fair value hedge and cost of hedging recognized directly in other comprehensive income		(231)	244
Change in fair value and cost of hedging transferred to profit or loss		(621)	(9)
Currency translation adjustment		-	7
Deferred tax on items of comprehensive income that will be reclassified to profit or loss	13.2	270	(57)
Total of other comprehensive income that will be reclassified to profit or loss		(582)	185
Remeasurements of defined benefit pension plans <sup>(2)</sup>		(191)	774
Fair value of equity instruments revalued through OCI		(24)	9
Deferred tax on items of comprehensive income that will not be reclassified to profit or loss	8	49	(221)
Total of other comprehensive income that will not be reclassified to profit or loss		(166)	562
Total of other comprehensive income, after tax		(748)	747
Recognized income and expenses		(337)	910
- Equity holders of Air France-KLM - Non-controlling interests		( <b>338</b> )	910

The accompanying notes are an integral part of these consolidated financial statements.

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<sup>(1)</sup> See note 2 in notes to the consolidated financial statements.

Remeasurement of defined benefit pension plans is composed of  $\epsilon$ (379) million related to the difference between the expected and actual return on assets (2017:  $\epsilon$ (854) million) and  $\epsilon$ 188 million related to the change in actuarial assumptions (2017:  $\epsilon$ 80 million)

### **CONSOLIDATED BALANCE SHEET**

Assets		December 31,	December 31,	January 1,	
<i>In</i> € <i>millions</i>	Notes	2018	2017	2017	
			Restated (1)	Restated (1)	
Goodwill	15	217	216	218	
Intangible assets	16	1,194	1,122	1,066	
Flight equipment	18	10,167	9,636	8,760	
Other property, plant and equipment	18	1,503	1,418	1,400	
Right-of-use assets	20	5,243	5,724	5,558	
Investments in equity associates	21	311	301	292	
Pension assets	22	331	590	1,462	
Other financial assets	23	1,487	1,242	1,064	
Deferred tax assets	13.4	544	417	598	
Other non-current assets	26	264	239	448	
Total non-current assets		21,261	20,905	20,866	
Other short-term financial assets	23	325	421	130	
Inventories	24	633	557	566	
Trade receivables	25	2,191	2,164	1,893	
Other current assets	26	1,062	1,243	1,078	
Cash and cash equivalents	27	3,585	4,673	3,938	
Total current assets		7,796	9,058	7,605	
Total assets		29,057	29,963	28,471	

The accompanying notes are an integral part of these consolidated financial statements.

<sup>(1)</sup> See note 2 in notes to the consolidated financial statements.

# **CONSOLIDATED BALANCE SHEET (continued)**

Liabilities and equity		December 31,	December 31,	January 1,
In € millions	Notes	2018	2017	2017
			Restated (1)	Restated (1)
Issued capital	28.1	429	429	300
Additional paid-in capital	28.2	4,139	4,139	2,971
Treasury shares	28.3	(67)	(67)	(67)
Perpetual	28.4	403	600	600
Reserves and retained earnings	28.5	(3,051)	(2,693)	(3,557)
Equity attributable to equity holders of Air France-KLM		1,853	2,408	247
Non-controlling interests		12	12	12
Total equity		1,865	2,420	259
Pension provisions	29	2,098	2,202	2,119
Return obligation liability and other provisions	30	3,035	3,055	2,948
Financial debt	31	5,733	5,919	7,271
Lease debt	32	3,546	3,940	4,402
Deferred tax liabilities	13.4	4	12	(17)
Other non-current liabilities	35	459	361	284
Total non-current liabilities		14,875	15,489	17,007
Return obligation liability and other provisions	30	492	230	446
Current portion of financial debt	31	826	1,378	1,002
Lease debt	32	989	993	1,032
Trade payables		2,460	2,365	2,359
Deferred revenue on ticket sales		3,153	3,017	2,639
Frequent flyer programs	34	844	819	810
Other current liabilities	35	3,548	3,246	2,912
Bank overdrafts	27	5	6	5
Total current liabilities		12,317	12,054	11,205
Total liabilities		27,192	27,543	28,212
Total equity and liabilities		29,057	29,963	28,471

The accompanying notes are an integral part of these consolidated financial statements.

 $<sup>^{(1)}</sup>$  See note 2 in notes to the consolidated financial statements.

# CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY

In € millions	Number of shares	Issued capital	Additional paid-in capital	Treasury shares	Perpetual	Reserves and retained earnings	Equity attributable to holders of Air France- KLM	Non- controlling interests	Total equity
December 31, 2016	300,219,278	300	2,971	(67)	600	(2,520)	1,284	12	1,296
First application of IFRS 9, IFRS 15 and IFRS 16						(1,037)	(1,037)	-	(1,037)
January 1, 2017 - Restated <sup>(1)</sup>	300,219,278	300	2,971	(67)	600	(3,557)	247	12	259
Gain / (loss) on cash flow hedges	-	-	-	-	-	178	178	-	178
Fair value of equity instruments through OCI	-	-	-	-	-	9	9	-	9
Remeasurements of defined benefit pension plans	-	-	-	-	-	553	553	-	553
Currency translation adjustment	-	-	-	-	-	7	7	-	7
Other comprehensive income	-	-	-	-	-	747	747	-	747
Net result for the period	-	-	-	-	-	163	163	-	163
Total of income and expenses recognized	-	-	-	-	-	910	910	-	910
Capital increase	-	129	1,168	-	-	(18)	1,279	-	1,279
Change in scope	-	-	-	-	-	(3)	(3)	-	(3)
Dividends paid and coupons on perpetual	-	-	-	-	-	(25)	(25)	-	(25)
December 31, 2017 - Restated <sup>(1)</sup>	428,634,035	429	4,139	(67)	600	(2,693)	2,408	12	2,420
December 31, 2017	428,634,035	429	4,139	(67)	600	(2,693)	2,408	12	2,420
Gain / (loss) on cash flow hedges	-	-	-	-	-	(582)	(582)	-	(582)
Fair value of equity instruments through OCI	-	-	-	-	-	(24)	(24)	-	(24)
Remeasurements of defined benefit pension plans	-	-	-	-	-	(141)	(141)	(1)	(142)
Currency translation adjustment	-	-	-	-	-	-	-	-	-
Other comprehensive income	-	-		-	-	(747)	(747)	(1)	(748)
Net result for the period	-	-	-	-	-	409	409	2	411
Total of income and expenses recognized	-	-	-	-	-	(338)	(338)	1	(337)
Perpetual	-	-	-	-	(197)	(14)	(211)	-	(211)
Dividends paid and coupons on perpetual	-	-	-	-	-	(25)	(25)	-	(25)
Other	=				-	19	19	(1)	18
December 31, 2018	428,634,035	429	4,139	(67)	403	(3,051)	1,853	12	1,865

The accompanying notes are an integral part of these consolidated financial statements.

The amounts included in other comprehensive income are presented net of tax

<sup>(1)</sup> See note 2 in notes to the consolidated financial statements.

### CONSOLIDATED STATEMENT OF CASH FLOWS

Period from January 1 to December 31	Notes	2018	2017
In € millions			Restated (1)
Net income from continuing operations		411	171
Net income from discontinued operations <sup>(2)</sup>		-	(8)
Amortization, depreciation and operating provisions	9	2,885	2,840
Financial provisions	<i>12</i>	127	129
Loss (gain) on disposals of tangible and intangible assets	11	(33)	(35)
Loss (gain) on disposals of subsidiaries and associates	11	-	(31)
Derivatives – non monetary result		(49)	41
Unrealized foreign exchange gains and losses, net		190	(790)
Share of (profits) losses of associates	21	(15)	(21)
Deferred taxes	13	204	(52)
Other non-monetary items	40.1	(254)	1,564
Financial capacity		3,466	3,808
(Increase) / decrease in inventories		(31)	5
(Increase) / decrease in trade receivables		(39)	(331)
Increase / (decrease) in trade payables		69	68
Change in other receivables and payables		247	549
Change in working capital requirement		246	291
Net cash flow from operating activities [A]		3,712	4,099
Acquisition of subsidiaries, of shares in non-controlled entities	40.2	(9)	(9)
Purchase of property plant and equipment and intangible assets [B]	19	(2,758)	(2,562)
Proceeds on disposal of subsidiaries, of shares in non-controlled entities	11	6	8
Proceeds on disposal of property plant and equipment and intangible assets [C]	11	133	124
Dividends received		6	9
Decrease (increase) in net investments, more than 3 months		4	(262)
Net cash flow used in investing activities		(2,618)	(2,692)
Capital increase		-	747
Perpetual	28.4	(211)	-
Issuance of debt	31	539	741
Repayment on debt	31	(1,400)	(1,023)
Payments on lease debts [D]	32	(972)	(984)
New loans		(195)	(137)
Repayment on loans		89	54
Dividends and coupons on perpetual paid		(38)	(38)
Net cash flow from financing activities		(2,188)	(640)
Effect of exchange rate on cash and cash equivalents and bank overdrafts (net o	f	7	(33)
cash acquired or sold)			
Change in cash and cash equivalents and bank overdrafts		(1,087)	734
Cash and cash equivalents and bank overdrafts at beginning of period	27	4,667	3,933
Cash and cash equivalents and bank overdrafts at end of period	27	3,580	4,667
Income tax (paid) / reimbursed (flow included in operating activities)		(35)	(11)
Interest paid (flow included in operating activities)		(465)	(548)
Interest received (flow included in operating activities)		12	14

The accompanying notes are an integral part of these consolidated financial statements.

<sup>(1)</sup>See note 2 in notes to the consolidated financial statements.

<sup>(2)</sup> The net result from discontinued operations as of December 31, 2017 represents an adjustment to the result on the disposal in 2016 of 49.99% of the Servair Group share capital and on the revaluation of the shares retained.

Period from January 1 to December 31	Notes	2018	2017
in € millions			Restated (1)
Net cash flow from operating activities	[A]	3,712	4,099
Purchase of property plant and equipment and intangible assets	[B]	(2,758)	(2,562)
Proceeds on disposal of property plant and equipment and intangible assets	[C]	133	124
Operating free cash flow (2)	33	1,087	1,661
Payments on lease debts	[D]	(972)	(984)
Operating free cash flow adjusted <sup>(2)</sup>		115	677

The accompanying notes are an integral part of these consolidated financial statements.

(1) See note 2 in notes to the consolidated financial statements.

(2) See note 4.9 in notes to the consolidated financial statements.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### 1. BUSINESS DESCRIPTION

As used herein, the term "Air France-KLM" refers to Air France-KLM SA, a limited liability company organized under French law. The term "Group" is represented by the economic definition of Air France-KLM and its subsidiaries. The Group is headquartered in France and is one of the largest airlines in the world.

The Group's core business is network activities which includes passenger transportation on scheduled flights and cargo activities. The Group's activities also include aeronautics maintenance, "low cost" passenger transportation (Transavia) and other air-transport-related activities.

The limited company Air France-KLM, domiciled at 2, rue Robert Esnault-Pelterie 75007 Paris, France, is the parent company of the Air France-KLM Group. Air France-KLM is listed for trading in Paris (Euronext) and Amsterdam (Euronext).

The presentation currency used in the Group's financial statements is the euro, which is also Air France-KLM's functional currency.

#### 2. RESTATEMENT OF 2017 FINANCIAL STATEMENTS

Since January 1, 2018, the Air France-KLM Group has applied the following three new standards:

- IFRS 9 "Financial Instruments"

This standard came into force on January 1, 2018.

It defines new accounting principles in terms of the classification and valuation of financial instruments, the impairment based on financial assets credit risk and the hedge accounting.

The Group applied the classification and measurement of financial instruments and impairment sections of the standard retrospectively. Hedge accounting has been applied on a prospective basis except for the treatment of the cost of hedging (time value of the options, forward points of the forward foreign exchange contracts, basis spread of cross currency swaps) which has been applied retrospectively.

- IFRS 15 "Revenue Recognition from Contracts with Customers"

This standard came into force on January 1, 2018.

In accordance with IAS 8 "Accounting Policies, Changes in Accounting Estimates and Errors", the standard has been applied retrospectively to each previous period in which financial information is presented. Within this framework, none of the simplification measures proposed in the standard has been used.

- IFRS 16 "Leases"

The Group opted for the early adoption of this standard as of January 1, 2018.

In accordance with IAS 8 "Accounting Policies, Changes in Accounting Estimates and Errors", it has been applied using the retrospective restatement to each prior reporting period detailed below.

The two capitalization exemptions proposed by the standard – lease contracts with a duration equal or less than 12 months and lease contracts for which the underlying asset has a low value in new which has been defined by the Group below US5,000 have been used.

The main changes induced by IFRS 9 are the following:

The implementation of the "classification and valuation" section of the standard mainly had impacts on the accounting of equity instruments. IFRS 9 requires making an irrevocable election of the way to account for these instruments at their initial recognition. The valuation of equity instruments is either in fair value through the income statement or in fair value through other comprehensive income. The classification methodology for equity instruments has been defined as follows:

- If the equity instrument is considered to be a cash investment, i.e. it is held for the purposes of monetary transactions, its revaluations are recorded in "other financial income and expenses".
- If the equity instrument is considered to be a business investment, i.e. it is held for strategic reasons (as it mainly consists of investments in companies whose activity is very close to that of the Group), its revaluations are recorded in "other comprehensive income".

The implementation of the "impairment" section did not have significant impacts on the financial statements of the Group.

The implementation of the "hedge accounting" section led to the following changes:

- The change in time-value of call-options is now recognized in "other comprehensive income" whereas it had previously been recorded in the income statement as "other financial income and expenses".
- The designation of a risk component (e.g. Brent or gas oil) as a hedged item relating to the fuel derivatives (purchase of jet fuel). This change allows a decrease in the inefficiency of the hedge relationships.
- The forward element of the forward currency contracts is treated as a cost of the hedge. The changes in fair value of the points-swap are now recorded in "other comprehensive income" and recycled as a transaction cost when the hedged item is recognized.
- The designation of the lease liability in US dollar as a cash flow hedge of the revenues in US dollars (Refer to the paragraph related to the changes induced by IFRS 16).

#### The main changes induced by IFRS 15 are the following:

- Revenue related to unused tickets: revenue recognition is based on a historical statistical rate for unused tickets which is regularly updated, at the theoretical date of the transport.
  - Previously, this recognition had been done at the date the ticket was issued.
- Ticket issuing and change fees: revenue recognition at the transport date, since these are not considered to be a separate service providing a benefit to the passenger in the absence of transportation.
  - Previously, this recognition had been done at the date of change or issuance.
- Commissions and other distribution costs (credit card fees, booking fees) linked to airline ticket sales and charged to cost when transport is made.
  - Previously, they had been recognized when incurred, i.e. at the issuance date of the ticket.
- Transportation of goods on behalf of the Group, by other airlines: the revenue invoiced to the customer is fully recognized and a cost corresponding to the chartering is recorded.
  - Previously, only the commission had been recognized in revenues for the part operated by another airline.
- The frequent flyer program Flying Blue is considered as a performance obligation.
- Power-by-the hour contracts (overhaul of aircraft equipment and engines): revenue recognition based on the
  - Previously, revenue recognition had been based on the invoicing schedule, i.e. according to flight hours; a provision had been made for the expected costs.
- Purchase of spare parts on behalf of third parties: each operation is analyzed to determine if the Group is acting as principal or as agent.
  - Previously, the margin had been recognized as revenue.
  - If the Group purchases according to a third party's instructions (specifications, quantities, etc.), the Group does not bear the inventory risks and does not define the supply policy.

#### The main changes induced by IFRS 16 are the following:

- Capitalization of aircraft lease contracts fulfilling the capitalization criteria defined by IFRS 16 The lease term corresponds to the non-cancellable period of each contract except in cases where the Group is reasonably certain of exercising the renewal options contractually foreseen. For example, this may be the case if substantial cabin customization has taken place whereas the residual lease term is significantly shorter than the useful life of the cabins. The discount rate used to value the lease debt corresponds, for each aircraft, to the implicit rate mainly involved by the contractual elements.

Most of the aircraft lease contracts are denominated in US dollars. As from January 1, 2018, the Group put in place a cash flow hedge relationship for its revenues in US dollars via the lease debt in US dollars in order to limit the volatility of the foreign exchange variation resulting from the revaluation of its lease debt. The effective portion of the foreign exchange revaluation of the lease debt in US dollar at the closing rate is recorded in "other comprehensive income". This amount is recycled in turnover when the hedged item is recognized.

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In accordance with IFRS9, the hedging relationship was designated prospectively and has been set up at group level as from January 1, 2018. The comparative accounts, restated in 2017, are therefore impacted by the debt volatility in US dollar on the line "other financial income and expenses".

Marginally, for companies in the group that do not have a revenue in US dollar, derivatives have been designated as hedging instrument.

#### - Capitalization of real-estate lease contracts

Based on its analysis, the Group has identified lease contracts within the meaning of the standard concerning surface areas rented in its hubs, rented building dedicated to the maintenance business, customized lounges in airports other than the hubs and rented office buildings. The lease term corresponds to the non-terminable period of the contract. Most of the contracts do not provide renewal options. The discount rate used to calculate the lease debt is determined, for each asset, according to the incremental borrowing rate at the commencement of the contract.

#### - Capitalization of the other-asset leases

As a result of the Group's analysis, the main lease contracts identified correspond to company cars, pools of spare parts and engine lease contracts. The lease term corresponds to the non-terminable period of the contract. Most of the contracts do not provide renewal options. The discount rate used to calculate the right-of-use asset and the lease debt is determined, for each asset, according to the incremental borrowing rate at the commencement of the contract.

- Accounting of the maintenance on leased aircraft: the Group recognizes return obligation liabilities and provisions in respect of the required maintenance obligations within the framework of the lease of aircraft to lessors. The constitution of these return obligation liabilities and provisions depends on the type of maintenance obligations to fulfill before returning these aircraft to the lessors: overhaul and restoration work as well as airframe and engine potential reconstitution. These provisions also consist of compensation paid to lessors in respect of wear of the limited life parts in the engines.
  - Overhaul and restoration works (not depending on aircraft utilization)
     Costs resulting from work required to be performed just before returning aircraft to the lessors, such as painting of the shell or aircraft overhaul ("C Check") are recognized as provisions as of the inception of the contract. The counterpart of these provisions is booked as a complement through the initial book value of the aircraft right-of-use assets. This complement to the right-of-use asset is depreciated over the lease term.
  - Airframe and engine potentials reconstitution (depending on the utilization of the aircraft and its engines)
    - The airframe and the engine potentials are recognized as a complement to the right-of-use assets since they are considered as full-fledged components, as distinct from the physical components which are the engine and the airframe. These components are the counterparts of the return obligation liability, recognized in its totality at the inception of the contract. When maintenance events aimed at reconstituting these potentials take place, the costs incurred are capitalized. These potentials are depreciated over the period of use of the underlying assets (flight hours for the engine potentials component or straight-line for the airframe potentials component).
  - Compensation related to limited life parts (engine components)

    As the component approach is not applicable for limited life parts, costs related to the lessor's compensation are booked progressively as provisions as they are used during the lease term and based upon contractual data (e.g. cost of a limited life part).

For comparison purposes, the consolidated financial statements as of December 31, 2017 have been restated. The adjusted balance sheet as of January 1 and December 31, 2017 is also presented. The impacts of these three new standards are summarized hereafter:

### Impact on the consolidated income statement

In € millions	Published	IFRS 9	IFRS 15	IFRS 16	IFRS 16	Restated
Period from January 1 to	accounts	impact	impact	impact -	impact -	accounts
December 31, 2017				contracts	maintenance	
				capitalization	of leased	
					aircraft	
Sales	25,784	-	83	-	-	25,867
External expenses	(14,285)	-	(88)	185	-	(14,188)
Salaries and related costs	(7,624)	-	-	4	-	(7,620)
Taxes other than income taxes	(158)	-	-	-	-	(158)
Other income and expenses	635	-	-	-	227	862
EBITDAR	4,352	-	(5)	189	227	4,763
Aircraft operating lease costs	(1,088)	-	_	1,088	-	-
EBITDA	3,264	-	(5)	1,277	227	4,763
Amortization, depreciation and	(1,776)	-	3	(902)	(165)	(2,840)
provisions						
Income from current	1,488	-	(2)	375	62	1,923
operations						
Income from operating	(419)	-	(2)	375	62	16
activities						
Net cost of financial debt	(214)	(1)	-	(321)	-	(536)
Other financial income and	116	17	-	502	14	649
expenses						
Income before tax	(517)	16	(2)	556	76	129
Income taxes	229	19	1	(207)	(21)	21
Net income of consolidated	(288)	35	(1)	349	55	150
companies						
Net income from continuing	(267)	35	(1)	349	55	171
operations						
Net income from discontinued	(8)	-	-	-	-	(8)
operations						
Net income	(275)	35	(1)	349	55	163
Earning per share (basic)	(0.81)	0.09	(0.00)	0.94	0.15	0.37
Earning per share (diluted)	(0.81)	0.09	(0.00)	0.94	0.15	0.37

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#### Impact on the consolidated statement of recognized income and expenses

In € millions	Published	IFRS 9	IFRS 15 &	Restated
Period from January 1 to December 31, 2017	accounts	impact	16 impact	accounts
Net income for the period	(275)	35	403	163
Fair value adjustment on available-for-sale securities	38	(38)	-	-
Cash flow hedges and cost of hedging	167	68	-	235
Currency translation adjustment	9	(2)	-	7
Deferred tax on items of comprehensive income that will be reclassified to profit or loss	(41)	(16)	-	(57)
Total of other comprehensive income that will be reclassified to profit or loss	173	12	-	185
Remeasurements of defined benefit pension plans	774			774
Fair value of equity instruments revalued through OCI	-	9	_	9
Deferred tax on items of comprehensive income that will not be reclassified to profit or loss	(205)	(16)	-	(221)
Total of other comprehensive income that will not be reclassified to profit or loss	569	(7)	-	562
Total of other comprehensive income, after tax	742	5	-	747
Recognized income and expenses	467	40	403	910
Equity holders of Air France-KLM	467	40	403	910
Non-controlling interests	-	-	-	-

#### Impact on the consolidated balance sheet

Only the financial statements impacted by IFRS 9, IFRS 15 and IFRS 16 are presented hereafter.

In € millions	Published	IFRS 9	IFRS 15	IFRS 16	IFRS 16	Restated
<b>Balance sheet as of December</b>	accounts	impact	impact	impact -	impact –	accounts
31, 2017				contracts	maintenance	
				capitalization	of leased	
					aircraft	
<u>Asset</u>						
Flight equipment	9,921	32	_	(79)	(238)	9,636
Other property, plant and	1,492	-	_	(74)	-	1,418
equipment						
Right-of-use assets	-	-	_	4,508	1,216	5,724
Deferred tax assets	234	(10)	38	81	74	417
Trade receivables	2,136	-	28	-	-	2,164
Other current assets	1,264	(1)	23	(60)	17	1,243
Equity and liabilities						
Return obligation liability and	2,198	-	(109)	-	1,196	3,285
other provisions (1)						
Financial debt (1)	7,442	(4)	-	(141)	-	7,297
Lease debt (1)	-	-	-	4,933	-	4,933
Deferred revenue on ticket sales	2,889	-	128	=	-	3,017
Other current liabilities	3,100	-	147	-	-	3,247
Equity	3,015	25	(77)	(416)	(127)	2,420
<ul> <li>Holders of Air France-</li> </ul>	3,002	25	(77)	(415)	(127)	2,408
KLM						
<ul> <li>Non-controlling</li> </ul>	13	-	-	(1)	-	12
interests						

<sup>(1)</sup> Current and non-current

After the publication of the 2018 half year financial statements, adjustments relating to the implementation of IFRS 16 were made, which changed the opening balance sheet of January 1, 2017 especially in the Right-of-Use assets and the lease debts.

impact – maintenance of leased aircraft	accounts
of leased aircraft	
aircraft	
(220)	
(220)	
(239)	8,760
-	1,400
1,115	5,558
95	598
-	1,893
5	1,078
1,164	3,394
-	8,273
-	5,434
-	(17)
-	2,639
(7)	2,912
(181)	259
(181)	247
-	12
	95 - 5 - 1,164 - - - (7) (181)

<sup>(1)</sup> Current and non-current

After the publication of the 2018 half year financial statements, adjustments relating to the implementation of IFRS 16 were made, which changed the opening balance sheet of January 1, 2017 especially in the Right-of-Use assets and the lease debts.

#### Impact on the consolidated statement of cash flows

In € millions	Published	IFRS 9	IFRS 15	IFRS 16	IFRS 16	Restated
Period from January 1 to	accounts	impact	impact	impact -	impact -	accounts
December 31, 2017				contracts	maintenance	
				capitalization	of leased	
					aircraft	
Net income	(275)	35	(1)	349	55	163
Other items of the financial capacity	2,903	(35)	(4)	609	172	3,645
Financial capacity	2,628	-	(5)	958	227	3,808
Change in working capital requirement	270	-	5	7	9	291
Net cash flow from operating activities	2,898	-	-	965	236	4,099
Net cash flow used in investing activities	(2,456)	-	-	-	(236)	(2,692)
Net cash flow from financing activities	325	-	-	(965)	-	(640)
Effect of exchange rate on cash and cash equivalents and bank overdrafts	(33)	-	-	-	-	(33)
Change in cash and cash equivalents and bank overdrafts	734	-	-	-	-	734
Cash and cash equivalents and bank overdrafts at beginning of	3,933	-	-	-	-	3,933
period Cash and cash equivalents and bank overdrafts at end of period	4,667	-	-	-	-	4,667

#### 3. SIGNIFICANT EVENTS

### 3.1. Events occurring during the period

#### Repurchase of subordinated perpetual notes

On September 12, 2018, Air France-KLM announced the final results of its tender offer launched on September 3, 2018 to repurchase any and all of its  $\in$  600 million subordinated perpetual notes issued in 2015. Notes for a nominal amount of  $\in$ 194.5 million were presented and accepted for repurchase. In addition to this public transaction,  $\in$ 2.2 million of notes were purchased over the counter ("de gré à gré" agreement) at the same price. After completion of the tender offer, the nominal amount of the outstanding notes stood at  $\in$ 403.3 million.

#### **Strike impact**

On February 22, 2018, the Air France unions launched strike action. During the 2018 financial year, there were 15 days of strikes. The impact on "income from current operations" is estimated at  $\epsilon$ (335) million in 2018 financial year.

#### 3.2. Subsequent events

There have been no significant events since the closing of the financial year.

#### 4. ACCOUNTING POLICIES

### 4.1. Accounting principles

#### Accounting principles used for the consolidated financial statements

Pursuant to the European Regulation 1606/2002 of July 19, 2002, the consolidated financial statements of the Air France-KLM Group as of December 31, 2018 were established in accordance with the International Financial Reporting Standards ("IFRS") as adopted by the European Commission on the date these consolidated financial statements were established.

IFRS, as adopted by the European Union, differ in certain respects from IFRS as published by the International Accounting Standards Board ("IASB"). The Group has, however, determined that the financial information for the periods presented would not differ substantially if the Group had applied IFRS as published by the IASB.

The consolidated financial statements were approved by the Board of Directors on February 19, 2019.

#### **Change in accounting principles**

- IFRS standards which are applicable on a mandatory basis and for early application to the 2018 financial statements

#### IFRS standards which are applicable on a mandatory basis to the 2018 financial statements

Standard IFRS 9 "Financial Instruments"

This standard has been applied since January 1, 2018 and comprises new accounting principles for financial instruments: classification and valuation of financial assets and financial liabilities, impairment of financial assets and hedge accounting.

The Group applied the classification and measurement of financial instruments and impairment sections of the standard retrospectively. Hedge accounting has been applied on a prospective basis except for the treatment of the cost of hedging (time value of the options, forward points of the forward foreign exchange contracts, basis spread of cross currency swaps) which has been applied retrospectively.

The main impacts, qualitative and quantitative, resulting from the application of this standard are indicated in note 2 "Restatement of accounts 2017".

Standard IFRS 15 "Revenue Recognition from Contracts with Customers"

This standard has been applied since January 1, 2018. The amendment to IFRS 15 "Clarifications to IFRS 15 Revenue Recognition from Contracts with Customers" has been taken into account.

The Group has chosen to apply IFRS 15 retrospectively to each previous period in which financial information is presented, in accordance with IAS 8 "Accounting Policies, Changes in Accounting Estimates and Errors". Within this framework, none of the simplification measures proposed by the standard have been used.

The main impacts, qualitative and quantitative, resulting from the application of this standard are indicated in note 2 "Restatement of accounts 2017".

#### IFRS standard for early application in the 2018 financial statements

The Group has opted for the early application of IFRS 16 "Leases" as of January 1, 2018.

The Group has chosen to apply IFRS 16 retrospectively to each prior reporting period for which the financial information is presented in accordance with IAS 8 "Accounting Policies, Changes in Accounting Estimates and Errors".

The main impacts, qualitative and quantitative, resulting from the application of this standard are indicated in note 2 "Restatement of accounts 2017".

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Other IFRS standards or amendments which are applicable on a mandatory basis to the 2018 financial statements

#### Amendment to IFRS 12 "Clarification of the Scope of the Disclosure Requirements"

(Effective for the accounting periods as of January 1, 2018)

This amendment clarifies the scope of the disclosure requirements.

#### IFRIC 22 "Foreign Currency Transactions and Advance Consideration"

(Effective for the accounting periods as of January 1, 2018)

This interpretation of IAS 21 "Effects of Changes in Foreign Exchange Rates" clarifies the accounting of transactions in foreign currencies, including advance payments or receipts.

These amendment and interpretations did not have a significant impact on the Group's financial statements as of December 31, 2018.

- IFRS standards which are applicable on a mandatory basis to the 2019 financial statements

#### Amendment to IFRS 9 "Financial Instruments"

(Effective for the accounting periods as of January 1, 2019)

This amendment deals with prepayment features with negative compensation.

#### IFRIC 23 "Uncertainty over Income Tax Treatments"

(Effective for the accounting periods as of January 1, 2019)

This interpretation of IAS 12 "Income Taxes" clarifies the treatment of any situation of uncertainty regarding the acceptability of a tax treatment related to income taxes.

The Group does not expect a significant impact resulting from the implementation of this amendment and interpretation.

- Other texts potentially applicable to the Group, published by the IASB but not yet adopted by the European Union

#### Amendment to IAS 28 "Long-term Interests in an Associate or Joint-Venture"

(Effective for the accounting periods as of January 1, 2019)

This amendment is linked to the measurement of other interests in an associate or joint-venture which would not be recognized by the equity method;

#### Amendment to IAS 12 "Income Taxes"

(Effective for the accounting periods as of January 1, 2019)

This amendment stipulates the income tax consequences of payments relating to financial instruments classified as equity.

#### Amendment to IFRS 11 "Joint Arrangements"

(Effective for the accounting periods as of January 1, 2019)

This amendment clarifies the accounting treatment of the acquisition of an interest in a joint operation.

#### Amendment to IAS 23 "Borrowing Costs"

(Effective for the accounting periods as of January 1, 2019)

This amendment stipulates the borrowing costs that are eligible for capitalization.

#### Amendment to IAS 19 "Employee Benefits"

(Effective for the accounting periods as of January 1, 2019)

This amendment relates to the consequences of a plan amendment, curtailment or settlement for the current service cost and the net interest.

#### Amendment to IFRS 3 "Business Combinations"

(Effective for the accounting periods as of January 1, 2020)

This amendment clarifies the definition of a business.

# Amendments to IAS 1"Presentation of financial statements" and IAS 8 "Accounting policies, changes in accounting estimates and errors"

(Effective for the accounting periods as of January 1, 2020)

This amendment defines the materiality.

#### 4.2. Use of estimates

The preparation of the consolidated financial statements in conformity with IFRS requires management to make estimates and use assumptions that affect the reported amounts of assets and liabilities, the disclosures of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses. The main areas of estimates are disclosed in the following notes:

- 4.6 Revenue recognition related to deferred revenue on ticket sales

- 4.7 Flying Blue frequent flyer program

- 4.11 Financial instruments

- 4.13/14 Tangible and intangible assets

- 4.15 Lease contracts

- 4.19 Pension assets and provisions

4.20/21 Return obligation liability and provision for leased aircraft and Other provisions

- 4.24 Current and deferred tax

The Group's management makes these estimates and assessments continuously on the basis of its past experience and various other factors considered to be reasonable.

The consolidated financial statements for the financial year have thus been established on the basis of the financial parameters available at the closing date. Concerning the non-current assets, the assumptions are based on a limited level of growth.

These accounting estimations are based upon the latest available, reliable information.

The actual results could differ from these estimates depending on changes in the assumptions used or different conditions.

#### 4.3. Consolidation principles

#### **Subsidiaries**

In conformity with IFRS 10 "Consolidated Financial Statements", the Group's consolidated financial statements comprise the financial figures for all entities that are controlled directly or indirectly by the Group, irrespective of its level of participation in the equity of these entities. The companies over which the Group exercises control are fully consolidated. An entity is controlled when the Group has power over it, is exposed or has rights to variable returns from its involvement in this entity, and has the ability to use its power to influence the amounts of these returns. The determination of control takes into account the existence of potential voting rights if they are substantive, meaning they can be exercised in time when decisions about the relevant activities of the entity need to be taken.

The financial statements of subsidiaries are included in the consolidated financial statements from the date that control begins until the date this control ceases.

Non-controlling interests are presented within equity and on the income statement separately from Group stockholders' equity and the Group's net income, under the line "non-controlling interests".

The effects of a buyout of non-controlling interests in a subsidiary already controlled by the Group and divestment of a percentage interest without loss of control are recognized in equity. In a partial disposal resulting in loss of control, the retained equity interest is re-measured at fair value at the date of loss of control. The gain or loss on the disposal will include the effect of this re-measurement and the gain or loss on the sale of the equity interest, including all the items initially recognized in equity and reclassified to profit and loss.

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#### Interest in associates and joint ventures

In accordance with IFRS 11 "Join Arrangements", the Group applies the equity method to partnerships over which it exercises control jointly with one or more partners (joint venture). Control is considered to be joint when decisions about the relevant activities of the partnership require the unanimous consent of the Group and the other parties with whom control is shared.

In cases of a joint activity (joint operation), the Group recognizes assets and liabilities in proportion to its rights and obligations regarding the entity.

In accordance with IAS 28 "Investments in Associates and Joint Ventures", companies in which the Group has the ability to exercise significant influence over financial and operating policy decisions are also accounted for using the equity method. The ability to exercise significant influence is presumed to exist when the Group holds more than 20 per cent of the voting rights.

The consolidated financial statements include the Group's share in the net result of associates and joint ventures from the date the ability to exercise significant influence begins to the date it ceases, adjusted for any impairment loss.

The Group's share of losses of an associate exceeding the value of the Group's interest and net investment (long-term receivables for which no reimbursement is scheduled or likely) in this entity are not accounted for, unless the Group:

- has incurred contractual obligations, or
- has made payments on behalf of the associate.

Any surplus in investment cost over the Group's share in the fair value of the identifiable assets, liabilities and contingent liabilities of the associate company on the date of acquisition is accounted for as goodwill and included in the book value of the investment accounted for using the equity method.

Investments in which the Group has ceased to exercise significant influence or joint control are no longer accounted for by the equity method and are accounted at their fair value as other financial assets on the date of loss of significant influence or joint control.

#### **Intra-Group operations**

All intra-Group balances and transactions, including income, expenses and dividends are fully eliminated. Profits and losses resulting from intra-Group transactions are also eliminated.

Gains and losses realized on internal sales with associates and jointly controlled entities are eliminated, to the extent of the Group's interest in the entity, providing there is no impairment.

# 4.4. Translation of foreign companies' financial statements and transactions in foreign currencies

#### Translation of foreign companies' financial statements

- The financial statements of foreign subsidiaries are translated into euros on the following basis.
- Except for the equity for which historical prices are applied, balance sheet items are converted on the basis of the foreign currency exchange rates in effect at the closing date.
- The income statement and the statement of cash flows are converted on the basis of the average foreign currency exchange rates for the period.
- The resulting foreign currency exchange adjustment is recorded in the "Translation adjustments" item included within equity.
- Goodwill is expressed in the functional currency of the entity acquired and is converted into euros using the foreign exchange rate in effect at the closing date.

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#### Translation of foreign currency transactions

Foreign currency transactions are translated using the exchange rate prevailing on the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies are translated at the rate in effect at the closing date.

Non-monetary assets and liabilities denominated in foreign currencies assessed on an historical cost basis are translated using the rate in effect at the transaction date.

The corresponding exchange rate differences are recorded in the Group's consolidated income statement. Changes in fair value of the hedging instruments are recorded using the accounting treatment described in note 4.11. "Financial instruments".

#### 4.5. Business combinations

#### Business combinations completed on or after April 1, 2010

Business combinations completed on or after April 1, 2010 are accounted for using the purchase method in accordance with IFRS 3 "Business Combinations". In accordance with this standard, for a first consolidation, all assets and liabilities are measured at fair value at the acquisition date. The time period for adjustments to goodwill/negative goodwill is limited to 12 months from the date of acquisition (except for non-current assets classified as assets held for sale which are measured at fair value less costs to sell).

Goodwill corresponding, at the acquisition date, to the aggregate of the consideration transferred and the amount of any non-controlling interest in the acquiree minus the net amounts (usually at fair value) of the identifiable assets acquired and the liabilities assumed at the acquisition date, is subject to annual impairment tests or more frequently if events or changes in circumstances indicate that goodwill might be impaired.

Costs other than those related to the issuance of debt or equity securities are recognized immediately as an expense when incurred.

For individual acquisitions, the Group has the option of using the "full" goodwill method, where goodwill is calculated by taking into account the fair value of non-controlling interests at the acquisition date rather than their proportionate interest in the fair value of the assets and liabilities of the acquiree.

If the fair values of the identifiable assets acquired and liabilities assumed exceed the consideration transferred, the resulting negative goodwill is recognized immediately in the income statement.

Contingent considerations or earn-outs are recorded in equity if the contingent payment is settled by delivery of a fixed number of the acquirer's equity instruments (according to IAS 32). In all other cases, they are recognized in liabilities related to business combinations. Contingent payments or earn-outs are measured at fair value at the acquisition date. This initial measurement is subsequently adjusted through goodwill only when additional information is obtained after the acquisition date about facts and circumstances existing on that date. Such adjustments are made only during the 12-month measurement period that follows the acquisition date and insofar as the initial measurement had still been presented as provisional. Any other subsequent adjustments which do not meet these criteria are recorded as receivables or payables through the income statement.

In a step acquisition, the previously-held equity interest in the acquiree is remeasured at its acquisition-date fair value. The difference between the fair value and the net book value must be accounted in profit or loss as well as elements previously recognized in other comprehensive income.

#### Business combinations carried out before April 1, 2010

Business combinations carried out before April 1, 2010 are accounted for using the purchase method in accordance with IFRS 3 (2004) "Business Combinations". In accordance with this standard, all assets, liabilities assumed and contingent liabilities are measured at fair value at the acquisition date. The time period for adjustments to goodwill/negative goodwill is limited to 12 months from the date of acquisition.

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Goodwill arising from the difference between the acquisition cost (which includes any equity instruments issued by the Group to gain control over the acquired entity and other costs potentially dedicated to the business combination), and the Group's interest in the fair value of the identifiable assets and liabilities acquired, is subject to annual impairment tests or more frequently if events or changes in circumstances indicate that goodwill might be impaired.

If the fair value of identifiable assets acquired and liabilities assumed exceed the cost of acquisition, the resulting negative goodwill is recognized immediately in the income statement.

#### **4.6.** Sales

#### Passenger and freight transportation

Sales related to air transportation operations, which consist of passenger and freight transportation, are recognized as revenue when the transportation service is provided, net of any discounts granted (Refer to note 6). The transportation service is also the trigger for the recognition of external expenses, such as the commissions paid to agents, booking fees and credit card commissions.

Both passenger tickets and freight airway bills are consequently recorded as "Deferred revenue upon issuance date". The booking of this revenue known as "ticket breakage" is deferred until the transportation date initially foreseen. This revenue is calculated by applying a statistical rate on tickets issued and unused. This rate is regularly updated.

The Group applies the exemption provided by IFRS 15 which allows the balance of the outstanding transactions to remain unspecified as well as their planned recognition date for the performance obligations related to contracts with an initial term set at one year or less. If the tickets are not used, the performance obligations related to passenger and freight transportation effectively expire within one year.

Passenger ticket taxes calculated on ticket sales are collected by the Group and paid to the airport authorities. Taxes are recorded as a liability until such time as they are paid to the relevant airport authority as a function of the chargeability conditions (on ticket issuance or transportation).

The Group considers that the company that issues the airway bill acts as principal since the latter has control over the achievement of the performance obligation. When the Group issues freight airway bills for its goods carried by another carrier (airline company or road carrier), the Group acts as principal. Therefore, at the time of transportation the Group recognizes as revenue the amount invoiced to the customer in its entirety as well as chartering costs invoiced by the other carrier for the service provision.

#### **Maintenance**

The main types of contracts with customers identified within the Group are mainly:

#### - Sales of maintenance and support contracts – Power by the hour contracts

Some maintenance and support contracts cover the airworthiness of engines, equipment or airframes, an airframe being an aircraft without engines and equipment. The invoicing of these contracts is based on the number of flight hours or landings of the goods concerned by these contracts.

The different services included within each of these contracts consist of an unique performance obligation due to the existing interdependence between the services within the execution of these contracts.

The revenue is recognized: (i) if the level of completion can reliably be measured; (ii) if costs incurred and costs to achieve the contract can be measured reliably.

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As there is a continuous transfer of the control of these services, the revenue from these contracts is recognized as the costs are incurred. As long as the margin on the contract cannot be measured in a reliable manner, the revenue will only be recognized at the level of the costs incurred.

Forecast margins on the contracts are assessed through the forecast future cash flows that take into account the obligations and factors inherent to the contracts as well as other internal parameters to the contract selected using historical and/or forecast data.

These forecast margins are regularly reviewed. If necessary, provisions are recorded as soon as any losses on completion of contracts are identified.

Amounts invoiced to customers, and therefore mostly collected, which are not yet recognized as revenue, are recorded as liabilities on contracts (deferred revenue) at the year end. Inversely, any revenue that has been recognized but not yet invoiced is recorded under assets on the balance sheet at the year end.

#### - Sales of spare parts repair and labor - Time & Material contracts

These services which relate to engines, equipment or airframes, an airframe being an aircraft without engines and equipment, are generally short term.

They consist of an unique performance obligation. The revenue is recognized as costs are incurred.

#### - Third-party procurement

The Group also purchases equipment on behalf of third-parties. In such a situation, the revenue recognition method is as follows:

- When the Group serves as a broker between its suppliers and end customers, the Group acts as an agent and hence, recognizes the margin that results from this operation as revenue.
- When the Group puts in place Sale & Lease back agreements, the Group recognizes the proceeds on disposal as well as a net book value.

#### 4.7. Loyalty programs

The airlines of the Group have a common frequent flyer program "Flying Blue". This program enables members to acquire Miles as they fly with Air France, KLM and airline partners and from transactions with non-airline partners (credit card companies, hotels, car rental agencies). These Miles entitle members to a range of benefits such as free flights with the two companies and their airline partners or other free services with non-airline partners.

Miles are considered as separate elements of a sale of a ticket with multiple elements and one part of the price of the initial sale of the ticket is allocated to these Miles and deferred until the Group's commitments relating to these Miles have been met.

The deferred amount due in relation to the acquisition of Miles by members is estimated:

- according to the fair value of the Miles, defined as the amount for which the benefits could be sold separately;
- after taking into account the redemption rate, corresponding to the probability that the Miles will be used by members, using a statistical method.

With regard to the re-invoicing of Miles between the partners in the program, the margins realized on sales of these Miles are recorded immediately in the income statement.

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# 4.8. Distinction between income from current operations and income from operating activities

The Group considers it is relevant to the understanding of its financial performance to present in the income statement a subtotal within the income from operating activities. This subtotal, entitled "Income from current operations", excludes unusual elements that do not have predictive value due to their nature, frequency and/or materiality, as defined in recommendation No. 2009-R.03 from the French National Accounting Council.

Such elements are as follows:

- sales of aircraft equipment and disposals of other assets,
- income from the disposal of subsidiaries and affiliates,
- restructuring costs when they are significant,
- significant and infrequent elements such as the recognition of badwill in the income statement, the recording of an impairment loss on goodwill and significant provisions for litigation.

#### 4.9. Aggregates used within the framework of financial communication

**EBITDA** (Earnings Before Interest, Taxes, Depreciation and Amortization): by excluding the main line of the income statement which does not involve cash disbursement ("Amortization, depreciation and provision") from income from current operations, EBITDA provides a simple indicator of the cash generated by the Group's current operational activities. It is thus commonly used for the calculation of the financial coverage and enterprise value ratios.

**Operating free cash flow**: this corresponds to the net cash-flow from operating activities net of purchase of property plant and equipment and intangible assets to which are added the proceeds on the disposal of property plant and equipment and intangible assets. It does not include the other cash flows linked to investment operations, particularly investments in subsidiaries and other financial assets and net cash flow from the operating activities of discontinued operations.

Operating free cash flow adjusted: this corresponds to operating free cash flow net of the payment of lease debts.

#### 4.10. Earnings per share

Earnings per share are calculated by dividing the net income attributable to the equity holders of Air France-KLM by the average number of shares outstanding during the period. The average number of shares outstanding does not include treasury shares.

Diluted earnings per share are calculated by dividing the net income attributable to the equity holders of Air France-KLM, adjusted for the effects of dilutive instrument exercise, by the average number of shares outstanding during the period, adjusted for the effect of all potentially-dilutive ordinary shares.

#### 4.11. Financial instruments

#### Valuation of trade receivables and non-current financial assets

Trade receivables, loans and other non-current financial assets are considered to be assets issued by the Group and are initially recorded at fair value. They are subsequently valued using the amortized cost method less impairment losses, if any.

Regarding the impairment of trade receivables, the Group has chosen the simplified method approach. Indeed the automated invoicing and settlement processes concerning the clients of the Passenger and Cargo businesses significantly limit the credit risk. Besides, the Group uses credit insurance to reduce the risk of default that can exist regarding trade receivables held on the clients of the Maintenance activity.

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The Group considers that the change in credit risk on the non-current financial assets since their initial recognition is limited due to the current selection criteria (e.g. type of instrument, counterparty rating, and maturity). The impairment recorded by the Group consists of the expect credit loss over the 12 months following the closing date.

Purchases and sales of financial assets are booked for as of the transaction date.

#### **Investments in equity instruments**

Investments in equity securities qualifying as equity instruments are recorded at fair value in the Group's balance sheet. For publicly-traded securities, the fair value is considered to be the market price at the closing date. For non-quoted securities, the valuation is made on the basis of the financial statements of the entity.

The valuation of equity instruments is either in fair value through the income statement or in fair value through other comprehensive income. Indeed:

- When the instrument is deemed to be a cash investment, i.e. it is held for the purposes of monetary transactions, its revaluations are recorded in "Other financial income and expenses".
- When the instrument is deemed to be a business investment, i.e. it is held for strategic reasons (as it mainly consists of investments in companies whose activity is very close to that of the Group) its revaluations are recorded in "Other comprehensive income" non-recyclable. Dividends are recorded in the income statement.

#### **Derivative financial instruments**

The Group uses various derivative financial instruments to hedge its exposure to the risks incurred on shares, exchange rates, changes in interest rates or fuel prices and the ETS (Emission Trading Scheme).

Forward currency contracts and options are used to hedge exposure to exchange rates.

The Group also uses interest rate swaps to manage its exposure to interest rate risk. Most of the swaps traded convert floating-rate debt to fixed-rate debt.

The exposure to fuel risk is hedged by swaps or options on jet fuel, diesel or Brent.

Finally, the risk related to the ETS is hedged by forwards.

Most of these derivatives are classified as hedging instruments if the derivative is eligible as a hedging instrument and if the hedging relationship are documented as required by IFRS 9 "Financial Instruments".

These derivative instruments are recorded on the Group's consolidated balance sheet at their fair value adjusted for the market value of the Group's credit risk (DVA) and the credit risk of the counterparty (CVA). The calculation of the credit risk follows a common model based on default probabilities from CDS counterparties. The method of accounting for changes in fair value depends on the classification of the derivative instruments.

There are three classifications:

#### - Derivatives classified as fair value hedge

Changes in the fair value of the derivative are recorded through the income statement and offset within the limit of its effective portion against the changes in the fair value of the underlying item (assets, liability or firm commitment), which are also recognized through the income statement.

#### - Derivatives classified as cash flow hedge

The changes in fair value of the derivative are recorded in other comprehensive income for the effective portion and are reclassified as income when the hedged element affects earnings. The ineffective portion is recorded as financial income or losses until the termination of the derivative. When the termination occurs, the residual ineffective portion is recycled on the hedged item.

#### - Derivatives classified as trading

Changes in the fair value of the derivative are recorded as financial income or losses.

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For options, only the intrinsic risk can be hedged. The time value is excluded as it is considered as a cost of hedging. The change in fair value of the option time value is recognized in other comprehensive income insofar as it relates to the hedged item. When the latter occurs (if the hedged item is transaction-related), the change in fair value is then recycled and impacts the hedged item or is amortized over the hedging period (if the hedged item is time-related).

The difference in time value between non-aligned structured options and the related "vanilla" ("aligned") options is recognized in the profit and loss account.

Regarding forward contracts, only the spot component is considered as a hedging instrument, since the forward element is considered as a hedging cost and accounted for similarly to the option time value.

The currency swap basis spread is also excluded from the hedging instrument and considered as a hedging cost.

#### Convertible bonds

Convertible bonds are deemed to be financial instruments comprising two components: a bond component recorded as debt and a stock component recorded in equity. The bond component is equal to the discounted value of all the coupons due on the bond at the rate of a simple bond that would have been issued at the same time as the convertible bond. The value of the stock component recorded in the Group's equity is calculated by the difference between this value and the bond's nominal value at issuance.

The difference between the financial expense recorded and the amounts effectively paid out is added, at each closing date, to the amount of the debt component so that, at maturity, the amount to be repaid if there is no conversion equals the redemption price.

#### Financial assets, cash and cash equivalents

#### - Financial assets at fair value through profit and loss

Financial assets include financial assets at fair value through profit and loss (French mutual funds such as SICAVs and FCPs, certificates, etc.) that the Group intends to sell in the near term to realize a capital gain, or that are part of a portfolio of identified financial instruments managed collectively and for which there is evidence of a practice of short-term profit taking. They are classified in the balance sheet as current financial assets. Furthermore, the Group has opted not to designate any assets at fair value through the income statement.

#### - Cash and cash equivalents

Cash and cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value.

#### Financial debt

Financial debt is recognized initially at fair value. Subsequent to the initial measurement, financial debt is

at amortized cost calculated using the effective interest rate. Under this principle, any redemption and issue premiums, as well as issue costs, are recorded as debt in the balance sheet and amortized as financial income or expense over the life of the loans using the effective interest method.

#### Fair value hierarchy of the financial assets and liabilities

The table presenting a breakdown of financial assets and liabilities categorized by value (see note 36.4) meets the amended requirements of IFRS 7 "Financial Instruments: Disclosures". The fair values are classified using a scale which reflects the nature of the market data used to make the valuations.

This scale has three levels of fair value:

**Level 1**: Fair value calculated from the exchange rate/price quoted on an active market for identical instruments; **Level 2**: Fair value calculated from valuation methods based on observable data such as the prices of similar assets and liabilities or scopes quoted on an active market;

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**Level 3**: Fair value calculated from valuation methods which rely completely or in part on non-observable data such as prices on an inactive market or multiple-based valuation for non-quoted securities.

#### 4.12. Goodwill

Goodwill corresponds, at the acquisition date, to the aggregation of the consideration transferred and the amount of any non-controlling interest in the acquiree minus the net amounts (usually at fair value) of the identifiable amounts acquired and the liabilities assumed at the acquisition date.

For acquisitions prior to April 1, 2004, goodwill is included on the basis of its deemed cost, which represents the amount recorded under French GAAP. The classification and accounting treatment of business combinations taking place prior to April 1, 2004 were not modified at the time international standards were adopted, on April 1, 2004, in accordance with IFRS 1 "First-time Adoption of International Financial Reporting Standards".

Goodwill is valued in the functional currency of the entity acquired. It is recorded as an asset in the balance sheet.

It is not amortized and is tested for impairment annually and at any point during the year when an indicator of impairment exists. As discussed in note 4.16, once recorded the impairment may not subsequently be reversed.

When the acquirer's interest in the net fair value of the identifiable assets and liabilities acquired exceeds the consideration transferred, there is negative goodwill which is recognized and immediately reversed in the Group's income statement.

At the time of the sale of a subsidiary or an equity affiliate, the amount of the goodwill attributable to the entity sold is included in the calculation of the income from the sale.

#### 4.13. Intangible assets

Intangible assets are recorded at initial cost less accumulated amortization and any accumulated impairment losses

Software development costs are capitalized and amortized over their useful lives. The Group has the tools required to enable the tracking by project of all the stages of development, and particularly the internal and external costs directly related to each project during its development phase.

Identifiable intangible assets acquired with a finite useful life are amortized over their useful lives from the date they are available for use.

Identifiable intangible assets acquired with an indefinite useful life are not amortized but tested annually for impairment or whenever there is an indication that the intangible asset may be impaired. If necessary, impairment as described in note 4.16 is recorded.

Since January 1, 2012, airlines have been subject to the ETS (Emission Trading Scheme) market regulations as described in note 4.22 and the "Risks on carbon credit" paragraph in note 36.1. As such, the Group is required to purchase  $CO_2$  quotas to offset its emissions. The Group records the  $CO_2$  quotas as intangible assets. These assets are not depreciable.

1 to 5 years

Intangible assets with a definite useful life are amortized on a straight-line basis over the following periods:

Software and Information Technology development

Licences Duration of contract Customer files 5 to 12 years

Information Technology (IT) development is amortized over the same useful life as the underlying software. In some well documented cases, Information Technology (IT) development may be amortized over a longer period.

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#### 4.14. Property, plant and equipment

#### **Principles applicable**

Property, plant and equipment are recorded at their acquisition or manufacturing cost, less accumulated depreciation and any accumulated impairment losses.

Pursuant to IAS 23, the financial interest attributed to advance payments made on account of investments in aircraft and other significant assets under construction is capitalized and added to the cost of the asset concerned. As prepayments on investments are not financed by specific loans, the Group uses the average interest rate on the current unallocated loans of the period.

Maintenance costs are recorded as expenses during the period when incurred, with the exception of programs that extend the useful life of the asset or increase its value, which are then capitalized (e.g. maintenance on aircraft airframes and engines, excluding parts with limited useful lives).

#### Flight equipment

The purchase price of aircraft equipment is denominated in foreign currencies. It is translated at the exchange rate at the date of the transaction or, if applicable, at the hedging price assigned to it. Manufacturers' discounts, if any, are deducted from the value of the related asset.

Aircraft are depreciated using the straight-line method over their average estimated useful life which is between 20 and 25 years.

During the operating cycle, and when establishing fleet replacement plans, the Group reviews whether the amortizable base or the useful life should be adjusted and, if necessary, determines whether a residual value should be recognized.

Any major aircraft airframe and engine overhaul (excluding parts with limited useful lives) are treated as a separate asset component with the cost capitalized and depreciated over the period between the date of acquisition and the next major overhaul.

Aircraft spare parts (maintenance business) which enable the use of the fleet are recorded as fixed assets and are amortized on a straight-line basis over the estimated residual lifetime of the aircraft/engine type on the world market. The useful life is limited to a maximum of 30 years.

#### Other property, plant and equipment

Other property, plant and equipment are depreciated using the straight-line method over their useful lives as follows:

Buildings20 to 50 yearsFixtures and fittings8 to 20 yearsFlight simulators10 to 20 yearsEquipment and tooling3 to 15 years

#### 4.15. Lease contracts

Lease contracts, as defined by IFRS 16 "Leases", are recorded in the balance sheet, which leads to the recognition of:

- an asset representing a right of use of the asset leased during the lease term of the contract;
- a liability related to the payment obligation.

Financing arrangements with the following features are not eligible to an accounting treatment according to IFRS 16:

- the lessor has legal ownership retention as security against repayment and interest obligations;
- the airline initially acquired the aircraft or took a major share in the acquisition process from the OEMs (Original Equipment Manufacturers);
- and, in view of the contractual conditions, it is (virtually) certain that the aircraft will be purchased at the end of the lease term.

Since these financing arrangements are "in substance purchases" and not leases, the related liability is considered as a financial debt under IFRS 9 and the asset, as an aeronautical asset, according to IAS 16.

#### Measurement of the right-of use asset

At the commencement date, the right-of-use asset is measured at cost and comprises:

- the amount of the initial measurement of the lease liability, to which is added, if applicable, any lease payments made at or before the commencement date, less any lease incentives received;
- where relevant, any initial direct costs incurred by the lessee for the conclusion of the contract. These are incremental costs which would not have been incurred if the contract had not been concluded;
- estimated costs for restoration and dismantling of the leased asset according to the terms of the contract. At the date of the initial recognition of the right-of-use asset, the lessee adds to its costs, the discounted amount of the restoration and dismantling costs through a return obligation liability or provision as described in note 4.20. These costs also include maintenance obligations with regard to the engines and the airframe.

Following the initial recognition, the right-of-use asset must be depreciated over the useful life of the underlying assets (lease term for the rental component, flight hours for the component relating to engine maintenance or on a straight-line basis for the component relating to the airframe until the date of the next major overhaul).

#### Measurement of the lease liability

At the commencement date, the lease liability is recognized for an amount equal to the present value of the lease payments over the lease term.

Amounts involved in the measurement of the lease liability are:

- fixed payments (including in-substance fixed payments; meaning that even if they are variable in form, they are in-substance unavoidable);
- variable lease payments that depend on an index or a rate, initially measured using the index or the rate in force at the lease commencement date;
- amounts expected to be payable by the lessee under residual value guarantees;
- payments of penalties for terminating the lease, if the lease term reflects the lessee exercising an option to terminate the lease.

The lease liability is subsequently measured based on a process similar to the amortized cost method using the discount rate:

- the liability is increased by the accrued interests resulting from the discounting of the lease liability, at the beginning of the lease period;
- less payments made.

The interest cost for the period as well as variable payments, not taken into account in the initial measurement of the lease liability and incurred over the relevant period are recognized as costs.

In addition, the lease liability may be remeasured in the following situations:

- change in the lease term.
- modification related to the assessment of the reasonably certain nature (or not) of the exercise of an option,
- remeasurement linked to the residual value guarantees,
- adjustment to the rates and indices according to which the rents are calculated when rent adjustments occur.

#### Types of capitalized lease contracts

#### - Aircraft lease contracts

For the aircraft lease contracts fulfilling the capitalization criteria defined by IFRS 16, the lease term corresponds to the duration of the contracts signed except in cases where the Group is reasonably certain of exercising the renewal options contractually foreseen. For example, this may be the case if substantial cabin customization has taken place whereas the residual lease term is significantly shorter than the useful life of the cabins. The accounting treatment of the maintenance obligations related to leased aircraft is outlined in the note 4.20.

Aircraft lease contracts concluded by the Group do not include guaranteed value clauses for leased assets.

The discount rate used to calculate the lease debt corresponds, for each aircraft, to the implicit interest rate induced by the contractual elements and residual market values. This rate is easy to calculate due to the availability of current and future data concerning the value of aircraft. The implied rate of the contract is the discount rate that gives the aggregated present value of the minimum lease payments and the unguaranteed residual value. This present value should be equal to the sum of the fair value of the leased asset and any initial direct costs of the lessor.

Since most of the aircraft lease contracts are denominated in US dollars, starting from January 1, 2018 the Group put in place a cash flow hedge for its US dollar revenues via the lease debt in US dollars. Consequently, the revaluation of the Group's debt at the closing rate is accounted for in "Other comprehensive income".

#### - Real-estate lease contracts

Based on its analysis, the Group has identified lease contracts according to the standard concerning surface areas rented in its hubs, lease contracts on building dedicated to the maintenance business, customized lounges in airports other than hubs and lease contracts on office buildings.

The lease term corresponds to the non-terminable period. Most of the contracts do not provide renewal options. The discount rate used to calculate the lease debt is determined, for each asset, according to the incremental borrowing rate at the signature debt. The incremental borrowing rate is the rate that the lessee would pay to borrow the required funds to purchase the asset over a similar term, with a similar security and in a similar economic environment. This rate is achieved by the addition of the interest rate on government bonds and the credit spread. The coupon on government bonds is specific to the location, currency, period and maturity. The definition of the spread curve is based upon reference points, each point consisting of asset financing on assets other than aircraft.

#### - Other-assets lease contracts

The main lease contracts identified correspond to company cars, pools of spare parts and engines. The lease term corresponds to the non-terminable period. Most of the contracts do not provide renewal options. The discount rate used to calculate the lease debt is determined, for each asset, according to the incremental borrowing rate at the signature debt. The incremental borrowing rate is the rate that the lessee would pay to borrow the required funds to purchase the asset over a similar term, with a similar security and in a similar economic environment (Refer to the paragraph above "Real estate lease contracts" regarding the method to determine the incremental borrowing rate).

#### Types of non-capitalized lease contracts

The Group uses the two exemptions foreseen by the standard allowing for non-recognition in the balance sheet: short-term lease contracts and lease contracts for which the underlying assets have a low value.

#### - Short duration lease contracts

There are contracts whose duration is equal to or less than 12 months. Within the Group, they mainly relate to leases of:

- Surface areas in our hubs with a reciprocal notice-period equal to or less than 12 months;
- Accommodations for expatriates with a notice period equal to or less than 12 months;
- Spare engines for a duration equal to or less than 12 months.

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#### - Low value lease contracts

Low-value lease contracts concern assets with a value equal to or less than US\$5,000. Within the Group, these include, notably, lease contracts on printers, tablets, laptops and mobile phones.

#### Sale and leaseback transactions

The Group qualifies as sale and leaseback transactions, operations which lead to a sale according to IFRS 15. More specifically, a sale is considered as such if there is no repurchase option on the goods at the end of the lease term.

#### - Sale according to IFRS 15

If the sale by the vendor-lessee is qualified as a sale according to IFRS 15, the vendor-lessee must: (i) derecognize the underlying asset, (ii) recognize a right-of-use asset equal to the retained portion of the net carrying amount of the asset.

#### Not a sale according to IFRS 15

If the sale by the vendor-lessee is not qualified as a sale according to IFRS 15, the vendor-lessee keeps maintains the goods transferred on its balance sheet recognizes a financial liability equal to the disposal price (received from the buyer-lessor).

#### 4.16. Impairment test

In accordance with IAS 36 "Impairment of Assets", tangible fixed assets, intangible assets, right-of-use assets and goodwill are tested for depreciation if there is an indication of impairment, and those with an indefinite useful life are tested at least once a year on September 30.

For this test, the Group deems the recoverable value of the asset to be the higher of the market value less cost of disposal and its value in use. The latter is determined according to the discounted future cash flow method, estimated based on budgetary assumptions approved by management, using an actuarial rate which corresponds to the weighted average cost of the Group's capital and a growth rate which reflects the market hypotheses for the appropriate activity.

The depreciation tests are carried out individually for each asset, except for those assets to which it is not possible to attach independent cash flows. In this case, these assets are regrouped within the CGU to which they belong and it is this which is tested. The CGUs correspond to the Group's business segments: network, maintenance, leisure and others which are homogeneous asset groups whose use generates identifiable cash inflows.

When the recoverable value of an asset or CGU is inferior to its net book value, an impairment is recognized. The impairment of a CGU is charged in the first instance to goodwill, the remainder being charged to the other assets which comprise the CGU, prorated to their net book value.

#### 4.17. Inventories

Inventories are measured at the lower of their cost and net realizable value.

The cost of inventories comprises all costs of purchase, costs of conversion and other costs incurred in bringing the inventories to their present condition and location. These costs include the direct and indirect production costs incurred under normal operating conditions.

Inventories are valued on a weighted average basis.

The net realizable value of the inventories is the estimated selling price in the ordinary course of business less the estimated costs of completion and selling expenses.

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#### 4.18. Treasury shares

Air-France-KLM shares held by the Group are recorded as a deduction from the Group's consolidated equity at the acquisition cost. Subsequent sales are recorded directly in equity. No gains or losses are recognized in the Group's income statement.

#### 4.19. Employee benefits

The Group's obligations in respect of defined benefit pension plans, including termination indemnities, are calculated in accordance with IAS 19 Revised "Employee Benefits", using the projected units of credit method based on actuarial assumptions and considering the specific economic conditions in each country concerned. The commitments are covered either by insurance or pension funds or by provisions recorded on the balance sheet as and when rights are acquired by employees.

The Group recognizes in other comprehensive income the actuarial gains or losses relating to post-employment plans, the differential between the actual return and the expected return on the pension assets, the impact of any plan curtailment is recognized in the income statement.

The gains or losses relating to termination benefits (mainly jubilees) are recognized in the income statement.

The Group recognizes all the costs linked to pensions (defined benefit plans and defined pension costs) in the income from current operations (salaries and related costs).

#### - Specific information related to the recognition of some pension plan assets:

Pension plans in The Netherlands are generally subject to minimum funding requirements ("MFR") that can involve the recognition of pension surpluses. These pension surpluses constituted by the KLM sub group are recognized in the balance sheet according to the IFRIC 14 interpretation (IAS 19 "The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction").

#### 4.20. Return obligation liability and provision on leased aircraft

The Group recognizes return obligation liabilities and provisions in respect of the required maintenance obligations within the framework of the lease of aircraft to lessors. The constitution of these return obligation liabilities and provisions depends on the type of maintenance obligations to fulfill before returning these aircraft to the lessors: overhaul and restoration work as well as airframe and engine potential reconstitution. These provisions also consist of compensation paid to lessors in respect of wear of the limited life parts in the engines.

#### Overhaul and restoration works (not depending on aircraft utilization)

Costs resulting from work required to be performed just before returning aircraft to the lessors, such as painting of the shell or aircraft overhaul ("C Check") are recognized as provisions as of the inception of the contract. The counterpart of these provisions is booked as a complement through the initial book value of the aircraft right-of-use assets. This complement to the right-of-use asset is depreciated over the lease term.

#### Airframe and engine potentials reconstitution (depending on the utilization of the aircraft and its engines)

The airframe and the engine potentials are recognized as a complement to the right-of-use assets since they are considered as full-fledged components, as distinct from the physical components which are the engine and the airframe. These components are the counterparts of the return obligation liability, recognized in its totality at the inception of the contract. When maintenance events aimed at reconstituting these potentials take place, the costs incurred are capitalized. These potentials are depreciated over the period of use of the underlying assets (flight hours for the engine potentials component or straight-line for the airframe potentials component).

#### **Compensation related to limited life parts (engine components)**

As the component approach is not applicable for limited life parts, costs related to the lessor's compensation are booked progressively as provisions as they are used during the lease term and based upon contractual data (e.g. cost of a limited life part).

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#### 4.21. Other provisions

The Group recognizes a provision in the balance sheet when it has an existing legal or implicit obligation to a third party as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation. The amounts recorded as provisions are discounted when the effect of the passage of time is material. The effect of the time value of money is presented as a component of "Other financial income and expenses".

Restructuring provisions are recognized once the Group has established a detailed and formalized restructuring plan which has been announced to the parties concerned.

The Group recognizes client compensation as costs, i.e. by applying IAS 37. Indeed the Group considers that this represents legal compensation to indemnify customers for damage suffered, whether or not the revenue was recognized.

#### 4.22. Emission Trading Scheme

Since January 1, 2012, European airlines have been included in the scope of companies subject to the Emission Trading Scheme (ETS). In the absence of IFRS standards or interpretations governing ETS accounting, the Group has adopted the accounting treatment known as the "netting approach".

According to this approach, the quotas are recognized as intangible assets in the following way:

- free quotas allocated by the State are valued at nil, and
- quotas purchased on the market are accounted at their acquisition cost.

These intangible assets are not amortized.

If the allocated quotas are insufficient to cover the actual emissions then the Group recognizes a provision. This provision is assessed at the acquisition cost for the acquired rights and, for the non-hedged portion, with reference to the market price as of each closing date.

At the date of the restitution to the State of the quotas corresponding to actual emissions, the provision is writtenoff in exchange for the intangible assets returned.

#### 4.23. Capital increase costs

Capital increase costs are deducted from paid-in capital.

#### 4.24. Current and deferred taxes

The Group records deferred taxes using the balance sheet liability method, providing for any temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes, except for the exceptions described in IAS 12 "Income Taxes".

The tax rates used are those enacted or substantively enacted at the balance sheet date.

Net deferred tax balances are determined on the basis of each entity's tax position.

Deferred tax assets relating to temporary differences and tax losses carried forward are recognized only to the extent it is probable that a future taxable profit will be available against which the asset can be utilized at the tax entity level.

Deferred tax assets corresponding to fiscal losses are recognized as assets given the prospects of recoverability resulting from the budgets and medium-term plans prepared by the Group. The assumptions used are the same as those used for the impairment tests on assets (see note 4.16).

A deferred tax liability is also recognized for the undistributed reserves of the equity affiliates.

Taxes payable and/or deferred are recognized in the income statement for the period, unless they are generated by a transaction or event recorded directly in other comprehensive income. In such a case, they are recorded directly in other comprehensive income.

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#### **Impact of the Contribution on Added Value of Enterprises**

The CAVE (Contribution on Added Value of Enterprises / Cotisation sur la Valeur Ajoutée des Entreprises – CVAE) is calculated by the application of a rate to the added value generated by the company during the year. As the added value is a net amount of income and expenses, the CAVE meets the definition of a tax on profits as set out in IAS 12.2. Consequently, the expense relating to the CAVE is presented under the line "tax".

#### 4.25. Non-current assets held for sale and discontinued operations

Assets or groups of assets held for sale meet the criteria for this classification if their carrying amount is recovered principally through a sale rather than through their continuing use. This condition is considered to be met when the sale is highly probable and the asset (or group of assets intended for sale) is available for immediate sale in its present condition. Management must be committed to a plan to sell, with the expectation that the sale will be realized within a period of twelve months from the date on which the asset or group of assets were classified as assets held for sale.

The Group determines on each closing date whether any assets or groups of assets meet the above criteria and presents such assets, if any, as "non-current assets held for sale".

Any liabilities related to these assets are also presented on a separate line in liabilities on the balance sheet.

Assets and groups of assets held for sale are valued at the lower of their book value or their fair value minus exit costs. As of the date of such a classification, the asset is no longer depreciated.

The results from discontinued operations are presented separately from the results from continuing operations in the income statement.

#### 5. CHANGE IN THE CONSOLIDATION SCOPE

#### • Year ended December 31, 2018

No significant acquisitions or disposals took place during the twelve-month period ended December 31, 2018.

#### • Year ended December 31, 2017

JOON, a new airline within the Air France Group was created to operate in the low-cost segment of the network business. JOON launched its operations in November 2017.

In November 2017, Kenya Airways finalized its debt and equity restructuring. This resulted in a decrease of the Group's capital interest in Kenya Airways from 26.73 per cent to 7.76 per cent and the Group lost its significant influence over Kenya Airways. Consequently Kenya Airways is no longer an associate and is presented as a financial asset.

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### 6. INFORMATION BY ACTIVITY AND GEOGRAPHICAL AREA

### **Business segments**

The segment information is prepared on the basis of internal management data communicated to the Executive Committee, the Group's principal operational decision-making body.

The Group is organized around the following segments:

**Network**: Passenger network and Cargo operating revenues primarily come from passenger transportation services on scheduled flights with the Group's airline code (excluding Transavia), including flights operated by other airlines under code-sharing agreements. Since the end of 2017, the activities of JOON have contributed to the Network performance. They also include commissions paid by SkyTeam alliance partners, code-sharing revenues, revenues from excess baggage and airport services supplied by the Group to third-party airlines and services linked to IT systems.

The revenues also including income from freight transport on flights under the companies' codes, including flights operated by other partner airlines under code-sharing agreements. Other cargo revenues are derived principally from sales of cargo capacity to third parties and transportation of shipments on behalf of the Goup by other airlines.

**Maintenance**: Maintenance operating revenues are generated through maintenance services provided to other airlines and customers worldwide.

**Transavia**: The revenues from this segment come from the "low cost" activity realized by Transavia.

**Other**: The revenues from this segment come from various services provided by the Group and not covered by the four segments mentioned above.

The results of the business segments are those that are either directly attributable or that can be allocated on a reasonable basis to these business segments. Amounts allocated to business segments mainly correspond to the EBITDA, current operating income and to the income from operating activities. Other elements of the income statement are presented in the "non-allocated" column.

Inter-segment transactions are evaluated based on normal market conditions.

#### **Geographical segments**

• Activity by origin of sales area

Group activities by origin of sale are broken down into eight geographical areas:

- Metropolitan France
- Benelux
- Europe (excluding France and Benelux)
- Africa
- Middle East, Gulf, India (MEGI)
- Asia-Pacific
- North America
- Caribbean, West Indies, French Guyana, Indian Ocean, South America (CILA)

Only segment revenue is allocated by geographical sales area.

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#### Activity by destination

Group activities by destination are broken down into seven geographical areas:

- Metropolitan France
- Europe (excluding France) and North Africa
- Caribbean, West Indies, French Guyana and Indian Ocean
- Africa (excluding North Africa), Middle East
- North America, Mexico
- South America (excluding Mexico)
- Asia and New Caledonia

### 6.1. Information by business segment

#### • Year ended December 31, 2018

In € millions	Network	Maintenance	Transavia	Other	Non allocated	Total
Total sales	22,983	4,349	1,618	247	-	29,197
Intersegment sales	(40)	(2,429)	(7)	(209)	-	(2,685)
External sales	22,943	1,920	1,611	38	-	26,512
EBITDA (1)	3,305	509	365	38	-	4,217
Income from current operations	994	195	139	4	-	1,332
Income from operating activities	949	198	140	33	-	1,320
Share of profits (losses) of associates	1	2	-	12	-	15
Net cost of financial debt and other financial income and expenses	-	-	-	-	(697)	(697)
Income taxes	-	-	-	-	(227)	(227)
Net income from continuing operations	950	200	140	45	(924)	411
Depreciation and amortization for the period	(2,228)	(310)	(209)	(34)	-	(2,781)
Other non-monetary items	(212)	3	(85)	(30)	47	(277)
Total assets	16,769	4,051	1,483	495	6,259	29,057
Segment liabilities	9,632	1,537	822	33	4,069	16,093
Financial debts, lease debts, bank overdrafts and equity	-	-	-	-	12,964	12,964
Total liabilities	9,632	1,537	822	33	17,033	29,057
Purchase of property, plant and equipment and intangible assets	2,002	407	193	151	5	2,758

<sup>(1)</sup> See note 4.9 in notes to the consolidated financial statements.

The non-allocated assets, amounting to  $\epsilon$ 6.2 billion, mainly concern the financial assets held by the Group. They notably comprise cash and cash equivalents of  $\epsilon$ 3.6 billion, pension assets of  $\epsilon$ 0.3 billion, financial assets of  $\epsilon$ 1.1 billion, deferred tax of  $\epsilon$ 0.5 billion, income taxes of  $\epsilon$ 0.2 billion and derivatives of  $\epsilon$ 0.5 billion.

The non-allocated segment liabilities, amounting to  $\in$ 4.1 billion, mainly comprise pension provisions for  $\in$ 2.1 billion, a portion of other provisions for  $\in$ 0.1 billion, tax and employee-related liabilities of  $\in$ 1.2 billion and derivatives of  $\in$ 0.7 billion.

Financial debts, lease debts, bank overdrafts and equity are not allocated.

### • Year ended December 31, 2017 (restated) (2)

In $\epsilon$ millions	Network	Maintenance	Transavia	Other	Non allocated	Total
Total sales	22,626	4,155	1,438	250	-	28,469
Intersegment sales	(41)	(2,354)	(2)	(208)	-	(2,605)
External sales	22,585	1,801	1,436	42	-	25,864
EBITDA (1)	3,915	494	326	28	-	4,763
Income from current operations	1,555	252	118	(2)	-	1,923
Income from operating activities	(351)	251	116	-	-	16
Share of profits (losses) of associates	-	4	-	17	-	21
Net cost of financial debt and other financial income and expenses	-	-	-	-	113	113
Income taxes	-	-	-	-	21	21
Net income from continuing operations	(351)	255	116	17	134	171
Depreciation and amortization for the period	(2,256)	(276)	(193)	(31)	-	(2,756)
Other non-monetary items	(1,769)	32	54	467	135	(1,081)
Total assets	16,776	3,775	1,469	316	7,627	29,963
Segment liabilities	9,080	1,328	680	33	4,185	15,306
Financial debts, lease debts, bank overdrafts and equity	-	-	-	-	14,657	14,657
Total liabilities	9,080	1,328	680	33	18,842	29,963
Purchase of property, plant and equipment and intangible assets (continuing operations)	1,696	455	268	143	-	2,562

<sup>(1)</sup> See note 4.9 in notes to the consolidated financial statements.

The non-allocated assets, amounting to  $\in$ 7.6 billion, mainly concern the financial assets held by the Group. They notably comprise cash and cash equivalents of  $\in$ 4.7 billion, pension assets of  $\in$ 0.6 billion, financial assets of  $\in$ 1.1 billion, deferred tax of  $\in$ 0.4 billion, income taxes of  $\in$ 0.1 billion and derivatives of  $\in$ 0.7 billion.

The non-allocated segment liabilities, amounting to  $\in$ 4.2 billion, mainly comprise pension provisions for  $\in$ 2.2 billion, a portion of other provisions for  $\in$ 0.2 billion, tax and employee-related liabilities of  $\in$ 1.4 billion and derivatives of  $\in$ 0.4 billion.

Financial debts, lease debts, bank overdrafts and equity are not allocated.

<sup>(2)</sup> See note 2. in notes to the consolidated financial statements.

# 6.2. Information by geographical area

## External sales by geographical area

### • Year ended December 31, 2018

In € millions	Metropo- litan France	Benelux	Europe (except France and Benelux)	Africa	Middle- Eastern gulf India (MEGI)	Asia Pacific	North America	West Indies Caribbean Guyana Indian Ocean South America (CILA)	Total
Network	6,235	2,446	4,782	1,051	571	2,083	3,143	1,421	21,732
Other Network sales	419	204	220	68	20	155	75	50	1,211
Total Network	6,654	2,650	5,002	1,119	591	2,238	3,218	1,471	22,943
Scheduled Transavia	718	766	93	2	11	2	5	2	1,599
Transavia-other sales	3	-	-	-	-	-	9	-	12
Total Transavia	721	766	93	2	11	2	14	2	1,611
Maintenance	1,044	764	26	-	-	2	84	-	1,920
Others	10	28	-	-	-	-	-	-	38
Total	8,429	4,208	5,121	1,121	602	2,242	3,316	1,473	26,512

## • Year ended December 31, 2017 (restated) (1)

In € millions	Metropo- litan France	Benelux	Europe (except France and Benelux)	Africa	Middle- Eastern gulf India (MEGI)	Asia Pacific	North America	West Indies Caribbean Guyana Indian Ocean South America (CILA)	Total
Network (*)	6,196	2,265	4,731	1,110	579	2,068	3,141	1,465	21,555
Other Network sales	375	191	177	63	18	100	64	42	1,030
Total Network	6,571	2,456	4,908	1,173	597	2,168	3,205	1,507	22,585
Scheduled Transavia	568	721	111	2	10	3	5	2	1,422
Transavia-other sales	5	-	-	-	-	-	9	-	14
Total Transavia	573	721	111	2	10	3	14	2	1,436
Maintenance	991	698	23	-	-	-	89	-	1,801
Others	14	28	-	-	-	-	-	-	42
Total	8,149	3,903	5,042	1,175	607	2,171	3,308	1,509	25,864

<sup>(1)</sup> See note 2. in notes to the consolidated financial statements.

# Traffic sales by geographical area of destination

### • Year ended December 31, 2018

In € millions	Metropolitan France	Europe (except France) North Africa	Caribbean, French Guyana, Indian Ocean	(except North Africa)	North America, Mexico	South America, except Mexico	Asia, New Caledonia	Total
Network	1,734	4,804	1,617	2,860	4,616	2,231	3,870	21,732
Scheduled Transavia	24	1,459	-	116	-	-	-	1,599
Total	1,758	6,263	1,617	2,976	4,616	2,231	3,870	23,331

### • Year ended December 31, 2017 (restated) (1)

In € millions	Metropolitan France	Europe (except France) North Africa	Caribbean, French Guyana, Indian Ocean	North Africa)	North America, Mexico	South America, except Mexico	Asia, New Caledonia	Total
Network	1,798	4,699	1,640	2,971	4,506	2,147	3,794	21,555
Scheduled Transavia	23	1,345	-	54	-	-	-	1,422
Total	1,821	6,044	1,640	3,025	4,506	2,147	3,794	22,977

<sup>(1)</sup> See note 2. in notes to the consolidated financial statements.

## 7. EXTERNAL EXPENSES

In € millions	2018	2017
Period from January 1 to December 31		Restated (1)
Aircraft fuel	4,958	4,507
Chartering costs	577	515
Landing fees and air route charges	1,893	1,905
Catering	783	784
Handling charges and other operating costs	1,948	1,753
Aircraft maintenance costs	2,413	2,327
Commercial and distribution costs	1,034	935
Other external expenses	1,618	1,462
Total	15,224	14,188
Excluding aircraft fuel	10,266	9,681

<sup>(1)</sup> See note 2. in notes to the consolidated financial statements.

A portion of external expenses, mainly aircraft fuel and maintenance, is sensitive to fluctuations in the US dollar exchange rate. The hedges covering this currency exposure are presented in note 10.

### 8. SALARIES AND NUMBER OF EMPLOYEES

### Salaries and related costs

In € millions	2018	2017
Period from January 1 to December 31		Restated (1)
Wages and salaries	5,328	5,192
Social contributions	1,097	1,066
Pension costs on defined contribution plans	670	597
Pension costs of defined benefit plans	219	226
Cost of temporary employees	241	192
Profit sharing	191	324
Other expenses	13	23
Total	7,759	7,620

<sup>(1)</sup> Voir note 2 de l'annexe aux comptes consolidés.

The Group pays contributions to a multi-employer plan in France, the CRPN (public pension fund for crew). This multi-employer plan being assimilated with a French State plan, it is accounted for as a defined contribution plan in "pension costs linked to defined contribution plans".

As of December 31, 2017, the line "Other expenses" includes the share based compensation to KLM pilots amounting to  $\in$ 27 million.

### Average number of employees

Period from January 1 to December 31	2018	2017	
Flight deck crew	7,983	7,746	
Cabin crew	21,973	21,502	
Ground staff	51,570	51,347	
Temporary employees	3,188	2,927	
Total	84,714	83,522	

# 9. AMORTIZATION, DEPRECIATION AND PROVISIONS

In € millions		
Period from January 1 to December 31	2018	2017
		restated (1)
Amortization		
Intangible assets	160	140
Flight equipment	1,160	1,254
Other property, plant and equipment	195	194
Right-of-use assets	1,266	1,168
	2,781	2,756
<b>Depreciation and provisions</b>		
Inventories	2	9
Trade receivables	43	3
Risks and contingencies	59	72
	104	84
Total	2,885	2,840

<sup>(1)</sup> See note 2. in notes to the consolidated financial statements.

The amortization changes for intangible and tangible assets are presented in notes 16, 18, and for right-of-use assets in note 20.

The changes relating to inventories and trade receivables are presented in notes 24, 25 and 26.

The movements in provisions for risks and charges are detailed in note 30.

### 10. OTHER INCOME AND EXPENSES

In € millions	2018	2017		
Period from January 1 to December 31	Restate			
Capitalized production	906	923		
Joint operation of routes	(57)	(108)		
Operations-related currency hedges	(16)	10		
Other	18	37		
Other income and expenses	851	862		

### 11. OTHER NON-CURRENT INCOME AND EXPENSES

In € millions	2018	2017
Period from January 1 to December 31		
Restructuring costs	(19)	(24)
Modification on pensions plans	(5)	(1,889)
Cargo claim	(8)	(60)
Disposals of subsidiaries and affiliates	- · · · · -	3
Other	16	45
Other non-current income and expenses	(16)	(1,925)

#### • Year ended December 31, 2018

### **Restructuring costs**

These mainly include the new provision relating to the voluntary departure plan for KLM cabin crew.

#### **Modification of pension schemes**

In 2018 the High Court in the UK ruled in the Lloyds Bank case that UK pension schemes must equalize Guaranteed Minimum Pension (GMP) between men and women. The Group has two UK based pension schemes for which a best estimate calculation has been performed by external actuaries. The 2018 one-off expense is a €5 million increase of the Defined Benefit Obligation.

#### Cargo claim

The provision for the cargo claim was adjusted by a net amount of  $\in$  (8) million.

#### Other asset disposal

This line mainly includes the sale of Vilgénis real estate in the Paris area, France and the activities of Jet Center at Amsterdam Airport Schiphol.

#### • Year ended December 31, 2017

#### **Restructuring costs**

This line mainly included an additional contribution to the Air France and KLM voluntary departure plans and the costs linked to the closure of the Transavia The Netherlands Munich base as of October 2017.

#### **Modification of pension schemes**

In 2016, the KLM Pilot Pension Fund Board decided to convert the accrued spouse's pension into additional old age pension. In 2017, the Dutch Ministry of Finance refused to validate the change without the formal approval of all the spouses. As a consequence, the accrual rate has been decreased from 1.28% to 1.11% as from July 1, 2017. The one-off financial impact of this scheme change represented a €15 million profit.

In August 2017, KLM and the Cabin unions agreed to modify the pension scheme for KLM Cabin Crew in the Netherlands. This modified pension scheme was qualified as a collective defined contribution scheme and led to the derecognition of the cabin pension asset. The pension asset, based on actuarial assumptions as of August 1, 2017, amounted to  $\[ \in \]$  311 million. The impact of the derecognition of this asset was a  $\[ \in \]$  311 million loss.

In December 2017, KLM and the KLM Cockpit Crew Union agreed to modify the Cockpit Crew pension plan. This modified plan qualified as a collective defined contribution plan and led to the derecognition of the cockpit pension asset. This pension asset, based on specific actuarial assumptions as of December 15, 2017, amounted to  $\epsilon$ 1,399 million. Within the framework of the agreement, KLM agreed on a dowry payment of  $\epsilon$ 194 million, to the pension fund, of which  $\epsilon$ 120 million was paid in 2017 and  $\epsilon$ 74 million in 2018. The impact of the derecognition of this asset and this additional contribution was a  $\epsilon$ 1,593 million loss.

#### Cargo claim

The provision for the cargo claim was adjusted by a net amount of €(60) million.

#### **Other**

As per November 16, 2017, Kenya Airways was no longer an equity affiliate and was reclassified to financial asset at fair value through the income statement. The line "Other" mainly included the revaluation of the 7.76 per cent shareholding in Kenya Airways at fair value, the recycling of the current translation adjustment reserve and the net book value of the pair of slots at Heathrow airport. The operation generated a one-off profit of  $\in$  43 million. See note 23 for additional information on the accounting treatment of Kenya Airways.

# 12. NET COST OF FINANCIAL DEBT AND OTHER FINANCIAL INCOME AND EXPENSES

In € millions	2018	2017
Period from January 1 to December 31		restated (1)
Income from marketable securities	3	6
Other financial income	36	28
Financial income	39	34
Interest on financial debt	(141)	(189)
Interest on lease debt	(293)	(330)
Capitalized interests and other non-monetary items	(20)	(34)
Other financial expenses	(11)	(17)
Gross cost of financial debt	(465)	(570)
Net cost of financial debt	(426)	(536)
Foreign exchange gains (losses), net	(191)	803
Financial instruments and change in fair value of hedged shares	55	(17)
Net (charge)/ release to provisions	(5)	1
Other financial income and expenses	(130)	(138)
Other financial income and expenses	(271)	649
Total	(697)	113

<sup>(1)</sup> See note 2. in notes to the consolidated financial statements.

### Net cost of financial debt

Financial income mainly consists of interest income on financial assets accounted at the effective interest rate and of the result on disposal of financial assets at fair value recorded through the income statement.

### Foreign exchange gains (losses)

As of December 31, 2018, the foreign exchange losses mainly include an unrealized currency loss of €100 million on return obligation liabilities and provisions on aircraft in US dollars and an unrealized currency loss of €101 million on debt, of which €56 million relates to the debt in Japanese Yen and €46 to the debt in US Dollar.

As of December 31, 2017, the foreign exchange gain mainly included €778 million non-realized gain on US Dollar of which €482 million on lease debts and €240 million on return obligation liabilities and provisions on aircraft, and €78 million non-realized gain on the debt in Japanese Yen.

#### Financial instruments and change in fair value of hedged shares

As of December 31, 2018, this line mainly includes a gain on the hedged Amadeus shares of €12 million and a gain on the non-aligned time value of dissymmetrical options with barriers for an amount of €41 million.

As of December 31, 2017, it mainly includes a gain on the hedged Amadeus shares of €30 million and a loss on the non-aligned time value of dissymmetrical options with barriers for an amount of €44 million.

#### **Others**

As of December 31, 2018 and 2017, this line comprises the accretion effect on long-term provisions amounting to €121 million and €129 million respectively.

#### 13. INCOME TAXES

### 13.1. Income tax charge

Current income tax expenses and deferred income tax are detailed as follows:

In € millions	2018	2017
Period from January 1 to December 31		restated (1)
Current tax (expense) / income	(23)	(32)
Change in temporary differences	(45)	(26)
CAVE impact	3	3
(Use / de-recognition) / recognition of tax loss carry forwards	(162)	76
Deferred tax income / (expense) from continuing operations	(204)	53
Total	(227)	21

<sup>(1)</sup> See note 2. in notes to the consolidated financial statements.

The current income tax charge relates to the amounts paid or payable in the short term to the tax authorities for the period, in accordance with the regulations prevailing in various countries and any applicable treaties.

#### • French fiscal group

In France, tax losses can be carried forward for an unlimited period. However, there is a limitation on the amount of fiscal loss recoverable each year to 50 per cent of the profit for the period beyond the first million euros. The recoverability of the deferred tax losses corresponds to a period of seven years, consistent with the Group's operating visibility.

In 2017, the Finance Law initiated a gradual reduction in the French income tax rate to 25.83 per cent in 2022. The impact of this change in tax rate was reflected in a reduction in the deferred tax assets and created a deferred tax charge of €15 million.

### Dutch fiscal group

In The Netherlands, tax losses can be carried forward over a period of nine years without limitation in the amount of recovery allowed each year.

As of December 31, 2018, the recoverability of the deferred tax losses corresponds to a period of one year.

### 13.2. Deferred tax recorded in equity (equity holders of Air France-KLM)

In € millions	2018	2017
Period from January 1 to December 31		restated (1)
Treasury shares	-	-
Coupons on Perpetual	13	13
Other comprehensive income that will be reclassified to profit and loss	270	(57)
Gains and losses on cash flow hedge	270	(57)
Other comprehensive income that will not be reclassified to profit and loss	49	(221)
Equity instruments		
Pensions	49	(221)
Total	332	(265)

<sup>(1)</sup> See note 2. in notes to the consolidated financial statements.

#### 13.3. Effective tax rate

The difference between the standard and effective tax rate applied in France is detailed as follows:

In € millions	2018	2017
Period from January 1 to December 31		restated (1)
Income before tax	623	129
Standard tax rate in France	34.43%	34.43%
Theoretical tax calculated based on the standard tax rate in France	(214)	(44)
Differences in French / foreign tax rates	78	(66)
Non-deductible expenses or non-taxable income	1	(13)
Variation in unrecognized deferred tax assets	(88)	171
Impact of change in income-tax rate	-	(15)
CAVE impact	(11)	(15)
Other	7	3
Income tax expenses	(227)	21
Effective tax rate	36.5%	-16.0%

<sup>(1)</sup> See note 2. in notes to the consolidated financial statements.

In 2018, the applicable tax rate for the French fiscal group is 34.43% vs. 44.43% in 2017. Last year, this tax rate included a one-time additional contribution of 10 per cent.

Deferred tax is calculated in accordance with the timeline of repayment and the applicable tax rate of each terms.

Deferred taxes have been calculated with a tax rate gradually decreasing to 25.83 per cent in 2022. The impact of this change in tax rate is presented in the line "impact of change in income-tax rate".

The current tax rate applicable in The Netherlands is 25 per cent.

13.4. Variation in deferred tax recorded during the period

In € millions	January 1, 2018 restated	(1) Amounts recorded in income statement	Amounts recorded in OCI	Reclassification and other	December 31, 2018
Flight equipment	(1,235)	27	-	-	(1,208)
Right-of-use assets	(1,650)	102	-	520	(1,028)
Pension assets	(76)	(24)	59	-	(41)
Financial debt	740	(24)	-	(2)	727
Lease debt	1,405	(163)	23	(410)	855
Deferred revenue on ticket sales	202	18	-	(49)	171
Debtors and creditors	(52)	(58)	246	6	142
Provisions	400	69	(6)	(57)	406
Others	(242)	11	(3)	(14)	(248)
Deferred tax corresponding to fiscal losses	913	(162)	-	13	764
Deferred tax asset/ (liability) net	405	(204)	319	7	540

<sup>(1)</sup> See note 2. in notes to the consolidated financial statements.

In € millions	January 1, <sup>(1)</sup> 2017 Restated	Amounts recorded in income statement	Amounts recorded in OCI		Reclassificatio n and other	December (1) 31, 2017 Restated
Flight equipment	(1,189)	(30)	(16)	-	-	(1,235)
Right-of-use assets	(1,598)	255	-	-	(307)	(1,650)
Pension assets	(315)	436	(197)	-	-	(76)
Financial debt	787	(69)	-	-	22	740
Lease debt	1,589	(491)	-	-	307	1,405
Deferred revenue on ticket sales	248	(46)	-	-	-	202
Debtors and creditors	(48)	39	(43)	-	-	(52)
Provisions	576	(169)	(6)	-	(1)	400
Others	(273)	52	(16)	-	(5)	(242)
Deferred tax corresponding to fiscal losses	838	76	-	-	(1)	913
Deferred tax asset/ (liability) net	615	53	(278)	-	15	405

<sup>(1)</sup> See note 2. in notes to the consolidated financial statements.

### • French fiscal group

The deferred taxes recognized on fiscal losses for the French fiscal group amount to  $\epsilon$ 693 million as of December 31, 2018, with a basis of  $\epsilon$ 5,039 million. As of December 31, 2017, the amount was  $\epsilon$ 669 million, with a basis of  $\epsilon$ 4,864 million. The increase of the deferred taxes recognized on fiscal losses is mainly explained by Transavia France entering the French fiscal group as of January 1, 2018.

The total deferred-tax position of the French fiscal group is a net asset of €527 million.

#### • Dutch fiscal group

The deferred taxes recognized on fiscal losses for the Dutch fiscal group amounts to €60 million as of December 31, 2018 versus €196 million as of December 31, 2017 with respective bases of €241 million and €786 million.

### 13.5. Unrecognized deferred tax assets

In $\epsilon$ millions	December 31, 2018			r 31, 2017 ted <sup>(1)</sup>
	Basis	Tax	Basis	Tax
Temporary differences	887	229	910	234
Tax losses	4,947	1,278	4,608	1,187
Total	5,834	1,507	5,518	1,421

<sup>(1)</sup> See note 2. in notes to the consolidated financial statements.

#### • French fiscal group

As of December 31, 2018, the cumulative effect on the limitation of deferred tax assets results in the non-recognition of a deferred tax asset amounting to  $\in 1,497$  million (corresponding to a basis of  $\in 5,780$  million), of which  $\in 1,272$  million relating to tax losses and  $\in 225$  million relating to temporary differences (non-recognition of deferred tax assets relating to restructuring provisions and pensions).

As of December 31, 2017, the cumulative effect on the limitation of deferred tax assets resulted in the non-recognition of a deferred tax asset amounting to  $\in 1,411$  million (corresponding to a basis of  $\in 5,464$  million), of which  $\in 1,181$  million relating to tax losses and  $\in 230$  million relating to temporary differences (non-recognition of deferred tax assets relating to restructuring provisions and pensions).

### • Dutch fiscal group

As of December 31, 2018, the Dutch fiscal group has no non-recognized deferred tax assets.

Other unrecognized deferred tax assets mainly correspond to a portion of the tax loss carry forwards of the Air France and KLM subsidiaries not belonging to the fiscal groups, in particular in the United States of America and the United Kingdom.

### 14. EARNINGS PER SHARE

# 14.1 Income for the period – Equity holders of Air France-KLM per share

### Reconciliation of income used to calculate earnings per share

The results used to calculate earnings per share are as follows:

### • Results used for the calculation of basic earnings per share:

In € millions	2018	2017
As of December 31		Restated (1)
Net income for the period – Equity holders of Air France-KLM	409	163
Net income from continuing operations – Equity holders of Air France-KLM	409	171
Net income from discontinued operations – Equity holders of Air France-KLM	-	(8)
Coupons on perpetual	(37)	(25)
Basic net income for the period – Equity holders of Air France-KLM	372	138
Basic net income from continuing operations – Equity holders of Air France-KLM	372	146
Basic net income from discontinued operations – Equity holders of Air France-KLM	-	(8)

<sup>(1)</sup> See note 2. in notes to the consolidated financial statements.

The earnings per share before dilution (basic earnings per share) corresponds to the net result divided by the weighted average number of shares in circulation during the financial year, excluding the weighted average number of treasury shares.

### • Results used for the calculation of diluted earnings per share:

In € millions	2018	2017
As of December 31		Restated (1)
Basic net income for the period – Equity holders of Air France-KLM	372	138
Basic net income for the period for continuing operations – Equity holders of Air France-KLM	372	146
Basic net income for the period for discontinued operations – Equity holders of Air France-KLM	-	(8)
Net income for the period – Equity holders of Air France-KLM (taken for calculation of diluted earnings per share)	372	138

<sup>(1)</sup> See note 2. in notes to the consolidated financial statements.

For the calculation of the diluted earnings per share, the weighted average number of shares in circulation is adjusted for the potential dilutive effect of all equity instruments issued by the Group, in particular <u>stock option plans and performance shares</u>. The dilution resulting from the exercise of stock option plans and performance shares is based on the IAS 33 methodology.

Since the perpetual subordinated loan is considered to be preferred shares, the coupons are included in basic earnings per share.

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### Reconciliation of the number of shares used to calculate earnings per share

As of December 31	2018	2017
Weighted average number of:		
- Ordinary shares issued	428,634,035	371,734,062
- Treasury stock held regarding stock option plan	(1,116,420)	(1,116,420)
- Other treasury stock	(29,956)	(31,678)
Number of shares used to calculate basic earnings per share	427,487,659	370,585,964
Number of ordinary and potential ordinary shares used to calculate diluted earnings per share	427,487,659	370,585,964

The change in the number of ordinary shares issued is disclosed in note 28.1.

## 14.2 Non-dilutive instruments

The Air France-KLM Group held no non-dilutive instruments as of December 31, 2018.

## 14.3 Instruments issued after the closing date

No instruments were issued subsequent to the closing date.

# 15. GOODWILL

# 15.1 Detail of consolidated goodwill

In € millions	20	)18		2	017	
As of December 31	Gross Impairment value		Net value	Gross Impairment value		Net value
Network	196	-	196	197	-	197
Maintenance	25	(4)	21	23	(4)	19
Total	221	(4)	217	220	(4)	216

# 15.2 Movement in net book value of goodwill

In € millions	2018	2017
As of December 31		
Opening balance	216	218
Currency translation adjustment	1	(2)
Closing balance	217	216

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## 16. INTANGIBLE ASSETS

In € millions	Trademarks and slots	Customer relationships	Other intangible assets	Total
Gross value				
Amount as of December 31, 2016	280	109	1,496	1,885
Additions	-	-	248	248
Disposals	-	-	(72)	(72)
Reclassification	-	-	(36)	(36)
Amount as of December 31, 2017	280	109	1,636	2,025
Additions	-	-	253	253
Disposals	-	-	(66)	(66)
Reclassification	-	-	(106)	(106)
Amount as of December 31, 2018	280	109	1,717	2,106
<u>Depreciation</u>				
Amount as of December 31, 2016	(6)	(108)	(705)	(819)
Charge to depreciation	-	-	(140)	(140)
Releases on disposals	-	-	21	21
Reclassification	-	(1)	36	35
Amount as of December 31, 2017	(6)	(109)	(788)	(903)
Charge to depreciation	-	-	(160)	(160)
Releases on disposals	-	-	45	45
Reclassification	-	-	106	106
Amount as of December 31, 2018	(6)	(109)	(797)	(912)
Net value				
As of December 31, 2017	274	-	848	1,122
As of December 31, 2018	274	-	920	1,194
Including:				
Network	263			
Other	5			
Maintenance	5			
Cargo	1			

The intangible assets mainly comprise:

- The KLM and Transavia brands and slots (takeoff and landing) acquired by the Group as part of the acquisition of KLM. These intangible assets have an indefinite useful life as the nature of the assets means that they have no time limit;
- Software and capitalized IT costs.

### 17. IMPAIRMENT

#### Year ended December 31, 2018

Concerning the methodology followed for the impairment test, the Group has allocated each item of goodwill and each intangible fixed asset with an indefinite useful life to Cash Generating Units (CGUs), corresponding to its business segments (see "Accounting Policies").

The recoverable value of the CGU assets has been determined by reference to their value in use as of December 31, 2018. The tests were realized for all the CGUs on the basis of a three-year Group plan, approved by the management.

The discount rate used for the test corresponds to the Group's weighted average cost of capital (WACC). This stood at 6.3 per cent as at December 31, 2018 versus 7.5 per cent as at December 31, 2017.

After the aforementioned test, no impairments were recognized on the Group's other CGUs.

A 50-basis point increase in the WACC would have no impact on the tests results per Group CGU as of December 31, 2018. A 50-basis point decrease in the long-term growth rate would also have no impact on the value of the CGUs as of the same date. The same holds true for a 50-basis point decrease in the target operating margin.

### • Year ended December 31, 2017

As of December 31, 2017, no impairment was recognized on the Group's CGUs.

## 18. TANGIBLE ASSETS

In € millions		Flight equi	pment			Other tangible assets				Total
	Owned aircraft	Assets in progress	Other	Total	Land and buildings	Equipment and machinery	Assets in progress	Other	Total	
Gross value										
December 31, 2016 <sup>(1)</sup>	15,432	590	1,875	17,897	2,591	1,210	115	921	4,837	22,734
Acquisitions	420	1,384	16	1,820	13	24	153	34	224	2,044
Disposals	(1,160)	-	(179)	(1,339)	(25)	(9)	-	(16)	(50)	(1,389)
Fair value	-	371	-	371	-	-	-	-	-	371
Reclassification	1,190	(1,434)	294	50	52	30	(93)	6	(5)	45
Currency translation	-	-	-	-	(1)	(4)	-	-	(5)	(5)
Others	(127)	78	-	(49)	9	-	(19)	(2)	(12)	(61)
December 31, 2017 restated <sup>(1)</sup>	15,755	989	2,006	18,750	2,639	1,251	156	943	4,989	23,739
Acquisitions	344	1,873	35	2,252	24	46	157	47	274	2,526
Disposals	(1,134)		(171)	(1,305)	(60)	(25)		(36)	(121)	(1,426)
Fair value	-	(159)	-	(159)	-	-	-	-	-	(159)
Reclassification	1,170	(1,671)	311	(190)	71	35	(126)	24	4	(186)
Currency translation	-	-	-	-	-	1	-	-	1	1
Others	(34)	-	3	(31)	2	-	-	2	4	(27)
December 31, 2018	16,101	1,032	2,184	19,317	2,676	1,308	187	980	5,151	24,468
<u>Depreciation</u>										
December 31, 2016 <sup>(1)</sup>	(8,400)		(737)	(9,137)	(1,732)	(937)		(768)	(3,437)	(12,574)
Charge to depreciation	(1,107)	-	(84)	(1,191)	(97)	(61)	-	(36)	(194)	(1,385)
Releases on disposal	1,115	-	95	1,210	23	8	-	16	47	1,257
Reclassification	(74)	-	2	(72)	(5)	11	-	6	12	(60)
Currency translation	-	-		-	-	3	-		3	3
Others	101	-	(25)	76	-	(1)	-	(1)	(2)	74
December 31, 2017 restated <sup>(1)</sup>	(8,365)	-	(749)	(9,114)	(1,811)	(977)	-	(783)	(3,571)	(12,685)
Charge to depreciation	(1,022)		(95)	(1,117)	(92)	(61)		(42)	(195)	(1,312)
Releases on disposal	1,059		116	1,175	58	24		35	117	1,292
Reclassification	(60)		(1)	(61)	(1)	3			2	(59)
Currency translation				-					-	-
Others	51		(84)	(33)		(1)			(1)	(34)
December 31, 2018	(8,337)	-	(813)	(9,150)	(1,846)	(1,012)	-	(790)	(3,648)	(12,798)
Net value										
December 31, 2017 restated <sup>(1)</sup>	7,390	989	1,257	9,636	828	274	156	160	1,418	11,054
December 31, 2018	7,764	1,032	1,371	10,167	830	296	187	190	1,503	11,670

<sup>(1)</sup> See note 2. in notes to the consolidated financial statements.

Aeronautical assets under construction mainly comprise advance payments, engine maintenance work in progress and aircraft modifications.

Note 38 details the amount of pledged tangible assets.

Commitments to property purchases are detailed in notes 37 and 38.

### 19. CAPITAL EXPENDITURES

The detail of capital expenditures on tangible and intangible assets presented in the consolidated cash flow statements is as follows:

In € millions	2018	2017
As of December 31		restated (1)
Acquisition of tangible assets	2,513	2,304
Acquisition of intangible assets	253	248
Accounts payable on acquisitions and capitalized interest	(8)	10
Total	2,758	2,562

<sup>(1)</sup> See note 2. in notes to the consolidated financial statements.

### 20. RIGHT-OF-USE ASSETS

The table below presents the right-of-use assets per category:

In € millions	Aircraft	Maintenance	Land & Real Estate	Others	Total
Net value					
As of January 1, 2017 restated <sup>(1)</sup>	3,653	1,123	515	267	5,558
New contract		264	2	3	269
Change in contract	923	28	49	21	1,021
Reclassification		26	5	(4)	27
Amortization	(784)	(245)	(98)	(41)	(1,168)
Others		17			17
As of December 31, 2017 restated <sup>(1)</sup>	3,792	1,213	473	246	5,724
New contract	27	118	249	34	428
Change in contract	99	71	2		172
Disposals	(1)	(4)		1	(4)
Reclassification	(3)	169	6	35	207
Amortization	(795)	(289)	(122)	(60)	(1,266)
Others	18	(9)	(23)	(4)	(18)
As of December 31, 2018	3,137	1,269	585	252	5,243

 $<sup>\</sup>overline{}^{(1)}$  See note 2. in notes to the consolidated financial statements.

Information related to lease debt is available in note 32.

The table below indicates the rents resulting from lease and service contracts which are not capitalized:

In € millions	2018	2017
As of December 31		
Variable rents	27	21
Short term rents	123	111
Low value rents	23	19

<sup>(1)</sup> See note 4.15 Lease contracts

## 21. EQUITY AFFILIATES

#### Movements over the period

The table below presents the movement in investments in associates and joint ventures:

In € millions	Maintenance	Catering	Other	Total
Carrying value of share in investment as of December 31, 2016	49	218	25	292
Share in net income of equity affiliates	4	10	(4)	10
Distributions	-	-	(6)	(6)
Change in consolidation scope	1	-	1	2
Other variations	2	(4)	5	3
Capital increase	-	-	2	2
Currency translation adjustment	-	-	(2)	(2)
Carrying value of share in investment as of December 31, 2017	56	224	21	301
Share in net income of equity affiliates	2	7	6	15
Distributions	-	-	(4)	(4)
Change in consolidation scope	-	-	-	-
Other variations	-	-	(2)	(2)
Capital increase	-	-	1	1
Currency translation adjustment	1	-	(1)	-
Carrying value of share in investment as of December 31, 2018	59	231	21	311

### **Maintenance**

As of December 31, 2018 and 2017, the equity affiliates in the maintenance business mainly comprise joint venture partnerships entered into by the Group to develop its maintenance activities worldwide. These partnerships, whose country localizations and percentages of interest are presented in note 42.2, have been concluded either with airlines or with independent players in the maintenance market.

#### **Servair Group**

The Servair Group is the French number one in aviation catering. With about 45 establishments in 26 countries and approximately 10,000 employees, Servair has a leading position in Paris and Africa. Servair numbers approximately 120 air carrier customers worldwide and proposes a set of services grouped around three core businesses: inflight and collective catering, airport services and additional services like engineering and the integration of services.

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Following the acquisition of Gategroup by HNA on December 22, 2016, Air France and Gategroup finalized the agreement for the sale to Gategroup of 49.99% of the Servair share capital. At the conclusion of this transaction, the operational control of Servair was transferred to Gategroup in application of the governance planned in the agreements between Air France and Gategroup. As a consequence, the Servair group has been consolidated according to the equity method since December 30, 2016.

According to the standard IFRS 10, the Servair shares were revalued at their fair value. The latter was determined on the basis of the transaction value and amounted to €218 million.

The simplified income statement of the Servair Group as of December 31, 2018 is as follows:

Simplified income statement

In € millions	2018	2017
Period from January 1 to December 31		
Sales	863	869
Income from current operations	48	48
Non-current items	(2)	(15)
Income from operating activities	46	33
Financial result	-	(1)
Income before tax	46	32
Income taxes	(18)	(17)
Share of profits (losses) of associates	(13)	4
Net result	15	19

#### Other

As of December 31, 2018 and 2017, the equity affiliates linked to the Group's other businesses are mainly joint-venture partnerships entered into by the Group in the airport business. The localizations of the activities and the percentages of interest in these partnerships are presented in note 42.2.

### 22. PENSION ASSETS

In € millions	2018	2017
As of December 31		
Opening balance	590	1,462
Net periodic pension (cost)/income	(96)	(1,789)
Contributions paid to the funds	84	128
Fair value revaluation	(247)	789
Closing balance	331	590

The analysis on the pension assets is presented in note 29.

## 23. OTHER FINANCIAL ASSETS

In $\epsilon$ millions	20	18	2017		
As of December 31			resta	ted (1)	
	Current	Non-current	Current	Non-current	
Equity instruments					
Equity instruments at fair value through OCI	-	89	-	102	
Equity instruments at fair value in P&L (2)	-	301	-	298	
Assets - Debt instruments at fair value in P&L					
Marketable securities	41	32	41	32	
Cash secured	265	-	269	-	
Financial asset – at amortized cost					
AAA Bonds	5	517	93	286	
Deposit on lease contracts	-	85	-	86	
Deposit on lease with bargain option	2	341	9	333	
Other loans and deposits	12	147	9	130	
Gross value	325	1,512	421	1,267	
Impairment at opening date	-	(25)	-	(22)	
New impairment charge	-	(5)	-	(6)	
Reversal	-	2	-	9	
Change in scope	-	-	-	1	
Other		3		(7)	
Impairment at closing date	-	(25)	-	(25)	
Total	325	1,487	421	1,242	

<sup>(1)</sup> See note 2. in notes to the consolidated financial statements.

<sup>(2)</sup> Including €301 million of secured financial assets as of December 31, 2018 versus €298 million as of December 31, 2017

#### **Equity instruments**

In € millions	Fair Value	% interest	Stockholder's equity	Net income	Classification methodology	Stock price (in €)	Closing date
As of December 31,							
2018							
Amadeus (1)	301	1.11%	$ND^{(2)}$	$ND^{(2)}$	Income	60.84	December
					statement		2018
Alitalia CAI	-	1.00%	$ND^{(2)}$	$ND^{(2)}$	OCI	$NA^{(3)}$	December
							2018
Kenya Airways (1)	33	7.76%	$ND^{(2)}$	$ND^{(2)}$	OCI	0.07	December
							2018
Other	56	-	-	-		-	-
Total	390						
As of December 31,							
2017							
Amadeus (1)	298	1.11%	$ND^{(2)}$	$ND^{(2)}$	-	60.11	December
							2017
Alitalia CAI	-	1.00%	$ND^{(2)}$	$ND^{(2)}$	-	$NA^{(3)}$	December
							2017
Kenya Airways (1)	61	7.76%	$ND^{(2)}$	$ND^{(2)}$	-	0.13	December
							2017
Other	41	-	-	-		-	-
Total	400						

<sup>(1)</sup> Listed company

No dividend has been paid by the equity affiliates in 2018.

#### • Year ended December 31, 2017

Following a debt and equity restructuring within Kenya Airways Ltd., the Group's capital interest decreased from 26.73 per cent as at December 31, 2016 to 7.76 per cent as at December 31, 2017. The Group lost its ability to exercise significant influence over Kenya Airways in November 2017. Consequently, Kenya Airways has been accounted for as a financial asset at fair value through the income statement. See note 11.

The capital interest in Kenya Airways is considered as a business investment and the change in the fair value has been recognized through Other Comprehensive Income.

#### Transfer of financial assets that are not derecognized in their entirety

#### Transfer of receivables agreement

The Group entered into a loan agreement secured by Air France's 1 per cent housing loans. For each of the CILs (*Comités Interprofessionnels du Logement*), Air France and the bank concluded, in July 2012, a tripartite receivables delegation agreement with reference to the loan agreement. Through this agreement, the CILs commit to repaying the bank directly on each payment date. These are imperfect delegations: in the event of non-repayment by the CILs, Air France remains liable to the bank for repayments of the loan and interest.

As of December 31, 2018, the amount of transferred receivables stood at  $\in$ 101 million (versus  $\in$ 104 million as of December 31, 2017). The associated loan stood at  $\in$ 79 million as of December 31, 2018 (versus  $\in$ 81 million as of December 31, 2017).

<sup>(2)</sup> Not-available

<sup>(3)</sup> Not-applicable

### Loan of shares agreement

In May and June 2016, the Group entered into a loan of shares agreement on Amadeus shares. This loan was linked to the hedging transaction to protect the value of Amadeus shares. The entire 1.11 per cent Amadeus shareholding is covered by this hedge contract.

### Transfer of financial assets that are derecognized in their entirety

Since 2011, the Group has established non-recourse factoring agreements concerning passenger and cargo trade receivables. These agreements apply to receivables originating in France and other European countries for a total transferred amount of  $\in 2.6$  billion as of December 31, 2018, against  $\in 3.2$  billion as of December 31, 2017.

The change relative to the previous financial year is mainly due to the ending of factoring on travel and freight agency sales. As of the end of 2018, factoring is only used for credit card sales.

### 24. INVENTORIES

In € millions	2018	2017
As of December 31		
Aeronautical spare parts	654	587
Other supplies	127	122
Production work in progress	14	7
Gross value	795	716
Opening valuation allowance	(159)	(153)
Charge to allowance	(11)	(14)
Use of allowance	9	5
Currency translation adjustment	-	1
Reclassification	(1)	2
Closing valuation allowance	(162)	(159)
Net value of inventory	633	557

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### 25. TRADE ACCOUNTS RECEIVABLES

<i>In</i> € millions	2018	2017	
As of December 31		restated (1)	
Airlines	500	391	
Other clients:			
* Network	1,002	1,122	
* Maintenance	716	656	
* Other	128	109	
Gross value	2,346	2,278	
Opening valuation allowance	(114)	(85)	
Charge to allowance	(49)	(62)	
Use of allowance	6	23	
Currency translation adjustment	(1)	2	
Reclassification	3	8	
Closing valuation allowance	(155)	(114)	
Net value	2,191	2,164	

<sup>(1)</sup> See note 2. in notes to the consolidated financial statements.

## **26. OTHER ASSETS**

In € millions	201	2018		2017	
As of December 31			restated (1)		
	Current	Non-current	Current	Non-current	
Suppliers with debit balances	97	-	159	-	
State receivables (including income tax)	247	-	157	-	
Derivative instruments	225	253	490	206	
Prepaid expenses	239	-	150	-	
Other debtors	255	11	288	33	
Gross value	1,063	264	1,244	239	
Opening valuation allowance	(1)	-	(1)	-	
Closing valuation allowance	(1)	-	(1)	-	
Other	1,062	264	1,243	239	

See note 2. in notes to the consolidated financial statements.

As of December 31, 2018, derivatives include €173 million relating to foreign exchange on aircraft and €110 million relating to foreign exchange on debt and operating, against respectively €119 million and €33 million as of December 31, 2017.

### 27. CASH, CASH EQUIVALENTS AND BANK OVERDRAFTS

In $\epsilon$ millions	2018	2017
As of December 31		
Liquidity funds (SICAV) (assets - debt instruments)	874	2,261
Bank deposits and term accounts (assets - debt instruments)	1,923	1,772
Cash in hand	788	640
Total cash and cash equivalents	3,585	4,673
Bank overdrafts	(5)	(6)
Cash, cash equivalents and bank overdrafts	3,580	4,667

# 28. EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF AIR FRANCE-KLM SA

### 28.1 Issued capital

As of December 31, 2018, the issued capital of Air France-KLM comprised 428,634,035 fully paid-up shares. Each share with a nominal value of one euro is entitled to one vote. However, since April 3, 2016, shareholders who have owned their shares for at least two years have benefited from double voting rights.

The number of issued shares held is as follows:

In number of shares	2018	2017
As of December 31		
At the beginning of the period	428,634,035	300,219,278
French State	61,241,325	61,241,325
Delta Air Lines	37,527,410	37,527,410
China Eastern Airlines	37,527,410	37,527,410
Employees and former employees	16,758,690	16,781,090
Treasury shares	1,146,379	1,146,376
Others	274,432,821	274,410,424
At the end of the period	428,634,035	428,634,035
Of which: - number of shares issued and paid up	428,634,035	428,634,035
- number of shares issued and not paid up	-	

On October 3, 2017, within the framework of the reserved capital increase, 37,527,410 new shares were issued due to the entry into the share capital of Delta Air Lines and 37,527,410 new shares were issued due to the entry into the share capital of China Eastern Airlines. These shares were issued with a  $\leqslant 338$  million share premium for each issuance.

In a decision published on October 16, 2017, Air France-KLM proceeded with the early redemption of the OCEANEs maturing on February 15, 2023. On this occasion, almost all the holders requested the conversion of their securities into shares. Consequently, a total of 53,359,937 new shares were issued to this end, with a share premium of  $\epsilon$ 496 million. After deducting the issuance costs, the net increase in share premium for these two transactions stood at  $\epsilon$ 1,168 million.

The shares comprising the issued capital of Air France-KLM are subject to no restrictions or priorities concerning dividend distribution or reimbursement of the issued capital.

#### **Authorized stock**

The Combined Ordinary and Extraordinary Shareholders' Meetings of May 16, 2017 and May 15, 2018 authorized the Board of Directors, for a period of 26 months from the date of the Meeting of May 16, 2017 (i.e. until July 15, 2019), to issue shares and/or other securities conferring immediate or future rights to Air France-KLM's capital, limited to a total maximum nominal amount of €214 million.

On September 4, 2017, the Combined Ordinary and Extraordinary Shareholders' Meeting delegated to the Board of Directors the power of the Shareholders' Meeting to decide on two reserved capital increases. At its meeting of September 4, 2017, making use of these delegations, the Board of Directors decided on a capital increase of  $\in$ 37,527,410 reserved to Delta Air Lines, Inc. and a capital increase of  $\in$ 37,527,410 reserved to China Eastern Airlines. These two capital increases were successfully realized on October 3, 2017, for a total nominal amount of  $\in$ 75,054,820.

The total nominal amount of these two capital increases was charged against the overall nominal cap amount of €214 million for the delegation of capital increases. As a result, Air France-KLM currently has an overall cap amount to issue shares and/or other securities conferring immediate or future rights to Air France-KLM's capital, of €138,945,180.

### Breakdown of the share capital and voting rights

The breakdown of the share capital and voting rights is as follows:

	% of cap	ital	% of votin	ng rights
As of December 31	2018	2017	2018	2017
French State	14	14	23	23
Delta Air Lines	9	9	7	7
China Eastern Airlines	9	9	7	7
Employees and former employees	4	4	7	7
Other	64	64	56	56
Total	100	100	100	100

The line "Employees and former employees" includes the shares held by employees and former employees identified in the "Fonds Communs de Placement d'Entreprise (FCPE)".

### 28.2 Additional paid-in capital

Additional paid-in capital represents the difference between the nominal value of the equity securities issued and the value of contributions in cash or in kind received by Air France-KLM.

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### 28.3 Treasury shares

	Treasury	Treasury shares	
	Number	In € millions	
December 31, 2016	1,149,203	(67)	
Change in the period	(2,827)		
December 31, 2017	1,146,376	(67)	
Change in the period	-	-	
December 31, 2018	1,146,376	(67)	

All the treasury shares are classified as a reduction of equity.

### 28.4 Perpetual subordinated bond

In order to consolidate its financial structure during the Perform 2020 implementation period, in early April 2015 the Group issued a perpetual subordinated bond for a total amount of  $\epsilon$ 600 million. These securities, which have no maturity date and bear an annual coupon of 6.25 per cent, have a first repayment option in October 2020, at the issuer's discretion.

These securities are classified as equity, in accordance with the IFRS rules. The loan is subordinated to all other existing and future Air France-KLM debt.

On September 3, 2018 Air France-KLM launched a tender offer to repurchase any and all of this perpetual bond, the final results being announced on September 12, 2018. Notes for a nominal amount of  $\in$ 194.5 million were presented and accepted for repurchase. In addition to this public operation,  $\in$ 2.2 million of perpetual bonds were purchased by "de gré à gré" or over-the-counter agreement at the same price. As a result, the nominal amount of the outstanding notes after completion of the tender offer is  $\in$ 403.3 million.

On October 1, 2018 and October 3, 2017, Air France-KLM disbursed coupons of €37 million relating to this instrument.

### 28.5 Reserves and retained earnings

In € millions	December 31, 2018	December 31, 2017 restated (1)
Legal reserve	70	70
Distributable reserves	-	15
Pension defined benefit reserves <sup>(2)</sup>	(1,527)	(1,386)
Derivatives reserves <sup>(2)</sup>	(309)	222
Equity instruments reserves <sup>(2)</sup>	(19)	56
Other reserves	(1,675)	(1,833)
Net income (loss) – Group share	409	163
Total	(3,051)	(2,693)

<sup>(1)</sup> See note 2. in notes to the consolidated financial statements.

<sup>(2)</sup> After deferred tax

As of December 31, 2018, the legal reserve of €70 million represents 16 per cent of Air France-KLM's issued capital. French company law requires a limited company (*société anonyme*) to allocate five per cent of its unconsolidated statutory net income each year to this legal reserve until it reaches ten per cent of the Group's issued capital. The amount allocated to this legal reserve is deducted from the distributable income for the current year.

The legal reserve of any company subject to this requirement may only be distributed to shareholders upon liquidation of the company.

Hedging reserves are composed as follows (before the effect of deferred tax):

In € millions	December 31, 2017 restated (1)	Variation of intrinsic value	Cost of hedging	Recycling in income statement	December 31, 2017	Recycling allocated by rubric
Fuel	468	(211)	(75)	(649)	(467)	External expenses
Interest rate	(35)	1	3	13	(18)	Cost of financial debt
Currency exchange	(25)	82	30	16	103	Other income and expenses
Change on revenues	-	(126)	-	6	(120)	Sales
Emission trading scheme	13	67	-	-	80	
Other	4	-	(4)	-	-	
Total	425	(187)	(46)	(614)	(422)	

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<sup>(1)</sup> See note 2. in notes to the consolidated financial statements.

### 29. RETIREMENT BENEFITS

In € millions	Retirement benefits
Amount as of December 31, 2016	2,119
Of which: Non-current	2,119
New provision	331
Use of provision	(248)
Fair value revaluation	12
Currency translation adjustment	(12)
Amount as of December 31, 2017	2,202
Of which: Non-current	2,202
New provision	137
Use of provision	(190)
Fair value revaluation	(55)
Currency translation adjustment	1
Reclassification	3
Amount as of December 31, 2018	2,098
Of which: Non-current	2,098

Pension costs are recorded in the line "salary costs", except for plans amendments and curtailments with a significant impact, which are recorded under 'Other non-current income and expense". In addition curtailments of pension plans due to restructuring are recorded under 'Other non-current income and expense".

The plan amendments, curtailments and settlements in 2017 and 2018 are presented in note 29.3.

### 29.1 Characteristics of the main defined benefit plans

The Group has a large number of retirement and other long-term benefit plans for its employees, several of which are defined benefit plans. The specific characteristics (benefit formulas, funding policies and types of assets held) of the plans vary according to the regulations and laws in the particular countries in which the employees are located.

#### Pension plan related to KLM Ground Staff - The Netherlands

The pension plan related for the Ground Staff of the KLM entity is a defined benefit plan based on average salary with reversion to the spouse on the beneficiary's death. As of January 1, 2018, the retirement age as defined in the plan increased from 67 years to 68 years.

The Board of the pension fund is composed of members appointed by the employer, employees and an external expert since September 1, 2018. The Board is fully responsible for the execution of the plan. KLM can only control the financing agreement between KLM and the pension fund.

To satisfy the requirements of Dutch regulations and the rules set between the employer and the Board of the pension fund, the plan imposes a mandatory funding level of approximately 125 per cent of the projected long-term obligation. The projection of these commitments is calculated according to local funding rules. The mandatory funding ratio is based on the new Financial Assessment Framework (nFTK) in force as of January 1, 2015. One impact of the nFTK is a requirement for higher minimum solvency levels. On the other hand, pension funds have more time to recover from immediate and material shortages through a rolling ten year recovery plan that also includes the projected future return on investment.

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Based on the criteria under Dutch Pension Law, as set by the Dutch Central Bank, the funding ratio of the Ground Staff pension fund is 116.6 per cent as of December 31, 2018 versus 115.3 per cent as of December 31, 2017.

If the coverage ratio is under the funding ratio detailed above, the pension fund is required to implement a recovery plan that aims for compliance with the 125 per cent threshold within ten years and includes projected future returns on investment. As a consequence, the existing recovery plan for the Ground Staff plan was updated as of April 1, 2018. If the threshold cannot be realized within ten years, additional contributions are payable by the company and the employee. The amount of regular and additional employer contributions is not limited. Any additional employee contributions are limited to two per cent of the pensionable contribution basis.

A reduction in contributions is possible if the pension indexation is fully funded. Besides Dutch Pension Law, this reduction is not limited and can be performed either by a reimbursement in contributions, or a reduction in future contributions. Since 2015, the new Dutch fiscal rules have foreseen a maximum pensionable salary which amounts to EUR 105,075 as of January 1, 2018, and a lower future accrual rate for pensions.

The return on plan assets, the discount rate used to value the obligations and the longevity and characteristics of the active population are the main factors impacting both the coverage ratio and the level of the regular contribution for future pension accrual. The regular contribution for the yearly pension accrual is limited to 22 per cent of the pension base.

The funds, fully dedicated to the KLM Group companies, are mainly invested in bonds, equities and real estate. The management of most of the assets is outsourced to a private institution, under a service contract.

The required funding of this pension plan also includes a buffer against the following risks: interest rate risks, equity risks, currency risks, credit risks, actuarial risks and real estate risks. For example, to reduce the sensitivity to a decline in interest rates, a substantial part of the sensitivity to an interest rate shock on all maturities is covered by an interest hedge.

#### Pension plan related to KLM Flight Deck crew - The Netherlands

In December 2017, KLM and the KLM Flight Deck Crew union agreed to modify the pension plan for the KLM Cockpit Crew in the Netherlands. This modified pension plan qualifies as a collective defined contribution scheme and led to the derecognition of the KLM Flight Deck Crew pension asset.

The pension asset, based on actuarial assumptions on the date of the plan's transformation (December 15, 2017), amounted to  $\in$ 1,399 million. In addition, KLM agreed to a dowry payment of  $\in$  194 million ( $\in$  120 million has been paid in 2017 and  $\in$  74 million in 2018). The total derecognition amounting to  $\in$ 1,593 million has been recorded under "Other non-current income and expenses" as described in note 11.

### Pension plan related to Cabin Crew - The Netherlands

In August 2017, KLM and the KLM Cabin Crew union agreed to modify the pension plan for the KLM Cabin Crew in the Netherlands. This modified pension plan qualifies as a collective defined contribution scheme and led to the derecognition of the KLM Cabin Crew pension asset.

The pension asset, based on actuarial assumptions, on the date of the plan's transformation (August 1, 2017), amounted to  $\in$ 311 million. The derecognition was recorded under "Other non-current income and expenses" as described in note 11.

#### Air France pension plan (CRAF) - France

The employees covered by this plan are the Air France ground staff affiliated to the CRAF until December 31, 1992.

The participants receive, or will receive on retirement, an additional pension paid monthly or a lump sum based on the monthly annuity and definitively calculated based on the data known as of December 31, 1992 and expressed in the form of points. The value of each point is reevaluated every year based on the weighted increases seen in the CNAV and ARRCO schemes over the last twelve months.

Until 2009, the CRAF had the legal form of a supplementary pension institution (pursuant to the "Sécurité Sociale" Code). With this status, the CRAF was responsible, on behalf of the Air France ground staff employed in France, for managing the pension plan resulting from the merging of the Air France ground staff plan with the mandatory pension plan for the private sector.

Following the 2003 law on pension reform foreseeing the disappearance of supplementary pension institutions as of December 31, 2009, the CRAF's Board of Directors opted to transform it into an institution managing supplementary pensions. The CRAF is now responsible for the administrative functions linked to the plan.

The pension rights were not amended by this reform. Air France is directly responsible for the pension obligations.

As of December 31, 2009, all the funds managed by the CRAF had been transferred to two insurance companies. On December 31, 2012, one of the insurance contracts was terminated and its funds were transferred to the other, which thus became the only insurer. This guarantees a capital of 17 per cent equal to the amount of capital invested in units of account in its collective fund, this percentage being automatically set to increase over time. The annual payments made by Air France to the insurance company are governed by the agreement signed with the employee representative bodies on December 14, 2009. The minimum annual payment defined by this agreement amounts to €32.5 million as long as the life annuity guaranteed by insurers does not reach 85 per cent of the benefits payments for this plan without future revaluations. If the value of the funds falls below 50 per cent of the total obligations calculated for funding purposes, Air France is required to make an additional payment to achieve a minimum 50 per cent coverage rate. As of December 31, 2018 the coverage rate is 52,16%.

The funds are invested in bonds, equities and general assets of the insurance company. Studies of assets/liabilities allocation are carried out regularly, to verify the relevance of the investment strategy.

#### Air France end of service benefit plan (ICS) - France

Pursuant to French regulations and the company agreements, every employee receives an end of service indemnity on retirement.

In France, this indemnity depends on the number of years of service, the professional category of the employee (flight deck crew, cabin crew, ground staff, agent, technician and executive) and, in some cases, on the age of the employee at retirement.

On retirement, employees consequently receive an end of service indemnity based on their final salaries over the last twelve-months and on their seniority. The indemnity is only payable to employees on their retirement date.

There is no mandatory minimum funding requirement for this scheme. Air France has nevertheless signed contracts with three insurance companies to partly pre-finance the plan. Air France has sole responsibility for payment of the indemnities, but remains free to make payments to these insurance companies.

The relevant outsourced funds are invested in bonds and equities.

As of December 31, 2018, the KLM ground staff pension plan and the two French plans presented above represented a respective 71 per cent and 19 per cent of the Group's pension liabilities and 88 per cent and 6 per cent of the Group's pension assets.

### 29.2 Description of the actuarial assumptions and related sensitivities

Actuarial valuations of the Group's benefit obligation were made as of December 31, 2018 and 2017. These calculations include:

- assumptions on staff turnover and the life expectancy of the plan beneficiaries;
- assumptions on salary and pension increases;
- assumptions on retirement ages varying from 55 to 68 years depending on the localization and the applicable laws;
- inflation rates determined with reference to the inflation swaps applied to the Group's cash-flows and based on the duration of the schemes:

As of December 31	2018	2017
Euro zone – Duration 10 to 15 years	1.60%	1.65%
Euro zone – Duration 15 years and more	1.75%	1.80%

Discount rates used to determine the actuarial present value of the projected benefit obligations.

The discount rates for the different geographical areas are thus determined based on the duration of each plan, taking into account the average trend in interest rates on high quality bonds, observed on the main available indices. In some countries, where the market regarding this type of bond is not sufficiently broad, the discount rate is determined with reference to government bonds. Most of the Group's benefit obligations are located in the Euro zone, where the discount rates used are as follows:

As of December 31	2018	2017
Euro zone - Duration 10 to 15 years	1.45%	1.25%
Euro zone - Duration 15 years and more	1.85%	1.90%

The duration of between 10 and 15 years mainly concerns the plans located in France while the duration of 15 years and beyond mainly concerns the KLM ground staff plan located in The Netherlands.

• Discount rates used to determine the actuarial present value of the service cost.

Since January 1, 2016, by using adequate flows, the Group has refined its calculations on the discount rate used for the service-cost calculation. In the Euro zone, this implies using a discount rate for the service-cost calculation 15bp higher than the one used to discount the obligation.

• On average, the main assumptions used to value the liabilities are summarized below:

The rate of salary increase (excluding inflation) is 1.18 per cent for the Group as of December 31, 2018 against 1.20 per cent as of December 31, 2017.

The rate of pension increase (excluding inflation) is 1.14 per cent for the Group as of December 31, 2018 against 1.06 per cent as of December 31, 2017.

• The sensitivity of the pension obligations to a change in assumptions, based on actuarial calculations, is as follows:

#### Sensitivity to changes in the inflation rate

In € millions	Sensitivity of the assumptions for the year ended December 31, 2018	Sensitivity of the assumptions for the year ended December 31, 2017
25 bp increase in the inflation rate	240	250
25 bp decrease in the inflation rate	(230)	(238)

### Sensitivity to changes in the discount rate

In $\epsilon$ millions	Sensitivity of the assumptions for the year ended December 31, 2018	Sensitivity of the assumptions for the year ended December 31, 2017
100 bp increase in the discount rate 100 bp decrease in the discount rate	(1,754) 2,284	(1,793) 2,356

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## Sensitivity to changes in salary increase (excluding inflation)

In € millions	Sensitivity of the assumptions for the year ended December 31, 2018	Sensitivity of the assumptions for the year ended December 31, 2017	
25 bp increase in the salary increase rate	67	73	
25 bp decrease in the salary increase rate	(63)	(66)	

### Sensitivity to changes in pension increase

In $\epsilon$ millions	Sensitivity of the assumptions for the year ended December 31, 2018	Sensitivity of the assumptions for the year ended December 31, 2017	
25 bp increase in the pension increase rate	439	451	
25 bp decrease in the pension increase rate	(336)	(352)	

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## 29.3 Evolution of commitments

The following table details the reconciliation between the benefits obligation and the plan assets of the Group and the amounts recorded in the financial statements for the years ended December 31, 2018 and December 31, 2017.

In $\epsilon$ millions	As of December 31, 2018			As of December 31, 2017		
	Netherlands	France	Others	Netherlands	France	Others
Benefit obligation at beginning of year	8,346	2,277	889	17,994	2,211	950
Service cost	120	70	13	123	67	24
Interest cost	155	28	22	309	31	25
Employees' contribution	64	-	1	162	-	1
Plan amendments and curtailment	-	5	6	(5)	6	(2)
Settlements (mainly transformation of Cockpit and Cabin pension plans)	-	-	-	(9,875)	-	-
Benefits paid	(256)	(101)	(38)	(390)	(115)	(41)
Transfers of assets/liability through balance sheet	17	-	3	-	-	-
Actuarial loss / (gain) demographic assumptions	(100)	3	(17)	-	(36)	(11)
Actuarial loss / (gain) financial assumptions	54	(41)	(29)	163	105	9
Actuarial loss / (gain) experience gap	(37)	(7)	(11)	(135)	7	(27)
Change in currency exchange rates	1	-	(6)	-	1	(39)
Benefit obligation at end of year	8,364	2,234	833	8,346	2,277	889
Including benefit obligation resulting from schemes totally or partly funded	8,152	2,148	763	8,151	2,199	788
Including unfunded benefit obligation	212	86	70	195	78	101
Fair value of plan assets at beginning of year	8,667	650	583	19,259	657	582
Actual return on plan assets	(161)	(32)	2	1,155	23	37
Employers' contributions	84	33	17	247	39	17
Employees' contributions	64	-	1	162	-	1
Settlements (mainly transformation of Cockpit and Cabin pension plans)	-	-	-	(11,779)	-	(1)
Benefits paid	(171)	(61)	(29)	(376)	(68)	(29)
Transfers of assets/liability through balance sheet	. ,	-	24	_	-	-
Change in currency exchange rates and others	-	(1)	(6)	(1)	(1)	(24)
Fair value of plan assets at end of year	8,483	589	592	8,667	650	583
Amounts recorded in the balance sheet <sup>(1)</sup>						
Pension asset	330	-	1	590	-	-
Provision for retirement benefits	(211)	(1,645)	(242)	(269)	(1,627)	(306)
Net amount recognized	119	(1,645)	(241)	321	(1,627)	(306)
Net periodic cost:						
Service cost	120	70	13	123	67	24
Net interest cost/(income)	(10)	20	7	(27)	22	9
Plan amendments, curtailment and settlement	-	5	6	1,899	6	(1)
Actuarial losses/ (gain) recognized in income statement	3	-	(1)	(3)	1	-
Net periodic cost	113	95	25	1,992	96	32

<sup>(1)</sup> All the obligations are recorded as non-current liabilities, except for the pension plans for which the balance is a net asset and therefore fully recorded as a non-current asset.

### Amendments, curtailment and settlement of pension plans

### • As of December 31, 2018

### Modification of pension schemes in UK

In 2018 the High Court in the UK ruled in the Lloyds Bank case that UK pension schemes must equalize Guaranteed Minimum Pension (GMP) between men and women. The Group has two UK based pension schemes for which a best estimate calculation has been performed by external actuaries. The 2018 one-off expense is a €5 million increase of the Defined Benefit Obligation.

#### • As of December 31, 2017

### **Modification of pension schemes**

After the amendments to the KLM Flight Deck Crew pension plan relating to the reversion, the accrual rate was decreased from 1.28% to 1.11% as of July 1, 2017. The impact of this change was a €15 million profit.

The KLM Cabin Crew and Flight Deck Crew pension plans were changed to collective defined contribution schemes as of August 1, 2017 and December 15, 2017. This change led to the derecognition of the pension assets for the two plans. This charge amounted to €1,904 million and has been recorded under "Other non-current income and expenses" (see note 11).

### Change in consolidation scope

No changes in the consolidation scope in 2018

### 29.4 Asset allocation

The weighted average allocation of the funds invested in the Group's pension and other long-term benefit plans is as follows:

	Funds invested as of December 31, 2018		Funds invested as 20	,
	France	The Netherlands	France	The Netherlands
Equities	31%	38%	33%	40%
Bonds	46%	52%	47%	47%
Real estate	-	10%	-	9%
Others	23%	-	20%	4%
Total	100%	100%	100%	100%

The equity portion is mainly invested in active markets in Europe, the United States and the emerging countries. The bonds primarily comprise government bonds, rated at least BBB, and invested in Europe, the United States and the emerging countries. The real estate assets are mainly located in Europe and the United States.

The Group's pension assets do not include assets occupied or used by the Group.

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## 29.5 Expected cash flows and risks linked to the pension obligations

The employer contributions flows relating to the defined benefit pension plans amount to  $\in$  210 million for the year ending December 31, 2019. The weighted average duration of the obligation is 17 years.

The funding, capitalization and matching strategies implemented by the Group are presented in note 29.1.

As indicated above, the fiscal rules for accruing pensions and the new Financial Assessment Framework, as part of the Dutch pension law, in The Netherlands changed as of January 1, 2015. Amongst other things, this resulted in a requirement for higher minimum solvency levels. For the Group, the risk could be that, in the event of a long term shortage of KLM ground staff, based on existing or future financing agreements, KLM could be required to make additional cash payments (the actual funding ratios are presented in note 29.1). On the other hand, as from 2015, pension funds now have more time to recover from immediate and material shortages through a rolling ten-year recovery plan.

For 2019, this additional payment risk concerning the pension plan related to ground staff is mitigated by the solvency levels and the rolling ten year recovery plan noted since December 31, 2018.

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# 30. RETURN OBLIGATION LIABILITY AND PROVISION FOR LEASED AIRCRAFT AND OTHER PROVISIONS

In $\epsilon$ millions	Return obligation liability on leased aircraft	Maintenance on leased aircraft	Restructuring	Litigation	Others	Total
Amount as of December 31, 2016 restated $^{(1)}$	1,929	633	277	432	123	3,394
Of which: Non-current	1,820	628	-	424	76	2,948
Current	109	5	277	8	47	446
New provision	10	73	19	79	118	299
Use of provision	(9)	(12)	(133)	(74)	(142)	(370)
Reversal of unnecessary provisions	(1)	(5)	(2)	(30)	7	(31)
New lease/Change in lease	28	-	-	-	-	28
Currency translation adjustment	(202)	(31)	-	-	(1)	(234)
Accretion impact	119	8	-	-	2	129
Reclassification	58	11	(2)	-	3	70
Amount as of December 31, 2017 restated (1)	1,932	677	159	406	111	3,285
Of which: Non-current	1,921	669	-	383	82	3,055
Current	11	8	159	23	29	230
New provision	6	80	34	26	131	277
Use of provision	(8)	(20)	(140)	(33)	(126)	(327)
Reversal of unnecessary provisions	-	-	(5)	(6)	-	(11)
New lease/Change in lease	85	1	-	-	-	86
Currency translation adjustment	70	27	-	-	-	97
Accretion impact	92	23	-	-	6	121
Reclassification	-	5	-	-	(6)	(1)
Amount as of December 31, 2018	2,177	793	48	393	116	3,527
Of which: Non-current	2,145	778	-	47	65	3,035
Current	32	15	48	346	51	492

<sup>(1)</sup> See note 2. in notes to the consolidated financial statements.

The movements in provisions for litigation and other risks and charges with an impact on the income statement are charged to the lines of the income statement corresponding to the nature of the expenses.

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### **30.1 Provisions**

### 30.1.1 Return obligation liability and provision on leased aircraft

The movements in return obligation liabilities and provisions (revaluation of future costs and change in discount rate) are booked in the components corresponding to the potential and restoration work performed on leased aircraft and recorded in the right-of-use assets. Effects of accretion and foreign exchange translation of return obligation liabilities and provisions recorded in local currencies are recognized in "Other financial income and expenses" (see note 12).

The discount rate used to calculate these restitution liabilities and provisions relating to leased aircraft, determined on the basis of a short-term risk-free rate increased by a spread on risky debt (used for companies with high financial leverage), is 6.0 per cent as of December 31, 2018 versus 4.6 per cent as of December 31, 2017

### **30.1.2 Restructuring provisions**

The movements in restructuring provisions with a significant impact on the income statement are charged to "Other non-current income and expenses" (see note 11).

As of December 31 2018 and 2017, the restructuring provisions mainly concern the voluntary departure plans at Air France and its regional subsidiaries, and at KLM and Martinair.

### 30.1.3 Litigation

An assessment of litigation risks with third parties has been carried out with the Group's attorneys and provisions have been recorded whenever circumstances require.

Provisions for litigation with third parties also include provisions for tax risks. Such provisions are set up when the Group considers that the tax authorities, in case of a tax audit, could reasonably challenge a tax position adopted by the Group or one of its subsidiaries.

In the normal course of its activities, the Air France-KLM Group, its subsidiaries Air France and KLM and their subsidiaries are involved in litigation cases, some of which may be significant.

### 30.1.4 Litigation concerning anti-trust laws in the air-freight industry

Air France, KLM and Martinair, a wholly-owned subsidiary of KLM since January 1, 2009, have been involved, since February 2006, with up to twenty-five other airlines in investigations initiated by the antitrust authorities in several countries, with respect to allegations of anti-competitive agreements or concerted actions in the air freight industry.

As of December 31, 2017, most of these investigations had been terminated following the entry into plea agreements between Air France, KLM and Martinair and the appropriate competition authorities providing for the payment of settlement amounts or fines, with the exception of the proceedings initiated by the European Commission, and by the Swiss antitrust authority, which are still pending.

In Europe, the decision of the European Commission of 2010 against eleven air cargo carriers, including the companies of the Group, Air France, KLM and Martinair, was annulled by the General Court of the European Union on December 16, 2015 because it contained a contradiction regarding the exact scope of the practices sanctioned. On March 17, 2017, the European Commission issued a new decision against the aforementioned cargo carriers, including Air France, KLM and Martinair. The total amount of fines imposed in respect of this decision at the Air France-KLM Group level is €325 million. This amount has been slightly reduced by €15.4 million as compared to the initial decision owing to a lower fine for Martinair due to technical reasons. On May 29 and 30, 2017 the Group companies filed an appeal against this decision before the General Court of the European Union. The Group has maintained a provision covering the total amount of these fines.

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In Switzerland, Air France and KLM are challenging a decision imposing a €3 million fine before the relevant court. The Group has provisioned the totality of this fine.

As of December 31, 2018, the total amount of provisions in connection with proceedings which have yet to give rise to definitive decisions amounts to €328 million.

### **30.1.5 Other provisions**

Other provisions relate principally to provisions for onerous contracts, provisions for the portion of CO<sub>2</sub> emissions not covered by the free allocation of quotas and provisions for the dismantling of buildings.

## **30.2** Contingent liabilities

The Group is involved in several governmental, judicial and arbitration procedures for which in most cases provisions have not been recorded in the financial statements in accordance with the applicable accounting rules. Indeed, with respect to most cases the Group is not in a position at this stage of these procedures to give a reliable estimate of the potential loss that would be incurred in connection with these disputes.

### 30.2.1 Litigations concerning anti-trust laws in the air-freight industry

Following the initiation of various investigations by the competition authorities in 2006 and the European Commission decision in 2010, several collective and individual actions were brought by forwarders and airfreight shippers in the civil courts against Air France, KLM and Martinair, and other cargo operators, in a number of jurisdictions.

Under these civil lawsuits, shippers and freight forwarders are claiming for damages to compensate alleged higher prices due to alleged competition law infringement.

Air France, KLM and/or Martinair remain defendants, either as main defendants (in particular in The Netherlands, Norway and South Korea) or as third party interveners brought in these cases by other main defendants under "contribution proceedings". Where Air France, KLM and/or Martinair are the main defendants, they have also initiated contribution proceedings against other airlines.

Although significant amounts have been reported by the media, plaintiffs are mostly claiming for unspecified and/or insufficiently substantiated damages against defendants taken as a whole (and not individually) and the EU decision to which the plaintiffs refer to is still not definitive.

The Group companies and the other airlines involved in these lawsuits continue to vigorously oppose all such civil claims.

### 30.2.2 Litigations concerning anti-trust laws in the passenger sector

### Canada

A civil class action was reinitiated in 2013 by claimants in Ontario against seven airlines including Air France and KLM. The plaintiffs allege that the defendants participated in a conspiracy in the passenger air transport service from Canada on the cross-Atlantic routes, for which they are claiming damages. Air France and KLM strongly deny any participation in such a conspiracy.

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### **30.2.3 Other litigations**

### Rio-Paris AF447 flight

Following to the crash in the South Atlantic Ocean of the Rio-Paris AF447 flight, a number of legal actions for damages have been brought by heirs of the victims in the United States and Brazil and, more recently, in France.

Damages to heirs of the victims are covered by third-party liability insurance subscribed by Air France.

In 2011, Air France and Airbus were indicted as legal entities for unintentional manslaughter and therefore are exposed to applicable fines under the French criminal code. Air France is challenging its implication in this criminal case.

### US Department of Justice investigation related to United States Postal Service

In March 2016, the US Department of Justice (DOJ) informed Air France and KLM of a civil inquiry regarding contracts with the United States Postal Service for the international transportation of mail by air. In September 2016, a Civil Information Demand from the DOJ has been received seeking certain information relating to these contracts. The DOJ has indicated it is investigating potential violations of the False Claims Act. Air France and KLM are cooperating with the DOJ investigation.

Except for the matters specified under the paragraphs 30.1 and 30.2, the Group is not aware of any governmental, judicial or arbitration dispute or proceedings (including any proceedings of which the issuer is aware, or that are pending or threatened against it) that could have a significant impact on the Group's financial position, earnings, assets, liabilities or profitability, for a period covering at least the past twelve months.

## 31. FINANCIAL DEBT

In € millions	2018			2017 restated (1)		
As of December 31	Non current	Current	Total	Non current	Current	Total
Perpetual subordinated loan in Yen	239	-	239	229		229
Perpetual subordinated loan in Swiss francs	333		333	315		315
Bonds	1,131	-	1,131	1,128	500	1,628
Debt on financial lease with bargain option	2,907	640	3,547	3,129	649	3,778
Other debt	1,123	140	1,263	1,118	154	1,272
Accrued interest	-	46	46	-	75	75
Total - Financial debt	5,733	826	6,559	5,919	1,378	7,297

<sup>(1)</sup> See note 2. in notes to the consolidated financial statements.

### Change in financial debt

In € millions	December 31, 2017 restated	New financial debt	Non monetary change	Reimbursement of financial debt	Currency translation adjustment	Other	December 31, 2018
Perpetual subordinated loan	544	-	-	-	27	1	572
Bonds Debt on financial lease with bargain	1,628	1	-	(500)	16	(14)	1,131
option Other long term	3,778	426	4	(735)	74	-	3,547
Other long-term debt	1,272	140	4	(165)	3	9	1,263
Accrued interest	75	-	-	-	-	(29)	46
Total	7,297	567	8	(1,400)	120	(33)	6,559

<sup>(1)</sup> See note 2. in notes to the consolidated financial statements.

In € millions	January 1, 2017 restated (1)	New financial debt	Non monetary change	Reimbursement of financial debt	Currency translation adjustment	Other	December 31, 2017 restated (1)
Perpetual subordinated loan	600				(56)		544
Bonds	2,153	16				(541)	1,628
Debt on financial lease with bargain option	4,084	589	8	(691)	(68)	(144)	3,778
Other long-term debt	1,347	187	6	(332)	(11)	75	1,272
Accrued interest	89					(14)	75
Total	8,273	792	14	(1,023)	(135)	(624)	7,297

<sup>(1)</sup> See note 2. in notes to the consolidated financial statements.

## 31.1 Perpetual subordinated bond

### 31.1.1 Perpetual subordinated loan in Japanese Yen

The perpetual subordinated loan in Japanese Yen was issued by KLM in 1999 for a total amount of JPY 30 billion, i.e. €239 million as of December 31, 2018.

Until 2019, this perpetual subordinated loan is subject to the payment of a coupon of 5.28 per cent on a notional of USD 248 million.

The loan is for an undetermined duration but can be redeemed early for its nominal value at the Group's discretion as of August 28, 2019. This redemption of the loan will not lead to the payment of an indemnity. However, an indemnity will be due if the loan is reimbursed in a currency other than the yen.

This debt is subordinated to all other existing and future KLM debts.

### 31.1.2 Perpetual subordinated loan in Swiss francs

The perpetual subordinated debt in Swiss francs was issued by KLM in two tranches, one in 1985 and one in 1986 in a total original nominal amount of CHF 500 million. In 2015, this loan was subject to a partial redemption by mutual agreement amounting to CHF 44 million. Following the repurchases made by KLM, the total outstanding amount is CHF 375 million, i.e. €333 million as of December 31, 2018.

This bond is reimbursable on certain specific dates, at the Group's discretion, at a price situated between its nominal value and 101.25% (as a function of the bond and the anticipated reimbursement date).

This bond is subject to the payment of a coupon deemed to be fixed rate (5.75% on CHF 270 million and of 0.75% on an amount of CHF 105 million).

This debt is subordinated to all other existing and future KLM debts.

### **31.2 Bonds**

Bond	Issuing date	Amount	Maturity	Reimbursement	Coupon
		issued (in millions)	date	date	
Bond issued in 2012	14 Dec. 2012	€ 500	18 Jan. 2018	18 Jan. 2018	6.25%
Bond issued in 2014	4 June 2014	€ 600	18 June 2021	-	3.875%
€ Bond issued in 2016	5 Oct. 2016	€ 400	5 Oct. 2022	-	3.75%
\$ Bond issued in 2016 <sup>(1)</sup>	12 Dec. 2016	\$ 145	15 Dec. 2026	-	4.35%

<sup>(1)</sup> Bonds issued to Asian institutional investors via an unlisted private placement

### 31.3 Other debt

Other debt breaks down as follows:

In € millions	2018	2017
As of December 31		
Reservation of ownership clause and mortgage debt	646	768
Other debt	617	504
Total	1,263	1,272

Mortgage debt is a debt secured by a mortgage on an aircraft. The mortgage is filed at the national civil aviation authority (the DGAC in France) in order to be publicly available to third parties. A mortgage grants to the mortgage a right to enforce the security (by order of a judge), the sale of the asset and a priority claim on the sale proceeds in line with the amount of the loan, the balance reverting to the other creditors.

Other debt mainly corresponds to bank borrowings. It also includes €16 million related to debt issuing expenses on financial debt.

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## 31.4 Maturity analysis

The financial debt maturities break down as follows:

In € millions	2018	2017
As of December 31		
Maturities in		
Y+1	1,077	1,534
Y+2	897	858
Y+3	1,548	892
Y+4	683	1,511
Y+5	828	931
Over 5 years	2,335	2,329
Total	7,368	8,055
Including: - Principal	6,559	7,297
- Interest	809	758

As of December 31, 2018, the expected financial costs amount to €259 million for the 2019 financial year, €448 million for the 2020 to 2023 financial years, and €101 million thereafter.

As of December 31, 2018, it has been considered that the perpetual subordinated loan stocks would be reimbursed according to their most probable maturities:

- probable exercise date of the issuer call for the perpetual subordinated loans;

The bonds issued in 2014 and 2016 will be reimbursed on their contractual maturity date (see notes 31.3).

## 31.5 Currency analysis

The breakdown of financial debt by currency after impact of derivative instruments is as follows:

In € millions	2018	2017
As of December 31		
Euro	4,820	5,507
US Dollar	541	693
Swiss franc	341	329
Yen	857	768
Total	6,559	7,297

### 31.6 Credit lines

As of December 31, 2018, the Group holds undrawn credit lines amounting to €1,805 million. The two main undrawn credit lines amount, respectively, to €1,140 million for the Air France-KLM holding company and Air France and €665 million for KLM.

On November 6, 2017, Air France-KLM and Air France signed with 18 international banks the early renewal of their  $\in$ 1.1 billion joint syndicated revolving credit facility established in April 2015, whose first tranche was due to mature in April 2018. The new credit facility was composed of two tranches, each amounting to  $\in$ 550 million, the first for an initial period of three years (with two one-year extension options) and the second for a duration of five years.

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This credit facility is subject to financial covenants calculated based on the Air France-KLM Group's consolidated financial statements. These financial covenants were respected as of December 31, 2018. On May 17, 2018, KLM signed a 665 million revolving credit facility with twelve international banks. This new credit facility has a duration of five years. The financial covenant ratios are calculated based on the KLM Group's consolidated financial statements and are respected as of December 31, 2018.

### 32. LEASE DEBT

In € millions		2018			2017 restated (1)			
As of December 31	Non current	Current	Total	Non current	Current	Total		
Lease debt - aircraft	2,657	821	3,478	3,171	822	3,993		
Lease debt - real estate	654	119	773	551	123	674		
Lease debt - other	234	30	264	218	48	266		
Accrued interest	1	19	20	-	-	-		
Total - Lease debt	3,546	989	4,535	3,940	993	4,933		

<sup>(1)</sup> See note 2. in notes to the consolidated financial statements.

### Change in lease debt

*In* € millions

	December 31, 2017 restated (1)	New contracts and renewals of contracts		Currency translation adjustment	Others	December 31, 2018
Lease Debt - Aircraft	3,993	129	(781)	146	(9)	3,478
Lease Debt - Real estate	674	251	(136)	-	(16)	773
Lease Debt - Others	266	59	(55)	9	(15)	264
Interests	-	-	-	1	19	20
Total	4,933	439	(972)	156	(21)	4,535

<sup>(1)</sup> See note 2. in notes to the consolidated financial statements.

In € millions	January 1, 2017 restated <sup>(1)</sup>	New contracts and renewals of contracts		Currency translation adjustment	Others	December 31, 2017 restated
Lease Debt - Aircraft	4,389	923	(837)	(482)	-	3,993
Lease Debt - Real estate	725	51	(104)	(3)	5	674
Lease Debt - Others	319	26	(43)	(31)	(5)	266
Total	5,433	1,000	(984)	(516)	-	4,933

<sup>(1)</sup> See note 2. in notes to the consolidated financial statements.

The lease debt maturity breaks down as follows:

	As of December 31, 2018	As of December 31, 2017
In € millions		restated <sup>(1)</sup>
Y+1	1,236	1,228
Y+2	1,090	1,157
Y+3	921	989
Y+4	744	847
Y+5	490	677
Over 5 years	1,124	1,276
Total	5,605	6,174
Including: - Principal	4,535	4,933
- Interest	1,070	1,241

<sup>(1)</sup> See note 2. in notes to the consolidated financial statements.

## 33. NET DEBT

In $\epsilon$ millions	Note	2018	2017	
As of December 31			$restated^{(1)} \\$	
Current and non-current financial debt	31	6,559	7,297	
Current and non-current lease debt	32	4,535	4,933	
Accrued interest	31 and 32	(67)	(76)	
Deposits related to financial debt	23	(343)	(342)	
Deposits related to lease debt		(85)	(86)	
Derivatives impact on debt		7	19	
Gross financial debt (I)		10,606	11,745	
Cash and cash equivalents	27	3,585	4,673	
Marketable securities <sup>(2)</sup>	23	74	73	
Cash secured (2)	23	265	269	
Triple A bonds <sup>(2)</sup>	23	522	379	
Other		1	(2)	
Bank overdrafts	27	(5)	(6)	
Net cash (II)		4,442	5,386	
Net debt (I-II)		6,164	6,359	

<sup>(1)</sup> See note 2. in notes to the consolidated financial statements.

<sup>(2)</sup> Included in "other financial assets"

In € millions	Note	2018	2017
As of December 31			restated (1)
Opening net debt		6,359	8,821
Operating free cash, cash flow excluding discontinued activities		(1,087)	(1,661)
Perpetual		197	-
Coupons on perpetual paid		38	38
Disposal of subsidiaries, of shares in non-controlled entities		(6)	(8)
Acquisition of subsidiaries, of shares in non-controlled entities		9	9
New lease debts (new and renewed contracts)	32	439	1,000
Unrealized exchange gains and losses on lease financial debts through OCI		121	-
Currency translation adjustment		66	(606)
Capital increase		-	(747)
Amortization of OCEANE optional part		-	16
Reclassification		3	(524)
Other		25	21
Closing net debt		6,164	6,359

 $<sup>^{(1)}</sup>$  See note 2. in notes to the consolidated financial statements.

As at December 31, 2017, the line "Reclassification" related to the early redemption of the OCEANEs and the conversion into shares. Both transactions are presented in note 28.

### 34. LOYALTY PROGRAM

Within Air-France-KLM, there are two loyalty programs: Flying Blue and BlueBiz.

As of December 31, 2018 the deferred revenues relating to the outstanding miles of the Flying Blue program amounts €763 million. This will be recognized as revenue once the miles are redeemed.

The Flying Blue program is as follow:

Flying Blue - Deferred revenues	2018	2017	
In € millions			
As of January 1	747	734	
Accumulation	302	280	
Redemption	(286)	(267)	
As of December 31	763	747	

## 35. OTHER LIABILITIES

In € millions	20	18	2017 restated			
As of December 31	Current	Non-current	Current	Non- current <sup>(1)</sup>		
Tax liabilities	825	-	809	-		
Employee-related liabilities	1,059	-	1,233	-		
Non-current asset payables	93	-	79	-		
Derivative instruments	329	339	174	228		
Deferred income	633	18	533	22		
Prepayments received	434	-	268	-		
Other	176	102	150	111		
Total	3,548	459	3,246	361		

As of December 31, 2018, derivatives include €38 million relating to foreign exchange on aircraft and €52 million relating to foreign exchange on debt and operating, against respectively €187 million and €144 million as of December 31, 2017.

Non-current deferred income mainly relates to long-term contracts in the maintenance business.

### 36. FINANCIAL INSTRUMENTS

### **36.1 Risk management**

#### Market risk management

The aim of the Air France-KLM Group's risk management strategy is to reduce its exposure to such risks. Market risk coordination and management is the responsibility of the Risk Management Committee (RMC) which is composed of the Chief Financial Officer and Senior Vice President Financial Operations of Air France-KLM and the Chief Financial Officers of Air France and of KLM.

The RMC meets each quarter to review Group reporting of the risks relating to the fuel price, the principal currency exchange rates and counterparties. During these meetings, it decides on the hedging to be implemented: targets for hedging ratios, the time periods for the respect of these targets and the types of hedging instrument to be prioritized. The decisions taken by the RMC are formalized then implemented by the Treasury Management departments within each company, in compliance with the procedures governing the delegation of powers.

Each company centralizes the management of the market risks of its subsidiaries.

Regular meetings are organized between the Treasury Management departments of the two companies on the hedging instruments used, strategies planned and counterparties.

In order to implement the strategy most appropriate to each circumstance, any type of instrument may be used provided it qualifies as hedging within IFRS. Any exception to this rule must be approved by the Risk Management Committee. As a general rule, no trading or speculation is allowed.

The treasury management departments of each company circulate weekly information on the level of cash and cash equivalents to their respective General Managements. The level of the Group's consolidated cash is communicated every week and the end on the month to the Group's General Management.

Every month, a detailed report including, amongst other information, the interest rate and currency positions, the portfolio of hedging instruments, a summary of investments and financing by currency and the monitoring of risk by counterparty is send to the General Managements.

The hedging strategy on fuel and emission permits is fully under the responsibility of the Treasury Management departments. The General Managements receive a weekly fuel report, mainly covering the transactions carried out during the week, the valuation of the positions, the percentages hedged as well as the breakdown of the instruments and underlying used, the average hedge levels and the resulting net prices. All this data covers rolling 24 months. Furthermore, a weekly Air France-KLM Group report (known as the Fuel Hedge report) consolidates the figures from the two companies relating to fuel hedging and carries out a budget update.

### • Currency risk

Most of the Air France-KLM Group's revenues are generated in euros. However, because of its international activities, the Group incurs a foreign exchange risk. The management of the currency risk for the subsidiaries of the two companies is centralized by each company. The principal exposure relates to the US dollar. Since the expenditure on items such as fuel and components exceeds the amount of revenues in dollars, the Group is a net buyer of US dollars. As the result, any significant appreciation in the dollar against the euro could result in a negative impact on the Group's activity and financial results.

Inversely Air France-KLM Group is a net seller of other currencies, the level of revenues in these currencies exceeding its expenditure. This exposure is far less significant than with the US dollar. As a result, any significant decline in these currencies against the euro would have a negative effect on the Group's financial results.

The management of the Group's exchange rate risk is carried out on the basis of the forecast net exposure for each currency. Currencies which are highly correlated to the US dollar are aggregated with the US dollar exposure.

For each currency hedged, the time span of the hedging is a rolling 24-month period, the first four quarters having more hedging than the following four. The RMC sets the hedging targets for the dollar, sterling and the yen.

Air France uses some zero-cost structured options, as hedging instruments. These options generate volatility in the financial result because on their non-aligned time value, unlike vanilla options whose time value is aligned. Changes in aligned time values are recorded in the consolidated statement of comprehensive income, in accordance with IFRS 9.

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Aircraft are purchased in US dollars, meaning that the Group is exposed to an appreciation in the dollar relative to the euro in terms of its investment in flight equipment.

The hedging strategy provides for the implementation of a graduated level of hedging between the date aircraft are ordered and their delivery.

The exchange rate risk on the Group's financial debt is limited. At December 31, 2018, 77 per cent of the Group's debt, after taking into account derivative instruments, was euro-denominated, thereby significantly reducing the risk of currency fluctuation on the debt. The exchange rate risk on debt denominated in other currencies mostly concerns the Yen 12%, the US dollar 6% and the Swiss franc 5%.

As of January 1, 2018, the Group has applied IFRS16 meaning that aircraft leases mostly denominated in US dollars, are accounted for in the Group's debt. These loans have been requalified as hedging for the Network's future revenues in USD dollars. Consequently, the impact of foreign exchange differences in US dollars is accounted in other comprehensive income. For both Transavia and KLM Cityhopper which have no US dollar revenues, hedging programs specific to these commitments have been defined.

#### • Interest rate risk

A portion of the debt is contracted at floating rates. However, to limit its volatility Air France and KLM have used option and swap strategies involving the use of derivatives to convert a significant proportion of their floating-rate debt into fixed rates; after swaps, the Air France-KLM Group's debt contracted at fixed rates represents 72 per cent of the overall total. The interest rate on the Group's gross debt after swaps stood at 2.96 per cent at December 31, 2018 versus 3.09 per cent at December 31, 2017.

#### • Fuel price risk

The fuel bill is one of the largest cost items for airlines making oil price volatility a risk for the air transport industry. A sharp increase in the oil price can have a very material negative impact on the profitability of airlines, particularly if the economic environment does not enable them to adjust their pricing strategies. Similarly, a sharp decline in fuel prices is favorable for airline profitability. However, the way in which airlines pass on a sharp fall in the fuel price in their fares is a factor of significant uncertainty.

Risks linked to the jet fuel price are hedged within the framework of a hedging strategy defined by the RMC for the whole of the Air France-KLM Group.

The hedging strategy, approved by the Board of Directors, sets the time span of the hedges at two years (a rolling 24 months) and the target hedging ratio at 60 per cent. Furthermore, the hedging is based on the use of simple futures or option-based instruments. These hedging instruments must also be compatible with IFRS 9.

With the application of IFRS 9 as of January 1, 2018, the hedging strategy of the Group has evolved and involves now component of non-financial items (crude oil and gasoil are specified as components of jet fuel prices). These components are considered as separately identifiable and reliably measurable as required by IFRS 9.

#### Main characteristics of the hedge strategy

Hedge horizon: two years rolling

Minimum hedge percentage, to reach at the end of the current quarter:

- quarter underway: 60% of the volumes consumed;
- quarter 1 to quarter 3: 60% of the volumes consumed;
- quarter 4: 50% of the volumes consumed;
- quarter 5: 40% of the volumes consumed;
- quarter 6: 30% of the volumes consumed;
- quarter 7: 20% of the volumes consumed;
- quarter 8: 10% of the volumes consumed.
- Increment of coverage ratios: 10% by quarter

Underlyings: Brent, Gas Oil and Jet Fuel

Instruments:

Swap, call, call spread, three ways, four ways and collar.

*Implementation of monitoring indicators on positions:* 

To ensure more effective monitoring of the marked-to-market positions and a dynamic management of its exposure, the Group uses the VAR (value at risk) metric to help measure the risk incurred by its portfolio. This monitoring is also reinforced by taking into account the maximum loss and maximum gain which limit the scale of variation of this same portfolio and enable the appropriate reaction.

#### · Risks on carbon credit

To meet its regulatory obligations, the  $CO_2$  emission quota acquisition strategy has been monitored and reviewed during every RMC meeting since October 2011. Its implementation led to the progressive hedging of the future requirement through the use of forwards contracts meaning that the 2019 requirement and a portion of the 2020 requirement are hedged.

Underlyings: EUA, EUAA and CER quotas.

Instruments: Forwards, delivery and payment during the quarter preceding the compliance application date.

#### • Investment risks

The cash resources of Air France, KLM and Air France-KLM are currently invested over a short-term time horizon, primarily deposits, money market mutual funds and certificates mainly rated A1/P1, the other lines being rated A2/P2.

Lastly, in order to reduce the currency risk on the debt, a portion of KLM's liquid assets is invested in high-quality foreign-currency denominated bonds.

#### • Equity risks

The Air France-KLM Group holds a limited number of shares which are listed for trading. The value of these investments may vary during their period of ownership. These investments are accounted for using either the equity method (associates) if the Group has the ability to exercise significant influence, or at their fair value. If the fair value cannot be determined from a practical point of view, the value of the investment is measured at its acquisition cost.

As of December 31, 2018, the Group continues to own 4.95 million shares in Amadeus IT Holding S.A., the totality of these shares being covered by a hedging transaction. This hedge transaction (collar) enables the Group to protect the value of these shares. In November 2018, Air France-KLM rolled over a hedging transaction in the form of a collar maturing in November 2019, to protect the value of the totality of these shares.

The treasury shares held by Air France-KLM are not deemed to be investments. Furthermore, the treasury shares are not deemed to be exposed to risk, since any variation in the value of these shares is only recognized directly in equity when they are sold in the market, with no impact on the net result.

#### • Counterparty risk management

The rules concerning the management of counterparty risk are established by the RMC and applied by the companies.

Except in the event of express dispensation from the RMC, counterparties must benefit from a minimum rating of BBB+ (S&P) with the exception of mutual funds where the risk is considered negligible. The maximum commitments by counterparty are determined based on the quality of their rating. The RMC also monitors the trend in the respective proportion each counterparty represents of the overall hedging portfolio (fuel, currency and interest rate) and investments. The positions of both Air France and KLM, together with those of the Air France-KLM parent company, are taken into account in the assessment of the overall exposure. A monthly report is established and circulated to the members of the General Management in the two companies. It is supplemented by real time information in the event of any real risk of a rating downgrade for counterparties.

The transactions involving potential counterparty risk are as follows:

- financial investments:
- derivative instruments;
- trade receivables.

- Counterparty risk linked to financial investments and derivative instruments is managed by the Risk Management Committee which establishes limits by counterparty, for all instruments except investments in money market funds (OPCVM) for which the counterparty risk is deemed not to be significant. The Group's counterparty-risk reporting is circulated each month to the executive managements, the risk being measured at the fair market value of the various instruments. Any exceeding of a limit immediately results in the implementation of corrective measures.
- The counterparty risk linked to derivative instruments is taken into account in the valuation of their market value as described in note 4.11. Derivative instruments are governed by the ISDA and FBF compensation master agreements. Within the framework of these agreements, compensation (in the event of default) must be made by counterparty for all the derivatives governed by each type of agreement.
- Counterparty risk relating to trade receivables is limited due to the large number and geographical diversity of the customers comprising the trade receivables portfolio.

The Group has identified the following exposure to counterparty risk:

### LT Rating (Standard & Poors)

#### **Total exposure in € millions**

	As of December 31, 2018	As of December 31, 2017
AA	135	247
A	2,429	2,076
BBB	17	130
Total	2,581	2,453

This presentation does not include money market funds (OPCVM) and current accounts.

### Liquidity risk

The liquidity risk relates to the credit lines held by the Group, as described in note 31.6.

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## **36.2 Derivative instruments**

As of December 31, 2018, the fair value of the Group's derivative instruments and their expected maturities are as follows:

In $\epsilon$ millions		Total	Y+1	Y+2	Y+3	Y+4	Y+5	> <b>Y</b> +5
Commodities	Asset	78	52	26	-	-	-	-
derivative instruments	Liability	(542)	(297)	(245)	-	-	-	-
Interest rate derivative	Asset	21	1	1	8	-	8	3
instruments	Liability	(35)	(5)	(4)	(9)	(5)	(2)	(10)
Currency exchange	Asset	285	95	82	41	42	14	11
derivative instruments	Liability	(89)	(25)	(16)	(12)	(6)	-	(30)
A 1	Asset	13	13	-	-	-	-	-
Amadeus instrument	Liability	(1)	(1)	-	-	-	-	_
Carbon credit	Asset	81	64	17	-	-	-	-
derivative instruments	Liability	(1)	(1)	-	-	-	-	-
Total	Asset	478	225	126	49	42	22	14
	Liability	(668)	(329)	(265)	(21)	(11)	(2)	(40)

<sup>\*</sup> see note 31.2.1

As of December 31, 2017, the fair value of the Group's derivative instruments and their expected maturities were as follows:

In $\epsilon$ millions		Total	Y+1	Y+2	<b>Y</b> +3	<b>Y</b> +4	Y+5	> <b>Y</b> +5
Commodities derivative instruments	Asset	504	412	92	_	_		
	Liability	(25)	(24)	(1)	-	-	-	-
Interest rate derivative	Asset	22	1	1	_	10	_	10
instruments	Liability	(45)	(2)	(4)	(5)	(11)	(7)	(16)
Currency exchange	Asset	152	64	15	15	16	28	14
derivative instruments	Liability	(332)	(148)	(81)	(29)	(26)	(15)	(33)
Amadeus shares	Asset	5	5	-	-	-	-	-
derivative instrument	Liability	-	-	-	-	-	-	-
Carbon credit	Asset	13	8	5	-	-	-	-
derivative instruments	Liability	-	-	-	-	-	-	-
	Asset	696	490	113	15	26	28	24
Total	Liability	(402)	(174)	(86)	(34)	(37)	(22)	(49)

<sup>\*</sup> see note 31.2.1

### 36.2.1 Commodity risk linked to fuel prices

The Group's commitments on Brent, Gas Oil and Jet CIF are presented below, at their nominal value:

### • As of December 31, 2018

In € millions	Nomina 1	Maturity Maturities between 1 and 5 years					Maturities between 1 and 5 years				
		below 1 year	1-2 years	2-3 years	3-4 years	4-5 years	+ 5 years				
Commodity risk (cash flow hedging operating flows)											
Swap	869	632	237	-	-	-	-			(80)	
Options	3,311	2,148	1,163	-	-	-	-			(384)	
Total	4,180	2,780	1,400	-	-	-	-			(464)	
Price after hedge USD/ Metric Tons		650	662	-	-	-	-			-	

Further to the significant decrease in the Brent price over the period, the fair value is negative.

No inefficiencies on fuel hedging have been recognized because of the hedging by component.

The price after hedge of the total fuel expenses is equal to the market price, to which unitary into-plane costs and hedge results have been added. The hedge results reflects the payout of the hedging strategy based on the forward curve as of December 31, 2018. The hedge results include realized over-effectiveness, option premiums, results of unwound structures and exclude time value.

### • As of December 31, 2017

In $\epsilon$ millions	Nominal	Maturity	Maturities between 1 and 5 years			Fair value		
		below 1 year	1-2 years	2-3 years	3-4 years	4-5 years	+ 5 years	
Commodity risk (cash flow hedging operating flows)								
Swap	1,118	900	218	-	-	-	-	192
Options	2,611	1,753	858	-	-	-	-	287
Total	3,729	2,653	1,076	-	-	-	-	479

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## Fuel hedge sensitivity

The impact on "income before tax" and on "gains/(losses) taken to equity" of a variation in the fair value of the fuel hedges following a  $\pm$ -- USD 10 variation in the price of a barrel of Brent is as follows:

In € millions	20	18	2017			
As of December 31	Increase of USD 10 per barrel of Brent	Decrease of USD 10 per barrel of Brent	Increase of USD 10 per barrel of Brent	Decrease of USD 10 per barrel of Brent		
Income before tax	=	-	=	=		
Gains / (losses) taken to equity	563	(564)	525	(497)		

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## **36.2.2** Exposure to interest rate risk

To manage the interest rate risk on its short and long-term borrowings, the Group uses instruments with the following nominal values:

### As of December 31, 2018

In $\epsilon$ millions	Nominal	Balance sheet item of underlying items	Maturity		Maturities between 1 and 5 years			Fair value	
			below 1 year	1-2 years	2-3 years	3-4 years	4-5 years	+ 5 years	
Operations qualified as cash flow hedging	1,768		136	75	67	39	226	1,225	(28)
Rate swaps	1,618	Financial debt	136	75	67	39	226	1,075	(29)
Options	150	Financial debt	-	-	-	-	-	150	1
Operations qualified as fair value hedging	200		-	-	200	-	-	-	6
Rate swaps	200	Financial debt	-	-	200	-	-	-	6
Operations qualified as fair value through profit and loss	147		22	23	20	18	12	52	8
Rate swaps	147	Financial debt	22	23	20	18	12	52	8
Total	2,115		158	98	287	57	238	1,277	(14)

### As of December 31, 2017

In € millions	Nominal	Balance sheet item of underlying items	Maturity		Maturities between 1 and 5 years					
			below 1 year	1-2 years	2-3 years	3-4 years	4-5 years	+ 5 years		
Operations qualified as cash flow hedging	1,115		101	73	39	190	78	634	(32)	
Rate swaps	965	Financial debt	101	73	39	190	78	484	(32)	
Options	150	Financial debt	-	-	-	-	-	150	-	
Operations qualified as fair value hedging	379		-	-	-	226	-	153	10	
Rate swaps	379	Financial debt	-	-	-	226	-	153	10	
Operations qualified as fair value through profit and loss	-		-	-	-	-	-	-	(1)	
Other	-		-	-	-	-	-	-	(1)	
Total	1,494		101	73	39	416	78	787	(23)	

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In 2018, given the perfect economic relationship between hedging instruments and hedged items, no ineffectiveness has been recognized on interest rate hedging strategies.

Taking into account the hedging operations, the Group's exposure to interest rate risks breaks down as follows:

In € millions		201	.8			201	7	
As of December 31	Before	hedging	After	hedging	Before	hedging	After l	nedging
	Base	Average interest rate	Base	Average interest rate	Base	Average interest rate	Base	Average interest rate
Fixed-rate financial assets and liabilities								
Fixed-rate financial assets	2,662	1.4%	2,662	1.4%	2,367	0.2%	2,367	0.2%
Fixed-rate financial liabilities	7,702	5.0%	8,765	4.5%	8,953	5.0%	9,499	5.0%
Floating-rate financial assets and liabilities								
Floating-rate financial assets	1,247	0.1%	1,247	0.1%	2,571	0.2%	2,571	0.2%
Floating-rate financial liabilities	3,384	1.4%	2,321	1.7%	3,316	1.5%	2,770	1.6%
Without-rate financial assets	1,495	-	1,497	-	1,382	-	1,382	-
Without-rate financial liabilities	7	-	9	-	(28)	-	(28)	-

As of December 31, 2018 and December 31, 2017, without-rate financial assets mainly include cash and the revaluation of Amadeus shares at their fair value.

### **Interest rate sensitivity**

The Group is exposed to the risk of interest rate variation. A 100-basis point variation (increase or decrease) in interest rates would have an impact of  $\in$ 10 million on the financial income for the year ended December 31, 2018 versus  $\in$ 2 million for the year ended December 31, 2017.

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## 36.2.3 Exposure to exchange rate risk

The nominal amounts of futures and options linked to exchange rates are detailed below given the nature of the hedging operations, (see note 28.5):

### • As of December 31, 2018

In € millions	hedged	d item	Maturity	N	Maturities b	petween 1 a	and 5 year	rs	Fair value
	Nominal	Balance sheet Item	below 1 year	1-2 years	2-3 years	3-4 years	4-5 years	+ 5 years	
Exchange risk (cash flow hedging of operating flows)	3,927		2,418	1,382	-	-	-	127	47
Exchange rate options	1,948	N/A	1,208	740	-	-	-	-	20
Forward purchases	1,419	N/A	897	522	-	-	-	-	47
Forward sales	433	N/A	313	120	-	-	-	-	(2)
Debt	127	Debt	-	-	-	-	-	127	(18)
Exchange risk (fair value hedging of flight equipment acquisition	4,646		1,373	1,268	1,025	587	256	137	133
Exchange rate options	159	Other commitments			14	107	38	-	18
Forward purchases	3,523	Other commitments	1 1.75	909	757	410	179	93	122
Forward sales	964	Other commitments	102	359	254	70	39	44	(7)
Exchange risk (trading)	215		90	95	30	-	-	-	16
Forward purchases	215		90	95	30	-	-	-	16
Forward sales	-		-	-	-	-	-	-	-
Total	8,788		3,881	2,745	1,055	587	256	264	196

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### • As of December 31, 2017

In € millions	Hedge	d item	Maturity	N	laturities b	between 1	and 5 years	S	Fair value
	Nominal	Balance sheet Item	below 1 year	1-2 years	2-3 years	3-4 years	4-5 years	+ 5 years	
Exchange risk (cash flow hedging of operating flows)	3,188		2,130	937	-	-	-	121	(109)
Exchange rate options	1,627	N/A	1,057	570	-	-	-	-	(40)
Forward purchases	1,020	N/A	720	300	-	-	-	-	(59)
Forward sales	420	N/A	353	67	-	-	-	-	15
Debt	121	Debt	-	-	-	-	-	121	(25)
Exchange risk (fair value hedging of flight equipment acquisition	6,205		3,590	708	626	475	488	318	(70)
Exchange rate options	136	Other commitments				14	107	15	9
Forward purchases	5,689	Other commitments	3,511	678	557	405	314	224	(111)
Forward sales	380	Other commitments	79	30	69	56	67	79	32
Exchange risk (trading)	238		126	30	58	24	-	-	(1)
Forward purchases	119		63	15	29	12	-	-	14
Forward sales	119		63	15	29	12	-	-	(15)
Total	9,631		5,846	1,675	684	499	488	439	(180)

Unaligned time value of options with-barrier is booked under other financial income and expenses in the income statement for an amount of €41 million.

### **Currency hedge sensitivity**

The value in euros of the monetary assets and liabilities is presented below:

<i>In</i> € <i>millions</i>	Monetary as	sets	Monetary liabilities		
As of December 31	2018	2017	2018	2017	
US dollar	1,442	943	3,680	4,577	
Pound sterling	38	44	30	37	
Yen	25	18	841	780	
Swiss francs	15	13	330	327	
Others	272	237	131	86	

The amounts of monetary assets and liabilities disclosed above do not include the effect of the revaluation of assets and liabilities documented in fair value hedge.

The impact on "income before tax" and on "gains/(losses) taken to equity" of a 10 per cent appreciation in foreign currencies relative to the euro is presented below:

<i>In</i> € <i>millions</i>	US dollar Pound sterling		US dollar Pound		Yen	-
As of December 31	2018	2017	2018	2017	2018	2017
Income before tax	(84)	45	5	(13)	(93)	(79)
Gains / (losses) taken to equity	251	147	(62)	(32)	(6)	(11)

The impact of the change in fair value of currency derivatives on "income before tax" and on "gains/ (losses) taken to equity" of a 10 per cent depreciation in foreign currencies relative to the euro is presented below:

In € millions	US dollar		Pound s	sterling	Yen		
As of December 31	2018	2017	2018	2017	2018	2017	
Income before tax	43	(112)	(5)	-	81	73	
Gains / (losses) taken to equity	(130)	(85)	48	37	12	14	

### 36.2.4 Carbon credit risk

As of December 31, 2018, the Group has hedged its future purchases of CO<sub>2</sub> quotas as follow:

### As of December 31, 2018

In € millions	Nominal	Maturity		Maturities between 1 and 5 years				Fair value
		below 1 year	1-2 years	2-3 years	3-4 years	4-5 years	+ 5 years	
Operating flows as cash flow hedging	170	109	61	-	-	-	,	80
Forwards	170	109	61	-	-	-	-	80
Total	170	109	61	-	-	-	-	80

### As of December 31, 2017

In € millions	Nominal	Maturity		Maturities between 1 and 5 years			Fair value	
		below 1 year	1-2 years	2-3 years	3-4 years	4-5 years	+ 5 years	
Operating flows as cash flow hedging	53	25	28	-	-	-	-	13
Forwards	53	25	28	-	-	-	-	13
Total	53	25	28	-	-	-	-	13

These contracts mostly expire within three years.

### 36.3 Market value of financial instruments

Market values are estimated for most of the Group's financial instruments using a variety of valuation methods. However, the methods and assumptions used to provide the information set out below are theoretical in nature. They include the following inherent limitations:

- \* The estimated market values of financial instruments are estimated on the basis of the market price as of December 31, 2018 and December 31, 2017.
- \* The estimated amounts as of December 31, 2018 and December 31, 2017 are not indicative of gains and/or losses potentially arising on maturity or in the event of cancellation of a financial instrument.

The application of alternative methods and assumptions may, therefore, have a significant impact on the estimated market values.

The methods used are as follows:

\* Cash, trade receivables, other receivables, short-term bank facilities, trade payables and other payables:

The Group considers that, due to their short-term nature, net book value can be deemed a reasonable approximation of their market value.

#### \* Marketable securities, investments and other securities:

The market value of securities is determined based mainly on the market price or the prices available on other similar securities. Securities classified under equity instruments are recorded at their stock market value.

Where no market comparable exists, the Group uses their book value, which is deemed a reasonable approximation of their market value in this instance.

#### \* Borrowings, other financial debts and loans:

The market value of fixed and floating-rate loans and financial debts is determined based on discounted future cash flows at market interest rates for instruments with similar features.

#### \* Derivative instruments:

The market value of derivative instruments corresponds to the amounts that would be payable or receivable were the positions to be closed out as of December 31, 2018 and December 31, 2017, calculated using the year-end market rate.

Only the financial assets and liabilities whose fair values differs from their net book values are presented in the following table:

In € millions	20	18	20	17
As of December 31	Net book value	Estimated market value	Net book value	Estimated market value
Financial assets				
Loans	612	594	459	479
Financial liabilities				
Bonds	1,131	1,171	1,628	1,698
Bond 2012	-	-	500	502
Bond 2014	604	626	607	643
Bond € 2016	400	412	400	432
Bond \$ 2016	127	133	121	121
Perpetual subordinated loans	572	527	544	251
Other borrowings and financial debt	1,641	1,771	1,955	1,808

## 36.4 Valuation methods for financial assets and liabilities at their fair value

The breakdown of the Group's financial assets and liabilities is as follows based on the three classification levels (see note 4.11):

In € millions	Lev	el 1	Lev	el 2	Leve	13	Tot	tal
As of December 31	2018	2017	2018	2017	2018	2017	2018	2017
Financial asset equity instruments	377	400	13	-	-	-	390	400
Asset debt instruments								
Marketable securities and cash secured	11	15	327	327	-	-	338	342
Cash equivalents liquidity funds (JV/P&L)	479	2,240	2,318	1,793	-	-	2,797	4,033
Derivative instruments assets								
Interest rate derivatives	-	-	21	23	-	-	21	22
Currency exchange derivatives	-	-	285	152	-	-	285	152
Commodity derivatives	-	-	78	503	-	-	78	504
ETS derivatives	-	-	81	13	-	-	81	13
Others	-	-	13	5	-	-	13	5

Financial liabilities at fair value comprise the fair value of interest rate and foreign exchange. These valuations are classified as level 2.

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## 37. FLIGHT EQUIPMENT ORDERS

Due dates for commitments to firm orders with a view to the purchase of flight equipment are as follows:

In € millions	2018	2017
As of December 31		
Y+1	1,274	966
Y+2	914	968
Y+3	1,279	950
Y+4	831	1,401
Y+5	913	812
> Year Y+5	344	1,245
Total	5,555	6,342

These commitments mainly relate to amounts in US dollars, converted into euros at the closing date exchange rate. All these amounts are hedged.

The number of aircraft under firm order as of December 31, 2018 decreased by 14 units compared with December 31, 2017 and stood at 49 aircraft.

This change is explained by the delivery of 19 aircraft and 5 aircraft on order.

### **Long-haul fleet (passenger)**

The Group took delivery of five Boeing B787s.

### Medium-haul fleet

The Group took delivery of one Airbus A320s and six Boeing B737s.

### Regional fleet

The Group took delivery of five Embraer EMB170s and two Embraer EMB190s.

Aircraft type	To be delivered in	Y+1	Y+2	Y+3	Y+4	Y+5	Beyond Y+5	Total
Long-haul	fleet – passenger							
1050	As of December 31, 2018	3	3	7	5	7	3	28
A350	As of December 31, 2017	-	3	3	7	5	10	28
D707	As of December 31, 2018	6	4	4	2	1		17
B787	As of December 31, 2017	5	4	4	6	2	1	22
Medium-h	aul fleet							
A320	As of December 31, 2018	-	-	-	-	-	-	-
A320	As of December 31, 2017	1	-	-	-	-	-	1
B737	As of December 31, 2018	4	-	-	-	-	-	4
<b>D</b> 737	As of December 31, 2017	5	-	-	-	-	-	5
Regional fl	<u>leet</u>							
EMB 170	As of December 31, 2018	-	-	-	-	-	-	-
EMB 170	As of December 31, 2017	5	-	-	-	-	-	5
EMB 190	As of December 31, 2018	-	-	-	-	-	-	-
EMID 190	As of December 31, 2017	2	-	-	-	-	-	2
Total	As of December 31, 2018	13	7	11	7	8	3	49
1 otai	As of December 31, 2017	18	7	7	13	7	11	63

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### 38. OTHER COMMITMENTS

### 38.1 Commitments made

In € millions	2018	2017
As of December 31		
Call on investment securities	143	130
Warranties, sureties and guarantees	381	287
Secured debts	4,213	4,713
Other purchase commitments	350	376

The line "other purchase commitments" includes the Group's acquisition of a 31% stake in Virgin Atlantic's share capital for GBP 220 million ( $\in$  246 million).

The restrictions and pledges as of December 31, 2018 are as follows:

<i>In</i> € <i>millions</i>			
	Amount	NBV of balance sheet	Corresponding %
	pledged	entry concerned	
Intangible assets	-	1.194	-
Tangible assets	4,750	11,670	40.7 %
Other financial assets	995	1,812	54.9 %
Total	5,745	14,676	

### 38.2 Commitments received

In € millions	2018	2017
As of December 31		
Warranties, sureties and guarantees	235	228
Put on shares (1)	241	130

<sup>(1)</sup> estimation based on the price for the disposal of 49.99 % of Servair at the end of 2016

Warranties, sureties and guarantees principally comprise letters of credit from financial institutions.

The Group disposes of the following put options on Servair shares:

- As of each first quarter between 2020 and 2025 inclusive: put options on a number of shares enabling Gategroup to reach 80% of Servair's share capital (initial option).
- One year after the exercise of the initial put option, in each first quarter between 2021 and 2025: put options on all the shares still held by the Group.

If the Group does not exercise the initial option, in each first quarter between 2020 and 2025: Gategroup disposes of call options on a number of Servair shares enabling Gategroup to reach 80% of the Servair share capital.

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### 38.3 Order book

#### **Long term contracts of maintenance business**

The future revenues from long-term contracts in the maintenance business amount to €9,029 million. The Group expects 60% of repayment over the next five years.

### Passenger and freight transportation

As indicated in note 4.6, the Group applies the exemption provided by IFRS 15.

#### Loyalty program

The redemption of the liability on the loyalty program is presented in note 34.

### 39. RELATED PARTIES

## 39.1 Transactions with the principal executives

The total gross compensation recorded as costs for the members of the Group Executive Committee in respect of their functions within the Group breaks down as follows:

In € millions	2018	2017
Period from January 1 to December 31		
Short-term employee benefits	6.4	8.5
Post-employment benefits	0.4	0.7
Termination benefits	1.2	0.5
Share-based payment	0.6	0.3
Total	8.6	10.0

As of May 15, 2018, the compensation of the non-executive Chairman of the Board amounts to €0.13 millions.

As of December 31, 2018, directors and their relatives held less than 7.5 per cent of the voting rights.

Directors fees booked in expenses amount to 0.9 million as of December 31, 2018, versus 0.7 million as of December 31, 2017.

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## 39.2 Transactions with the other related parties

The total amounts of transactions with related parties are as follows:

In $\epsilon$ millions	2018	2017
As of December 31		
Assets		
Net trade accounts receivable	189	189
Other current assets	20	9
Other non-current assets	9	9
Total	218	207
Liabilities		
Trade accounts payable	165	191
Other current liabilities	197	154
Other long-term liabilities	2	-
Total	364	345
In € millions	2018	2017
As of December 31	2010	2017
Net sales	243	268
Landing fees and other rents	(349)	(441)
Other selling expenses	(21)	(27)
Passenger service	(442)	(443)
Other	(79)	(115)
Total	(648)	(758)

As a part of its normal business, the Group enters into transactions with related parties including transactions with State-owned and governmental entities such as the French Defense Ministry, the Paris Airport Authority ("Aéroports de Paris", or "ADP") and the French civil aviation regulator ("DGAC"). Air France-KLM considers that such transactions are concluded on terms equivalent to those on transactions with third parties. The most significant transactions are described below:

### Aéroports De Paris (ADP)

- Land and property rental agreements,
- Airport and passenger-related fee arrangements.

In addition, ADP collects airport landing fees on behalf of the French State.

Total expenses incurred by the Group in connection with the afore-mentioned arrangements amounted to a respective €263 million and €350 million for the periods ended December 31, 2018 and December 31, 2017.

### **Defense Ministry**

Air France-KLM has entered into contracts with the French Defense Ministry concerning the maintenance of aircraft in the French Air Force. The net revenue derived from this activity amounts to €61 million for the year ended December 31, 2018 versus €81 million as of December 31, 2017.

#### Direction Générale de l'Aviation Civile (DGAC)

This civil aviation regulator is under the authority of the French Ministry of Transport, which manages security and safety in the French air space and at airports. As a result, the DGAC charges fees to Air France-KLM for the use of installations and services which amounts to €96 million as of December 31, 2018 versus €98 million for the year ended December 31, 2017.

#### **China Eastern Airlines and Delta Air Lines**

On October 3, 2017, Air France-KLM announced the completion of the capital increases reserved to China Eastern Airlines and Delta Air Lines. As from that date, the Group has considered these two airlines to be related parties.

The net revenue derived by the Group in connection with the afore-mentioned arrangements amounted to a respective €74 million and €80 million for the periods ended December 31, 2018 and December 31, 2017.

### 40. CONSOLIDATED STATEMENT OF CASH FLOW

## 40.1 Other non-monetary items and impairment

Other non-monetary items and impairment can be analyzed as follows:

In € millions	Notes	2018	2017
As of December 31			
Variation of provisions relating to restructuring plan	30	(111)	(116)
Variation of provisions relating to pension	22 & 29	(13)	(23)
Changes to the KLM pension plans	29	(74)	1,769
Change in fair value of hedged shares		(4)	(84)
Other		(52)	18
Total		(254)	1,564

#### Changes of KLM flight deck crew and cabin crew pension plans

The line "Changes to the KLM pension plans" included, in 2017, the impact of the modification of the Cabin Crew pension plan and the Flight Deck Crew pension plan. Both plans qualified as collective defined contribution schemes and led to the derecognition of the pension assets. The transactions are presented in detail in notes 3 and 29.

### 41. STATUTORY AUDITORS' FEES

### KPMG:

In $\epsilon$ millions		2018			2017			
As of December 31	Statutory auditor		Netwo	ork	Statutory auditor		Network	
	Amount	%	Amount	%	Amount	%	Amount	%
Statutory audit, certification, review of stand-alone and consolidated accounts	2.1	81%	0.9	69%	2.2	88%	0.9	90%
- Air France-KLM SA - Consolidated subsidiaries	0.6 1.5		- 0.9		0.6 1.6		0.9	
Other services	0.5	19%	0.4	31%	0.3	12%	0.1	10%
- Air France-KLM SA - Consolidated subsidiaries	0.1 0.4		0.4		0.3		0.1	
Total Air France-KLM	2.6		1.3		2.5		1.0	

#### Deloitte & Associés:

In € millions	2018				2017			
As of December 31	Statutory auditor		Network		Statutory auditor		Network	
	Amount	%	Amount	%	Amount	%	Amount	%
Statutory audit, certification, review of stand-alone and consolidated accounts	2.0	83%	0.8	73%	2.0	91%	0.9	100%
- Air France-KLM SA	0.6		-		0.6		-	
- Consolidated subsidiaries	1.4		0.8		1.4		0.9	
Other services	0.4	17%	0.3	27%	0.2	9%	-	0%
- Air France-KLM SA	_		-		0.2		-	
- Consolidated subsidiaries	0.4		0.3		-		-	
Total Air France-KLM	2.4		1.1		2.2		0.9	

In 2018, audit fees increased by  $\epsilon$ 1,4 million due to the application of the three new standards: IFRS 9, IFRS 15 and IFRS 16.

## **42. CONSOLIDATION SCOPE**

As of December 31, 2018, the scope includes 77 fully-consolidated entities, 19 equity affiliates and 1 joint operation.

Based on the Air France-KLM ownership in terms of both voting rights and equity interest and on the functioning mode of the Group's Executive Committee, Air France-KLM has the power to manage the KLM Group's financial and operational strategies and controls KLM. As a result, KLM is fully consolidated in Air France-KLM's consolidated financial statements.

The interest percentage in KLM is calculated based on the ordinary shares.

# **42.1 Consolidated entities**

AIR FRANCE SA  KONINKLIJKE LUCHTVAART MAATSCHAPPIJ N.V.  KONINKLIJKE LUCHTVAART MAATSCHAPPIJ N.V.  KONINKLIJKE LUCHTVAART MAATSCHAPPIJ N.V.  ROMARITUS  BLUE CONNECT  BLUELINK  France  Pasenger  100  100  100  BLUELINK  BLUELINK INTERNATIONAL  France  Pasenger  100  100  BLUELINK INTERNATIONAL AUSTRALIA  BLUELINK INTERNATIONAL CZ S.R.O.  Czech Rep. Pasenger  100  100  BLUELINK INTERNATIONAL STRAISBOURG  France  Pasenger  100  100  BLUELINK INTERNATIONAL STRAISBOURG  France  Pasenger  100  100  100  BLUELINK INTERNATIONAL STRAISBOURG  France  Pasenger  100  100  100  CYONIFC B.V.  Netherlands  Pasenger  100  100  100  HOP! TRAINING  HOP! TRAINING  France  Pasenger  100  100  HOP! TRAINING  France  Pasenger  100  49  INTERNATIONAL AIRLINE SERVICES LIMITED  INTERNATIONAL MARINE AIRLINE SERVICES  LIMITED  INTERNATIONAL MARINE AIRLINE SERVICES  LIMITED  INTERNATIONAL MARINE AIRLINE SERVICES  IMITED  INTERNATIONAL MARINE AIRLINE SERVICES  IMITED  INTERNATIONAL MARINE AIRLINE SERVICES  France  Pasenger  100  49  VERNERATIONAL MARINE AIRLINE SERVICES  France  Pasenger  100  49  VERNERATIONAL MARINE AIRLINE SERVICES  France  Pasenger  100  49  VERNERATIONAL AIRLINE  REPARENCE  R	Entity	Country	Segment	% interest	% control
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IASA INCORPORATED   Philippines   Passenger   100   49   INTERNATIONAL AIRLINE SERVICES EUROPE   United Kingdom   Passenger   100   49   INTERNATIONAL AIRLINE SERVICES LIMITED   United Kingdom   Passenger   100   49   INTERNATIONAL MARINE AIRLINE SERVICES   United Kingdom   Passenger   100   49   INTIERNATIONAL MARINE AIRLINE SERVICES   United Kingdom   Passenger   100   49   ILMITED   United Kingdom   United Kingdom   Inited Kingd			•		
INTERNATIONAL AIRLINE SERVICES EUROPE   United Kingdom   Passenger   100   49			-		
LIMITED   United Kingdom   Passenger   100   49     INTERNATIONAL MARINE AIRLINE SERVICES   United Kingdom   Passenger   100   49     INTERNATIONAL MARINE AIRLINE SERVICES   United Kingdom   Passenger   100   49     LIMITED   United Kingdom   Passenger   100   49     KLM CITYHOPPER B.V.   Netherlands   Passenger   100   49     KLM CITYHOPPER UK LTD   United Kingdom   Passenger   100   49     KLM CITYHOPPER UK LTD   United Kingdom   Passenger   100   49     KLM FLIGHT ACADEMY B.V.   Netherlands   Cargo   100   49     KLM FLIGHT ACADEMY B.V.   Netherlands   Cargo   100   49     MARTINAIR HOLLAND N.V.   Netherlands   Cargo   100   49     MARTINAIR HOLLAND N.V.   Netherlands   Cargo   100   49     MARTINAIR HOLLAND N.V.   Netherlands   Cargo   100   100     SODEXI   France   Cargo   65   65     AFI KLM E&M TEARDOWN MANAGEMENT SAS   France   Maintenance   100   100     AIR FRANCE INDUSTRIE US   United States   Maintenance   100   100     AIR FRANCE KLM COMPONENT SERVICES CO LTD   China   Maintenance   100   100     AIR FRANCE KLM COMPONENT SERVICES   Prance   Maintenance   100   100     BARFIELD INC   United States   Maintenance   100   100     BARFIELD USA LLC   United States   Maintenance   100   100     BARFIELD USA LLC   United Kingdom   Maintenance   100   100     EUROPPEAN PNEUMATIC COMPONENT   Netherlands   Maintenance   100   49     EUROPPEAN PNEUMATIC COMPONENT   Netherlands   Maintenance   100   49     EUROPPEAN PREUMATIC COMPONENT   Netherlands   Maintenance   100   49     EUROPPEAN PREUMATIC COMPONENT   Netherlands   Transavia   100   49     EUROPPEAN MAINTEN SAS   France   Transavia   100   49     EUROPPEAN MAINTEN SAS   France   Transavia   100   49     TRANSAVIA AIRLINES B.V.   Netherlands   Transavia   100   49     TRANSAVIA FRANCE SAS   Franc			-		
INTERNATIONAL MARINE AIRLINE SERVICES   United Kingdom		United Kingdom	Passenger	100	49
LIMITED   JOON SAS	INTERNATIONAL AIRLINE SERVICES LIMITED	United Kingdom	Passenger	100	49
KLM CITYHOPPER B.V.         Netherlands         Passenger         100         49           KLM CITYHOPPER UK LTD         United Kingdom         Passenger         100         49           KLM EQUIPMENT SERVICES B.V.         Netherlands         Passenger         100         49           KLM FLIGHT ACADEMY B.V.         Netherlands         Passenger         100         49           YLIEGVELDELDE         BUE         Netherlands         Passenger         100         49           YLIEGVELDEELDE         BUE         Cargo         100         49           WILEGVELDELDE         BUE         Cargo         100         49           MARTINAIR HOLLAND N.V.         Netherlands         Cargo         100         49           MEXICO CARGO HANDLING         Mexico         Cargo         100         100           SODEXI         France         Cargo         65         65           AFI KLM E&M TEARDOWN MANAGEMENT SAS         France         Maintenance         100         100           AFI KLM E&M-BGAC LINE MAINTENANCE CO LTD         China         Maintenance         100         100           AIF KLM E&M-BGAC LINE MAINTENANCE CO LTD         China         Maintenance         100         100           AIF KLM E&EM-BGAC		United Kingdom	Passenger	100	49
KLM CITYHOPPER UK LTD         United Kingdom         Passenger         100         49           KLM FLIGHT ACADEMY B.V.         Netherlands         Passenger         100         49           KLM FLIGHT ACADEMY B.V.         Netherlands         Passenger         100         49           STICHTING STUDENTENHUISVESTING         Netherlands         Passenger         100         49           VLIEGVELDELDE         VILIEGVELDELDE         VILIEGVELDELOE         VILIEGVELDELOE         VILIEGVELDELOE         100         49           BLUE CROWN B.V.         Netherlands         Cargo         100         49           MARTINAIR HOLLAND N.V.         Netherlands         Cargo         100         100           MEXICO CARGO HANDLING         Mexico         Cargo         100         100           SODEXI         France         Maintenance         100         100           AFI KLM E&M TEARDOWN MANAGEMENT SAS         France         Maintenance         100         100           AFI KLM E&M TEARDOWN MANAGEMENT SAS         France         Maintenance         100         100           AFI KLM E&M TEARDOWN MANAGEMENT SAS         France         Maintenance         100         100           AIR FRANCE INDUSTRIE US         United States         Maintenance<	JOON SAS	France	Passenger	100	100
KLM EQUIPMENT SERVICES B.V.         Netherlands         Passenger         100         49           KLM FLIGHT ACADEMY B.V.         Netherlands         Passenger         100         49           STICHTING STUDENTENHUIS VESTING         Netherlands         Passenger         100         49           VLIEGVELDEELDE         BLUE CROWN B.V.         Netherlands         Cargo         100         49           MARTINAIR HOLLAND N.V.         Netherlands         Cargo         100         49           MEXICO CARGO HANDLING         Mexico         Cargo         100         100           SODEXI         France         Cargo         65         65           AFI KLM E&M TEARDOWN MANAGEMENT SAS         France         Maintenance         100         100           AFI KLM E&M-BGAC LINE MAINTENANCE CO LTD         China         Maintenance         60         60           AIR FRANCE INDUSTRIE US         United States         Maintenance         100         100           AIR FRANCE KLM COMPONENT SERVICES CO LTD         China         Maintenance         100         100           BARFIELD INC         United States         Maintenance         100         100           BARFIELD USA LLC         United States         Maintenance         100 <td< td=""><td>KLM CITYHOPPER B.V.</td><td>Netherlands</td><td>Passenger</td><td>100</td><td>49</td></td<>	KLM CITYHOPPER B.V.	Netherlands	Passenger	100	49
KLM FLIGHT ACADEMY B.V.   Netherlands   Passenger   100   49	KLM CITYHOPPER UK LTD	United Kingdom	-	100	49
KLM FLIGHT ACADEMY B.V.   Netherlands   Passenger   100   49	KLM EQUIPMENT SERVICES B.V.		_	100	49
STICHTING STUDENTENHUISVESTING         Netherlands         Passenger         100         49           VLIEGVEL DEE         VILIEGVEL DEE         Cargo         100         100         100         SODEXI         France         Maintenance         AID         100         100         AID         AFI KLM E&M TEARDOWN MANAGEMENT SAS         France         Maintenance         60         60         60         60         AID         AID         AID         AID         AID         100         100         100         AID         AID         AID         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100		Netherlands	-	100	49
BLUE CROWN B.V.         Netherlands         Cargo         100         49           MARTINAIR HOLLAND N.V.         Netherlands         Cargo         100         49           MEXICO CARGO HANDLING         Mexico         Cargo         65         65           SODEXI         France         Cargo         65         65           AFI KLM E&M TEARDOWN MANAGEMENT SAS         France         Maintenance         100         100           AFI KLM E&M BGAC LINE MAINTENANCE CO LTD         China         Maintenance         60         60           AIR FRANCE INDUSTRIE US         United States         Maintenance         100         100           AIR ORIENT SERVICES         France         Maintenance         100         100           AIR ORIENT SERVICES         France         Maintenance         100         100           BARFIELD INC         United States         Maintenance         100         100           BARFIELD USA LLC         United States         Maintenance         100         100           CRMA         France         Maintenance         100         49           EUROPEAN PNEUMATIC COMPONENT         Netherlands         Maintenance         100         49           VELM E&M MALAYSIA SDN BHD         Mal		Netherlands	•	100	49
MARTINAIR HOLLAND N.V.         Netherlands         Cargo         100         49           MEXICO CARGO HANDLING         Mexico         Cargo         100         100           SODEXI         France         Cargo         65         65           AFI KLM E&M TEARDOWN MANAGEMENT SAS         France         Maintenance         60         60           AFI KLM E&M-BGAC LINE MAINTENANCE CO LTD         China         Maintenance         100         100           AIR FRANCE INDUSTRIE US         United States         Maintenance         100         100           AIR ORIENT SERVICES         Prance         Maintenance         100         100           AIR ORIENT SERVICES         Prance         Maintenance         100         100           BARFIELD INC         United States         Maintenance         100         100           BARFIELD USA LLC         United States         Maintenance         100         100           CRMA         France         Maintenance         100         100           CRMA         France         Maintenance         100         49           EUROPEAN PNEUMATIC COMPONENT         Wetherlands         Maintenance         100         49           KLM LW ENGINEERING LIMITED         Malaysia<		Netherlands	Cargo	100	49
MEXICO CARGO HANDLING         Mexico         Cargo         100         100           SODEXI         France         Cargo         65         65           AFI KLM E&M TEARDOWN MANAGEMENT SAS         France         Maintenance         100         100           AFI KLM E&M-BGAC LINE MAINTENANCE CO LTD         China         Maintenance         60         60           AIR FRANCE INDUSTRIE US         United States         Maintenance         100         100           AIR FRANCE KLM COMPONENT SERVICES CO LTD         China         Maintenance         100         100           AIR FRANCE KLM COMPONENT SERVICES CO LTD         China         Maintenance         100         100           AIR FRANCE KLM COMPONENT SERVICES         France         Maintenance         100         100           BARFIELD INC         United States         Maintenance         100         100           BARFIELD USA LLC         United States         Maintenance         100         100           CRMA         France         Maintenance         100         100           CRMA         France         Maintenance         100         49           OVERHAUL AND REPAIR (EPCOR) B.V.         Metherlands         Maintenance         100         49	MARTINAIR HOLLAND N.V.	Netherlands		100	49
SODEXI         France         Cargo         65         65           AFI KLM E&M TEARDOWN MANAGEMENT SAS         France         Maintenance         100         100           AFI KLM E&M TEARDOWN MANAGEMENT SAS         France         Maintenance         60         60           AIR FRANCE INDUSTRIE US         United States         Maintenance         100         100           AIR FRANCE KLM COMPONENT SERVICES CO LTD         China         Maintenance         100         100           AIR ORIENT SERVICES         France         Maintenance         100         100           BARFIELD INC         United States         Maintenance         100         100           BARFIELD USA LLC         United States         Maintenance         100         100           CRMA         France         Maintenance         100         100           CRMA         Prance         Maintenance         100         100           CRMA         NEUROPEAN PNEUMATIC COMPONENT         Netherlands         Maintenance         100         49           VELIVE E&M MALAYSIA SDN BHD         Malaysia         Maintenance         100         49           VELM E&M MALAYSIA SDN BHD         Malaysia         Maintenance         100         49	MEXICO CARGO HANDLING	Mexico	-	100	
AFI KLM E&M TEARDOWN MANAGEMENT SAS         France         Maintenance         100         100           AFI KLM E&M-BGAC LINE MAINTENANCE CO LTD         China         Maintenance         60         60           AIR FRANCE INDUSTRIE US         United States         Maintenance         100         100           AIR FRANCE KLM COMPONENT SERVICES CO LTD         China         Maintenance         100         100           AIR ORIENT SERVICES         France         Maintenance         100         100           BARFIELD INC         United States         Maintenance         100         100           BARFIELD USA LLC         United States         Maintenance         100         100           CRMA         France         Maintenance         100         100           CRMA         France         Maintenance         100         100           CRMA         Prance         Maintenance         100         49           VEUROPEAN PNEUMATIC COMPONENT         Netherlands         Maintenance         100         49           VEUROPEAN PREUMATIC COMPONENT         Netherlands         Maintenance         100         49           KLM E&M MALAYSIA SDN BHD         Malaysia         Maintenance         100         49           KLM	SODEXI	France	-	65	65
AFI KLM E&M-BGAC LINE MAINTENANCE CO LTD AIR FRANCE INDUSTRIE US AIR FRANCE INDUSTRIE US AIR FRANCE KLM COMPONENT SERVICES CO LTD China AIR Ance KLM COMPONENT SERVICES CO LTD AIR ORIENT SERVICES France Maintenance 100 100 BARFIELD INC United States Maintenance 100 100 BARFIELD USA LLC United States Maintenance 100 100 CRMA France Maintenance 100 100 EUROPEAN PNEUMATIC COMPONENT Netherlands Maintenance 100 100 EUROPEAN PNEUMATIC COMPONENT Netherlands Maintenance 100 49 OVERHAUL AND REPAIR (EPCOR) B.V. KLM E&M MALAYSIA SDN BHD Malaysia Maintenance 100 49 REGIONAL JET CENTER B.V. Netherlands Maintenance 100 49 BLUE TEAM III SAS France Transavia 100 100 TRANSAVIA AIRLINES B.V. Netherlands Transavia 100 49 TRANSAVIA COMPANY SAS France Transavia 100 100 TRANSAVIA FRANCE SAS France Transavia 100 100 TRANSAVIA SERVICES GMBH Germany Transavia 100 100 TRANSAVIA SERVICES GMBH Germany Transavia 100 100 AIR FRANCE FINANCE IRELAND Ireland Other 100 100 AIR FRANCE KLM E&M PARTICIPATIONS SAS France Other 100 100 AIR FRANCE KLM E&M PARTICIPATIONS SAS France Other 100 100 AIR FRANCE KLM E&M PARTICIPATIONS SAS France Other 100 100 AIR FRANCE KLM ERM PARTICIPATIONS SAS France Other 100 100 AIR FRANCE KLM ERM PARTICIPATIONS SAS France Other 100 100 AIR FRANCE KLM ERM PARTICIPATIONS SAS France Other 100 100 AIR FRANCE KLM ERM PARTICIPATIONS SAS France Other 100 100 AIR FRANCE KLM ERM PARTICIPATIONS SAS France Other 100 100 AIR FRANCE KLM ERM PARTICIPATIONS SAS France Other 100 100 AIR FRANCE KLM ERM PARTICIPATIONS SAS France Other 100 100 AIR FRANCE KLM ERM PARTICIPATIONS SAS France Other 100 100 AIR FRANCE KLM ERM PARTICIPATIONS SAS France Other 100 100 AIR FRANCE KLM ERM PARTICIPATIONS SAS France Other 100 100 AIR FRANCE KLM ERM PARTICIPATIONS SAS France Other 100 100 AIR FRANCE KLM ERM PARTICIPATIONS SAS France Other 100 100 AIR FRANCE KLM ERM PARTICIPATIONS SAS France Other 100 100 AIR FRANCE KLM ERM PARTICIPATIONS SAS France Other 100 100 AIR FRANCE KLM ERM PARTICIPATIONS SAS PEHEER B.V.	AFI KLM E&M TEARDOWN MANAGEMENT SAS	France	-	100	100
AIR FRANCE KLM COMPONENT SERVICES CO LTD AIR ORIENT SERVICES France France Maintenance Mai		China		60	60
AIR ORIENT SERVICES  BARFIELD INC  United States  Maintenance  100  100  BARFIELD USA LLC  United States  Maintenance  100  100  BARFIELD USA LLC  United States  Maintenance  100  100  CRMA  France  Maintenance  100  100  EUROPEAN PNEUMATIC COMPONENT  Netherlands  Maintenance  100  49  VERHAUL AND REPAIR (EPCOR) B.V.  KLM E&M MALAYSIA SDN BHD  Malaysia  Maintenance  100  49  KLM UK ENGINEERING LIMITED  United Kingdom  Maintenance  100  49  KLM UK ENGINEERING LIMITED  United Kingdom  Maintenance  100  49  REGIONAL JET CENTER B.V.  Netherlands  Transavia  100  100  TRANSAVIA AIRLINES B.V.  Netherlands  Transavia  100  49  TRANSAVIA AIRLINES C.V.  Netherlands  Transavia  100  49  TRANSAVIA COMPANY SAS  France  Transavia  100  100  TRANSAVIA FRANCE SAS  France  Transavia  100  100  TRANSAVIA SERVICES GMBH  Germany  Transavia  100  49  AIR FRANCE FINANCE IRELAND  AIR FRANCE FINANCE SAS  France  Other  100  100  AIR FRANCE KLM E&M PARTICIPATIONS SAS  France  Other  100  100  AIR FRANCE KLM E&M PARTICIPATIONS SAS  France  Other  100  100  AIR FRANCE KLM E&M PARTICIPATIONS SAS  France  Other  100  100  AIR FRANCE KLM E&M PARTICIPATIONS SAS  France  Other  100  100  AIR FRANCE KLM E&M PARTICIPATIONS SAS  France  Other  100  100  AIR FRANCE KLM E&M PARTICIPATIONS SAS  France  Other  100  100  AIR FRANCE KLM E&M PARTICIPATIONS SAS  France  Other  100  100  AIR FRANCE KLM EMM PARTICIPATIONS SAS  France  Other  100  100  AIR FRANCE KLM EMM PARTICIPATIONS SAS  France  Other  100  100  AIR FRANCE KLM EMM PARTICIPATIONS SAS  France  Other  100  100  AIR FRANCE KLM EMM PARTICIPATIONS SAS  France  Other  100  100  AIR FRANCE KLM EMM PARTICIPATIONS SAS  France  Other  100  100  AIR FRANCE KLM EMM PARTICIPATIONS SAS  France  Other  100  100  AIR FRANCE KLM EMM PARTICIPATIONS SAS  France  Other  100  100  AIR FRANCE KLM EMM PARTICIPATIONS SAS  France  Other  100  100  AIR FRANCE KLM EMM  AIR FRANCE KLM  AIR FRANCE	AIR FRANCE INDUSTRIE US	United States	Maintenance	100	100
BARFIELD INC BARFIELD USA LLC United States Maintenance 100 100 EUROPEAN PNEUMATIC COMPONENT OVERHAUL AND REPAIR (EPCOR) B.V.  KLM E&M MALAYSIA SDN BHD Malaysia Maintenance 100 49 KLM UK ENGINEERING LIMITED United Kingdom REGIONAL JET CENTER B.V. Netherlands Maintenance 100 49 BLUE TEAM III SAS France Transavia 100 100 100 TRANSAVIA AIRLINES B.V. Netherlands Transavia 100 49 TRANSAVIA GOMPANY SAS France Transavia 100 100 TRANSAVIA FRANCE FINANCE IRELAND TRANSCE FINANCE FINANCE SAS France Other 100 100 AIR FRANCE KLM E&M PARTICIPATIONS SAS France Other 100 100 AIR FRANCE KLM FINANCE SAS France Other 100 100 AIR FRANCE KLM FINANCE SAS France Other 100 100 AIR FRANCE KLM FINANCE SAS France Other 100 100 AIR FRANCE KLM E&M PARTICIPATIONS SAS France Other 100 100 AIR FRANCE KLM ERVICES C.V. Netherlands Other 80 39 AIRPORT MEDICAL SERVICES C.V. Netherlands Other 80 39 AIRPORT MEDICAL SERVICES C.V. Netherlands Other 80 39 AIRPORT MEDICAL SERVICES C.V. Netherlands Other 80 39	AIR FRANCE KLM COMPONENT SERVICES CO LTD	China	Maintenance	100	100
BARFIELD INC BARFIELD USA LLC United States Maintenance 100 100 EUROPEAN PNEUMATIC COMPONENT OVERHAUL AND REPAIR (EPCOR) B.V.  KLM E&M MALAYSIA SDN BHD Malaysia Maintenance 100 49 KLM UK ENGINEERING LIMITED United Kingdom REGIONAL JET CENTER B.V. Netherlands Maintenance 100 49 BLUE TEAM III SAS France Transavia 100 100 100 TRANSAVIA AIRLINES B.V. Netherlands Transavia 100 49 TRANSAVIA GOMPANY SAS France Transavia 100 100 TRANSAVIA FRANCE FINANCE IRELAND TRANSCE FINANCE FINANCE SAS France Other 100 100 AIR FRANCE KLM E&M PARTICIPATIONS SAS France Other 100 100 AIR FRANCE KLM FINANCE SAS France Other 100 100 AIR FRANCE KLM FINANCE SAS France Other 100 100 AIR FRANCE KLM FINANCE SAS France Other 100 100 AIR FRANCE KLM E&M PARTICIPATIONS SAS France Other 100 100 AIR FRANCE KLM ERVICES C.V. Netherlands Other 80 39 AIRPORT MEDICAL SERVICES C.V. Netherlands Other 80 39 AIRPORT MEDICAL SERVICES C.V. Netherlands Other 80 39 AIRPORT MEDICAL SERVICES C.V. Netherlands Other 80 39	AIR ORIENT SERVICES	France	Maintenance	100	100
CRMA EUROPEAN PNEUMATIC COMPONENT OVERHAUL AND REPAIR (EPCOR) B.V.  KLM E&M MALAYSIA SDN BHD KLM UK ENGINEERING LIMITED BLUE TEAM III SAS BLUE TEAM III SAS France Transavia TRANSAVIA AIRLINES B.V.  TRANSAVIA AIRLINES C.V.  TRANSAVIA FRANCE SAS France Transavia Trans	BARFIELD INC	United States	Maintenance	100	
CRMA EUROPEAN PNEUMATIC COMPONENT OVERHAUL AND REPAIR (EPCOR) B.V.  KLM E&M MALAYSIA SDN BHD KLM UK ENGINEERING LIMITED BLUE TEAM III SAS BLUE TEAM III SAS France Transavia TRANSAVIA AIRLINES B.V.  TRANSAVIA AIRLINES C.V.  TRANSAVIA FRANCE SAS France Transavia Trans	BARFIELD USA LLC	United States	Maintenance	100	100
EUROPEAN PNEUMATIC COMPONENT OVERHAUL AND REPAIR (EPCOR) B.V.  KLM E&M MALAYSIA SDN BHD  KLM UK ENGINEERING LIMITED United Kingdom Maintenance 100 49  REGIONAL JET CENTER B.V. Netherlands Maintenance 100 49  BLUE TEAM III SAS France Transavia 100 100  TRANSAVIA AIRLINES B.V. Netherlands Transavia 100 49  TRANSAVIA AIRLINES C.V. Netherlands Transavia 100 49  TRANSAVIA COMPANY SAS France Transavia 100 100  TRANSAVIA FRANCE SAS France Transavia 100 100  TRANSAVIA SERVICES GMBH Germany Transavia 100 49  AIR FRANCE FINANCE IRELAND Ireland Other 100 100  AIR FRANCE KLM E&M PARTICIPATIONS SAS France Other 100 100  AIR FRANCE KLM FINANCE SAS France Other 100 100  AIR PRANCE KLM FINANCE SAS France Other 100 100  AIR FRANCE KLM FINANCE SAS FRANCE KLM FINA					
OVERHAUL AND REPAIR (EPCOR) B.V.  KLM E&M MALAYSIA SDN BHD  Malaysia Maintenance 100 49  KLM UK ENGINEERING LIMITED United Kingdom Maintenance 100 49  REGIONAL JET CENTER B.V. Netherlands Maintenance 100 49  BLUE TEAM III SAS France Transavia 100 100  TRANSAVIA AIRLINES B.V. Netherlands Transavia 100 49  TRANSAVIA AIRLINES C.V. Netherlands Transavia 100 49  TRANSAVIA COMPANY SAS France Transavia 100 100  TRANSAVIA FRANCE SAS France Transavia 100 100  TRANSAVIA SERVICES GMBH Germany Transavia 100 49  AIR FRANCE FINANCE IRELAND Ireland Other 100 100  AIR FRANCE KLM E&M PARTICIPATIONS SAS France Other 100 100  AIR FRANCE KLM FINANCE SAS France Other 100 100  AIR PRANCE KLM FINANCE SAS France Other 100 100  AIR PRANCE KLM FINANCE SAS France Other 100 100  AIR PRANCE KLM FINANCE SAS France Other 100 100  AIR PRANCE KLM FINANCE SAS France Other 100 100  AIR PRANCE KLM FINANCE SAS France Other 100 100  AIR PRANCE KLM FINANCE SAS France Other 100 100 AIR PRANCE KLM FINANCE SAS France Other 100 100  AIR PRANCE KLM FINANCE SAS France Other 100 100  AIR PRANCE KLM FINANCE SAS France Other 100 100  AIR PRANCE KLM FINANCE SAS France Other 100 100  AIR PRANCE KLM FINANCE SAS France Other 100 100  AIR PRANCE KLM FINANCE SAS France Other 100 100  AIR PRANCE KLM FINANCE SAS France Other 100 100  AIR PRANCE KLM FINANCE SAS France Other 100 100  AIR PRANCE KLM FINANCE SAS France Other 100 100  AIR PRANCE KLM FINANCE SAS France Other 100 100  AIR PRANCE KLM FINANCE SAS France Other 100 100  AIR PRANCE KLM FINANCE SAS France Other 100 100  AIR PRANCE KLM FINANCE SAS France Other 100 100  AIR PRANCE KLM FINANCE SAS France Other 100 100  AIR PRANCE KLM FINANCE SAS France Other 100 100  AIR PRANCE KLM FINANCE SAS France Other 100 100  AIR PRANCE KLM FINANCE SAS France Other 100 100 100  AIR PRANCE KLM FINANCE SAS France Other 100 100 100  AIR PRANCE KLM FINANCE SAS France Other 100 100 100  AIR PRANCE KLM FINANCE SAS FRANCE SAS FRANCE KLM FINANCE SAS FRANCE SAS FRANCE SAS FRANCE FINANCE SAS FRANCE SAS FRANCE SAS FRANCE SAS FRANCE SAS					
KLM UK ENGINEERING LIMITED  REGIONAL JET CENTER B.V.  Netherlands  Maintenance  100  49  BLUE TEAM III SAS  France  Transavia  100  100  TRANSAVIA AIRLINES B.V.  Netherlands  Transavia  100  49  TRANSAVIA AIRLINES C.V.  Netherlands  Transavia  100  49  TRANSAVIA COMPANY SAS  France  Transavia  100  100  TRANSAVIA FRANCE SAS  France  Transavia  100  100  TRANSAVIA SERVICES GMBH  Germany  Transavia  100  49  AIR FRANCE FINANCE IRELAND  Ireland  Other  100  100  AIR FRANCE FINANCE SAS  France  Other  100  100  AIR FRANCE KLM E&M PARTICIPATIONS SAS  France  Other  100  100  AIR FRANCE KLM FINANCE SAS  FRANCE	OVERHAUL AND REPAIR (EPCOR) B.V.				
REGIONAL JET CENTER B.V.  Retherlands  France  Transavia  100  100  TRANSAVIA AIRLINES B.V.  Netherlands  Transavia  100  49  TRANSAVIA AIRLINES C.V.  Netherlands  Transavia  100  49  TRANSAVIA AIRLINES C.V.  Netherlands  Transavia  100  49  TRANSAVIA COMPANY SAS  France  Transavia  100  100  TRANSAVIA FRANCE SAS  France  Transavia  100  100  TRANSAVIA SERVICES GMBH  Germany  Transavia  100  49  AIR FRANCE FINANCE IRELAND  Ireland  Other  100  AIR FRANCE FINANCE SAS  France  Other  100  AIR FRANCE KLM E&M PARTICIPATIONS SAS  France  Other  100  AIR FRANCE KLM FINANCE SAS  France  Other  100  AIR PORT MEDICAL SERVICES B.V.  Netherlands  Other  80  39  ASP BEHEER B.V.  Netherlands  Other  60  49					
BLUE TEAM III SAS France Transavia 100 100 TRANSAVIA AIRLINES B.V. Netherlands Transavia 100 49 TRANSAVIA AIRLINES C.V. Netherlands Transavia 100 49 TRANSAVIA COMPANY SAS France Transavia 100 100 TRANSAVIA FRANCE SAS France Transavia 100 100 TRANSAVIA SERVICES GMBH Germany Transavia 100 49 AIR FRANCE FINANCE IRELAND Ireland Other 100 100 AIR FRANCE FINANCE SAS France Other 100 100 AIR FRANCE KLM E&M PARTICIPATIONS SAS France Other 100 100 AIR FRANCE KLM FINANCE SAS France Other 100 100 AIR PRANCE KLM FINANCE SAS FRANCE		_			
TRANSAVIA AIRLINES B.V.  Netherlands Transavia 100 49 TRANSAVIA AIRLINES C.V. Netherlands Transavia 100 49 TRANSAVIA COMPANY SAS France Transavia 100 100 TRANSAVIA FRANCE SAS France Transavia 100 100 TRANSAVIA SERVICES GMBH Germany Transavia 100 49 AIR FRANCE FINANCE IRELAND Ireland Other 100 100 AIR FRANCE FINANCE SAS France Other 100 100 AIR FRANCE KLM E&M PARTICIPATIONS SAS France Other 100 AIR FRANCE KLM FINANCE SAS France Other 100 AIR PRANCE KLM FINANCE SAS AIR PORT MEDICAL SERVICES B.V. Netherlands Other 80 39 ASP BEHEER B.V. Netherlands Other 60 49					
TRANSAVIA AIRLINES C.V.  Netherlands Transavia 100 49 TRANSAVIA COMPANY SAS France Transavia 100 100 TRANSAVIA FRANCE SAS France Transavia 100 100 TRANSAVIA SERVICES GMBH Germany Transavia 100 49 AIR FRANCE FINANCE IRELAND Ireland Other 100 100 AIR FRANCE FINANCE SAS France Other 100 100 AIR FRANCE KLM E&M PARTICIPATIONS SAS France Other 100 100 AIR FRANCE KLM FINANCE SAS France Other 100 100 AIR PRANCE KLM FINANCE SAS FRANCE SAS FRANCE OTHER 100 100 AIR PRANCE KLM FINANCE SAS FRANCE SAS					
TRANSAVIA COMPANY SAS France Transavia 100 100 TRANSAVIA FRANCE SAS France Transavia 100 100 TRANSAVIA SERVICES GMBH Germany Transavia 100 49 AIR FRANCE FINANCE IRELAND Ireland Other 100 100 AIR FRANCE FINANCE SAS France Other 100 100 AIR FRANCE KLM E&M PARTICIPATIONS SAS France Other 100 100 AIR FRANCE KLM FINANCE SAS France Other 100 100 AIR PRANCE KLM FINANCE SAS France Other 100 100 AIR PRANCE KLM FINANCE SAS France Other 100 100 AIR PRANCE KLM FINANCE SAS France Other 100 100 AIR PORT MEDICAL SERVICES B.V. Netherlands Other 80 39 ASP BEHEER B.V. Netherlands Other 60 49	TRANSAVIA AIRLINES B.V.			100	
TRANSAVIA FRANCE SAS France Transavia 100 100 TRANSAVIA SERVICES GMBH Germany Transavia 100 49 AIR FRANCE FINANCE IRELAND Ireland Other 100 100 AIR FRANCE FINANCE SAS France Other 100 100 AIR FRANCE KLM E&M PARTICIPATIONS SAS France Other 100 100 AIR FRANCE KLM FINANCE SAS France Other 100 100 AIR PRANCE KLM FINANCE SAS France Other 100 100 AIR PRANCE KLM FINANCE SAS France Other 100 100 AIRPORT MEDICAL SERVICES B.V. Netherlands Other 80 39 ASP BEHEER B.V. Netherlands Other 60 49	TRANSAVIA AIRLINES C.V.	Netherlands		100	49
TRANSAVIA SERVICES GMBH  AIR FRANCE FINANCE IRELAND  AIR FRANCE FINANCE SAS  France  Other  Other  100  100  AIR FRANCE FINANCE SAS  France  Other  100  100  AIR FRANCE KLM E&M PARTICIPATIONS SAS  France  Other  100  100  AIR FRANCE KLM FINANCE SAS  France  Other  100  100  AIR PRANCE KLM FINANCE SAS  France  Other  100  100  AIRPORT MEDICAL SERVICES B.V.  Netherlands  Other  80  39  ASP BEHEER B.V.  Netherlands  Other  60  49	TRANSAVIA COMPANY SAS			100	100
AIR FRANCE FINANCE IRELAND Ireland Other 100 100 AIR FRANCE FINANCE SAS France Other 100 100 AIR FRANCE KLM E&M PARTICIPATIONS SAS France Other 100 100 AIR FRANCE KLM FINANCE SAS France Other 100 100 AIR FRANCE KLM FINANCE SAS France Other 80 39 AIRPORT MEDICAL SERVICES B.V. Netherlands Other 80 39 ASP BEHEER B.V. Netherlands Other 60 49	TRANSAVIA FRANCE SAS	France		100	
AIR FRANCE FINANCE SAS France Other 100 100 AIR FRANCE KLM E&M PARTICIPATIONS SAS France Other 100 100 AIR FRANCE KLM FINANCE SAS France Other 100 100 AIRPORT MEDICAL SERVICES B.V. Netherlands Other 80 39 AIRPORT MEDICAL SERVICES C.V. Netherlands Other 80 39 ASP BEHEER B.V. Netherlands Other 60 49		•			
AIR FRANCE KLM E&M PARTICIPATIONS SAS France Other 100 100 AIR FRANCE KLM FINANCE SAS France Other 100 100 AIRPORT MEDICAL SERVICES B.V. Netherlands Other 80 39 AIRPORT MEDICAL SERVICES C.V. Netherlands Other 80 39 ASP BEHEER B.V. Netherlands Other 60 49		Ireland			
AIR FRANCE KLM FINANCE SAS France Other 100 100 AIRPORT MEDICAL SERVICES B.V. Netherlands Other 80 39 AIRPORT MEDICAL SERVICES C.V. Netherlands Other 80 39 ASP BEHEER B.V. Netherlands Other 60 49	AIR FRANCE FINANCE SAS		Other	100	
AIRPORT MEDICAL SERVICES B.V. Netherlands Other 80 39 AIRPORT MEDICAL SERVICES C.V. Netherlands Other 80 39 ASP BEHEER B.V. Netherlands Other 60 49	AIR FRANCE KLM E&M PARTICIPATIONS SAS	France	Other	100	100
AIRPORT MEDICAL SERVICES C.V. Netherlands Other 80 39 ASP BEHEER B.V. Netherlands Other 60 49	AIR FRANCE KLM FINANCE SAS	France	Other	100	100
ASP BEHEER B.V. Netherlands Other 60 49	AIRPORT MEDICAL SERVICES B.V.	Netherlands	Other	80	39
	AIRPORT MEDICAL SERVICES C.V.	Netherlands	Other	80	39
AMSTERDAM SCHIPHOL PIJPLEIDING C.V. Netherlands Other 76 49	ASP BEHEER B.V.	Netherlands	Other	60	49
	AMSTERDAM SCHIPHOL PIJPLEIDING C.V.	Netherlands	Other	76	49

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BIGBLANK	France	Other	100	100
BLUE TEAM V SAS	France	Other	100	100
BLUE YONDER IX B.V.	Netherlands	Other	100	49
BLUE YONDER XIV B.V.	Netherlands	Other	100	49
BV KANTOORGEBOUWEN MARTINAIR	Netherlands	Other	100	49
CELL K16 INSURANCE COMPANY	United Kingdom	Other	100	0
EXECUTIVE HEALTH MANAGEMENT B.V.	Netherlands	Other	90	45
INTERNATIONALE FINANCIERING EN MANAGEMENT	Netherlands	Other	100	49
MAATSCHAPPIJ B.V.				
KLM AIR CHARTER B.V.	Netherlands	Other	100	49
KLM CATERING SERVICES SCHIPHOL B.V.	Netherlands	Other	100	49
KLM HEALTH SERVICES B.V.	Netherlands	Other	100	49
KLM INTERNATIONAL CHARTER B.V.	Netherlands	Other	100	49
KLM OLIEMAATSCHAPPIJ B.V.	Netherlands	Other	100	49
MARTINAIR VESTIGING VLIEGVELD LELYSTAD B.V.	Netherlands	Other	100	49
ORION-STAETE B.V.	Netherlands	Other	100	49
PELICAN	Luxembourg	Other	100	100
PYRHELIO-STAETE B.V.	Netherlands	Other	100	49
QUASAR-STAETE B.V.	Netherlands	Other	100	49
RIGEL-STAETE B.V.	Netherlands	Other	100	49
SPICA-STAETE B.V.	Netherlands	Other	100	49
STICHTING GARANTIEFONDS KLM	Netherlands	Other	100	49
LUCHTVAARTSCHOOL				
TRAVEL INDUSTRY SYSTEMS B.V.	Netherlands	Other	100	49
TREASURY SERVICES KLM B.V.	Netherlands	Other	100	49
WEBBOCK B.V.	Netherlands	Other	100	49

# **42.2** Equity affiliates

Entity	Country	Segment	%	%
			interest	control
HEATHROW CARGO HANDLING	United Kingdom	Cargo	50	50
AAF SPARES	Ireland	Maintenance	50	50
AEROSTRUCTURES MIDDLE EAST SERVICES	United Arab	Maintenance	50	50
AEROTECHNIC INDUSTRIES	Morocco	Maintenance	50	50
IGO SOLUTIONS SAS	France	Maintenance	40	40
MAX MRO SERVICE	India	Maintenance	26	26
SHS TECHNICS	Senegal	Maintenance	49	50
SINGAPOUR COMPONENT SOLUTIONS PTE	Singapore	Maintenance	50	50
SPAIRLINERS	Germany	Maintenance	50	50
TRADEWINDS ENGINE SERVICES LLC	United States	Maintenance	50	50
TURBINE SUPPORT INTERNATIONAL LLC	United States	Maintenance	50	50
AIRCRAFT CAPITAL LTD	United Kingdom	Other	40	40
INTERNATIONAL AEROSPACE	Italy	Other	25	25
MANAGEMENT COMPANY S.C.R.L.				
MAINPORT INNOVATION FUND B.V.	Netherlands	Other	25	25
MAINPORT INNOVATION FUND II B.V.	Netherlands	Other	24	24
SCHIPHOL LOGISTICS PARK C.V.	Netherlands	Other	53	45
SERVAIR	France	Other	50	50
SKYNRG B.V.	Netherlands	Other	24	24
TERMINAL ONE GROUPE ASSOCIATION	United States	Other	25	25

# **42.3 Joint operations**

Entity	Country	Segment	% interest	% control
AIRFOILS ADVANCES SOLUTIONS SAS	France	Maintenance	49	49